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PARIS, SATURDAY-SUNDAY, MARCH 7-8, 1987

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ESTABLISHED 1887

at University the Bake of the state of the st Counsel for Reagan Said to Ask Panel Roman Catharina Plantan Photos P For Concealment at Princeton L. Con. fil, and tweether the his Committee Committee

By Walter Pincus Washington Post Service.

n Rome and He of & a Genera beer WASHINGTON - The White id and correct lines House asked the Tower commission not to disclose that President Ronald Reagan gave it two con-flicting versions of when he first in \$2.2 miles in Charles approved Israel's 1985 shipments of American arms to Iran, according to sources

Instead, the sources said, the White House counsel, Peter J. Wallison, suggested to the panel during the final week of its deliberations that, since Mr. Reagan gave two different accounts in his two tors, he reported that "after trying personal interviews with the board, very hard to recell," Mr. Reagan it should report only that the presi-

the United the C fund. The course Swede Quits post heid - Dean & of Technical As Head of top Aircan and A Arms Maker

Office North STOCKHOLM - Synden's biggest ing director of Sweden's biggest ter friend, and it arms maker, Bofors, which is at the ig tolevision in the center of a police inquiry into illegal arms shipments to Iran, has resigned, the company said Friday. Martin Ardbo was marketing

their of Bofors during the period when peace groups and Swedish newspapers say the company smaggled milions of dollars worth of arms to warring countries in the Middle East.

a knowing and the estimated in the stage Mr. Ardbo was stepping down from his post as managing director of Bofors but would continue to work for the parent company, No-

bel Industries Sweden AB. Mr. Ardbo's name has been linked with allegations by a Swedish peace group that Bofors was responsible for exporting arms and to make another statement on the ammunition to countries at war, question, White House sources which is specifically banned by said. ELEGANT 6 THE स्त्रकार प्रदेश स्त्रकार में प्राप्त है। स्त्रकार प्रदेश स्त्रकार में प्राप्त है।

Swedish exports laws.

For the past two years, the statement seed, an indiany has alleged illegal arms exports has been carried out at Bolors. Ardoo has decided that it would be unsuitable

See BOFORS, Page 6

LATE NEWS

had given his approval. [Mr. Wallison said Friday: "I

deny the story that I asked or urged the Tower board to do anything," United Press International report-

[Mr. Wallison said that when he

Ronald Reagan's Iran speech ends in applause in Texas and groans in Michigan, Page 3.

discussed the president's conflicting testimony with board investiga-"decided he didn't really have a recollection." But the counsel said he had not asked the board to state it in any particular way."]

The review board members, however, refused to delete details of Mr. Reagan's different stories from their report because they thought his change of mind was "a clear case of presidential manipulation" by his senior aides, according to a source familiar with the board's views, whose account was confirmed by others.

Board members believed that, at his first appearance on Jan. 26, Mr. Reagan embraced the view previously given by the former national security adviser, Robert C. McFarlane, that the president approved the Israeli shipment in August 1985, before the first arms were

At the pres sident's second apcarence on Feb. 11, he embraced the version previously offered by his chief of staff at the time, Don-Bofors said in a statement that ald T. Regan, that he could not remember giving advance authori-zation and therefore concluded that he must have approved it after the fact.

Reagan's changed testimony were published on Feb. 19, senior White House aides advised the president

On Feb. 20, a White House counselor, David M. Abshire, proposed to John G. Tower, the commission chairman, that he telephone Mr. Reagan, who wanted to clear up the apparent conflict in his See TOWER, Page 6

Frank C. Carlucci, national security adviser, announcing

From left are Maynard W. Glitman, Mr. Carlucci, Max M. that Secretary of State George P. Shultz will visit Moscow. Kampelman and Ronald Lehman, U.S. arms negotiators.

China Said to Warn Against New Purges By Daniel Southerland

Washington Post Service officials not to use China's current campaign against the spread of Western democratic ideas as an excuse to conduct factional battles or vendettas against personal enemies, according to a Chinese

The document is aimed at prepaigns and at countering any hint of the terror that swept China during the Cultural Revolution of 1966-1976.

series, was described in detail by the source on Thursday. It indicates that certain top leaders have feared that the current drive to reinforce Communist ideology following recent student demonstrations could get out of control.

document says, "to use this struggle as an excuse to burt others."

"We do not want to start a political movement and we have to take BEIJING - A confidential an approach like a gentle breeze Communist Party document urges and a mild rain," it states, quoting a Chinese saying.

The document states that any criticism of party members by name must be approved at the highest levels. It also says that the daily life of the people must not to be affected.

Such Communist Party docuventing the purges and person-tions of earlier ideological cam-to provide guidance from the party's leadership to its cadres. Foreigners have rarely gained access to such directives.

Although the document, dated The document, the fourth in a Jan. 28, does not say so, it seems to reflect the thinking of the acting Communist Party chief, Zhao Ziyang. It also appears to be backed by the country's top leader. Deng Xiaoping, since the Central Committee Deument could not have been issued without his ap-"We cannot allow anyone," the proval and encouragement, ana-

ysts said. Mr. Zhao was reported several weeks ago to be working quietly to prevent the ideological campaign from threatening Mr. Deng's economic policies, which are at the chief of the journal People's Litera-

The document says that economic, agricultural, scientific and technical policies are not to be affected by the current campaign.

place in China.

heart of the broader changes taking

At the same time, however, foreign economists see signs that certain economic changes, such as the country's price policy, have been slowed or sidetracked by the cam-

Although surveys of literary and artistic skills are also supposed to be exempt from the campaign, Chinese involved in press and literary circles complained this week that in which people were categorized they were under pressure from orby the line they took." thodox Marxists.

It says that those who are criti-As one expert on literature put it. cized should be allowed to defend the Marxist conservatives are movthemselves and have their views ing methodically but slowly to avoid arousing too much concern.

the six-year Gulf war.

United Press International.

The West German government

known. "We will limit action to those who openly promote bourgeois lib-"They are trying to eat us not all eralization and to those whom we have warned many times and who

do not change and those who have a big influence," it says. At least four Central Committee documents have been issued on a confidential basis in 1987. Previous documents provided cadres with top-level party thinking on the student demonstrations of last De-Iran's Islamic revolution under cember, on the Jan. 16 resignation Ayatollah Ruhollah Khomeini of Hu Yaobang, the former Com-munist Party chief, and on the curwields its clout in Lebanon through

spread of "bourgeois liberaliza-

tion," a catch phrase for undesir-

The newly disclosed document

a political movement of the type

rent campaign against Western democratic ideas that inspired many of the demonstrators. The first three documents were disclosed by a party cadre and may have been designed to portray Mr. Deng as tough and in control at a

time when he is under pressure from orthodox Marxists who are ary Guards are active alongside Hezbollah in the city of Baalbek in the eastern Bekaa region. Syria is Iran's main Arah ally, critical of his economic policies. But the disclosure of the fourth document by another source apsupporting Tehran against Iraq in

peared to be related more to a desire to provide information and a fuller understanding to the outside

■ Backing for Intellectuals Mr. Zhao said Friday that China Beirut or by Hezbollah in the Be-kaa Valley, the newspaper Die would not change its policy of sup-porting intellectuals despite the current campaign against Western influences, Agence France-Presse

reported from Beijing.

Mr. Zhao told a group of Chi-The newspaper said that Chancellor Helmut Kohl's hostage crisis nese scientists that the party policy staff had received information to of respecting those with knowledge support the view that Rudolf Cordes, 53, and Alfred Schmidt, and expertise was "unswerving," 47, were being held in the Iranian the official news agency Xinhua 47, were being held in the Iranian

Shultz Plans Moscow Visit To 'Maintain Momentum²

WASHINGTON - Secretary of State George P. Shultz will meet the Soviet foreign minister, Eduard A. Shevardnadze, April 13-16 in Moscow in an effort to "maintain the momentum that has been generated" in arms control talks, the Reagan administration announced Friday.

A statement from President Ronald Reagan said he hoped the discussions between Mr. Shultz and Mr. Shevardnadze would result in recommendations to him and Mikhail S. Gorbachev, the Soviet leader. "on all aspects of our relations, including the Geneva ne-

These talks will provide a good opportunity to review the entirety of our relationship, including re-gional conflicts, human rights and bilateral issues and to consolidate the progress we have made," the Reagan statement said.

The announcement of the meeting, which may produce a date for a third summit meeting between Mr. Reagan and Mr. Gorbachev, came ture, was suspended from his job. amid a flurry of comments by ad-He was accused of publishing a ministration officials that the two novel that allegedly reflected the countries are closer than ever to an agreement limiting medium-range able Western political ideas and nuclear weapons in Europe.

It will be the first high-level U.S.-Soviet conference since Mr. Shultz stresses the need to avoid launching and Mr. Shevardnadze met in Vienna in November.

An administration official, speaking on condition that he not be identified, said earlier that Mr. that has more than once in the past disrupted China's economic devel-"Anti-bourgeois liberalization Shultz would go to Moscow with a broad agenda covering the full must take a positive approach," the document says. "We definitely range of U.S.-Soviet issues: arms must avoid the past way of struggle control, such regional problems as Afghanistan, human rights and bilateral issues.

> On Capitol Hill, meanwhile, Max M. Kampelman, the chief U.S. arms negotiator in Geneva, met for a half hour with the Senate minority leader, Bob Dole, Republican of Kansas, before going to the White House for a lunch with Mr. Reagan.

with reporters after the meeting. but Mr. Dole said that Mr. Kampelman believed "there is an opportunity to do business."

"He's a skilled negotiator, he knows the Russians; when he says it, it's meaningful," Mr. Dole said. In Geneva, the arms talks officially recessed Friday after a "pro-ductive" seventh round, a U.S. statement said. Negotiations on medium-range missiles were to continue, following optimistic statements from both sides that an

accord is possible. The statement said the two sides made "solid progress in recording on paper our areas of agreement and disagreement in all three nego-

tiating groups." The talks are split into groups on medium- and long-range missiles

and defense and space systems.

The U.S. delegation proposed Wednesday a draft treaty on eliminating medium-range missiles from Europe. Two days earlier, the Russians dropped their condition that

agreement on medium-range missiles be linked to agreement in other arms control areas. Kremlin's Timetable

Julian Nundy of The International Herald Tribune reported from

Yuli M. Vorontsov, the chief Soviet negotiator at the Geneva talks, said Friday that Moscow wanted

an agreement on medium-range missiles to be reached "within three or four months."

Speaking at a news conference at the Soviet Embassy in Paris, Mr. Vorontsov, a first deputy foreign minister, added: "We consider that we have no more time." Earlier this week, Soviet sources

George P. Shultz assured Japanese officials on the arms proposal. Page 2.

in Moscow spoke of a six-month timetable. Mr. Vorontsov made it clear that he was referring to a conclusion of negotiations and not to the final ratification of any new arms treaty. Mr. Vorontsov said that the re-

moval of missiles from Europe would lead to a psychological change on the continent. "It is more fun to live without nuclear arms than with them," he said.

While stressing Soviet optimism about the prospects for a missile agreement, Mr. Vorontsov said that the U.S. position was "not fully clear," especially on the Stra-

See ARMS, Page 6

British Ferry Capsizes Off Belgian Port

ZEEBRUGGE Belgium - A British ferry said to be carrying up to 650 people capsized at the Zee-brugge harbor entrance Friday night and some people were reported trapped in the hull.

Reports said nearly 300 people had been taken from the stricken ferry Herald of Free Enterprise and from the sea, which was gentle but icy cold. The St. Jans Hospital in ies, south of Zeebr

ed one person dead. There were reports of survivors trapped in air pockets inside the ship. A spokesman for Zeebrugge port control said 200 people had been picked up, but there was no

immediate word on their condition. Jim Ohly at Lloyds shipping information service said that 60 more people were seen being picked up from the water by small boats using

lights. "More divers are required on the scene, so we think there are people inside the vessel," he said. British maritime officials said the Herald struck the harbor wall. which extends three miles (4.8 kilometers) into the sea, but a spokes-

man for Townsend Thoresen, the ferry company, said the vessel capsized after the bow door burst open and water cascaded into the car The Zeebrugge harbormaster said the vessel did not send an SOS

call, but French rescue officials on the Normandy coast reported a distress call to other boats in the eres for immediate assistance. The three-decked, West Ger-

man-built ferry, based in Dover, was seven years old. In addition to passengers, the vessel was designed to transport passenger cars, The BBC quoted reports that sal-

vage workers saw survivors through windows and portholes and that plenty of air remained in the hull.

Plaster Torso, Believed to Be Model For Michelangelo's David, Is Found

By Douglas C. McGill
New York Times Service

NEW YORK - An eight-inch plaster model believed to have been used by Michelangelo to make his sculpture of David has been discovly 300 years, a leading Renaissance scholar says.

The model, a torso, was thought model. The model's head and limbs five Renaissance scholars, there centuries when it was thought to model could have been made by have been lost.

erick Hartt, emeritus professor of could see the model themselves. art history at the University of Virmodel last year in a Geneva apart- chelangelo's creative process. model last year in a creative apartment, he said, he thought he was
looking at a "fragment of Greek Michelangelo, it would be like dissculpture from the fifth century." A
sculpture from the fifth century." A
few seconds later, though, he recogfew seconds later, though, he recogfew seconds later, though, he recog-

the sling over the statue's back.
"It didn't take me more than a

minute before I realized what this had to be," Mr. Hartt said Thursday. "I started to tremble, the disered after having been lost for nearmyself, 'Can it be real? Am I

Mr. Hartt spent much of the next nine months collecting evidence to to have been destroyed in 1690, buttress his first impression. And when a fire swept the Palazzo Vec- during a meeting at the New York chio, the Florentine seat of govern- Academy of Sciences on Thursday ment and the home of Duke Co- at which he presented that evidence simo I de' Medici, who owned the and photographs of the model to were broken off during the two was general agreement that the Michelangelo. They withheld final The Renaissance scholar, Fred- judgment, however, until they

an instruy at the discovery tance of the find, the scholars said Thursday. When he first saw the it could provide a glimpse into Mi-

nized a similarity to the David - Steinberg, professor of art history the sling over the statue's back.

Steinberg, professor of art history at the University of Pennsylvania.

The model is being kept at an undisclosed site in Geneva by its owner, the Dayos Foundation, Mr. Hartt said. While the early history of the

model is carefully documented in Mr. Hartt's research, its recent history remains a mystery. Mr. Hartt said his contact within

the Davos foundation - whose name he would not disclose - had told him the model was purchased by the foundation more than a year ago from the heirs of Arthur Honegger, the Swiss composer, who died in 1955. Pascale Honegger, the compos-

er's daughter, who lives in Geneva, said in a telephone interview Thursday that she had given the statue to Michel de Bry, an acquaintance of her father's, "several weeks ago" in exchange for a bust of her father. She said her father



Frederick Hartt, an art historian, with photos of Michelangelo's David, left, and the stucco torso he believes was its model.

SOCKEY CLUE IN NOT BUYER KIEWS

Pardon for Agea May Be Granted

ROME (UPI) - The Justice Ministry said Friday that par-don proceedings for Mehmet Ali Agca, the Turk who shot and wounded Pope John Paul II in 1981, "could be imminent" and that Italy's president was likely to grant freedom to the would-be assassin. A spokesman for the Justice

Ministry, Emilio Albertario, discussed the possible pardon of Mr. Agea following press reports that President Francesco Cossiga already is considering the pope's request that the gunman be freed.

"No formal proceedings have been started either at the Justice Ministry or at the office of the president," Mr. Albertario said. But it could be imminent." He adicated that a formal pardon quest, which under Italian law must come from the prisoner, was unlikely to be rejected.

DISIDE TODAY

GENERAL NEWS

A Parisian lawyer said he informed on Georges Abdallah when he was his client. Page 6. Personal service in stores is a thing of the past in most countries, but not in Japan. Page 2. ARTS/LEISURE Souren Melikian reports

from Monte Carlo on a unique sale of rare books and manuscripts about hunting. Page 7. BUSINESS/FINANCE

MOR prices rebounded above \$18 a barrel as OPEC said it was producing less crude than

Hezbollah Adopts a Low Profile in Beirut By Ihsan A. Hijazi

New York Times Serves

BETRUT — Pro-Itanian Shiite beld in the southern suburus, and Moslem fundamentalists, until two cording to recent reports.

Sheikh Mohammed Hussein Sheikh Mohammed Hussein sands of Syrian troops patrolling

the city's streets. Hundreds of armed members of the Tehran-backed group Hezbol-lah, or Party of God, have moved to Beirut's predominantly Shiite southern suburbs, avoiding the city so they will not have to go through

Syrian checkpoints. Those who do venture in have shaved their beards and wear Western clothes to evade detection by Syrian soldiers, who eight days ago killed 23 Hezbollah members in a shoot-out and hand-to-hand com-

bet in West Beirut. That incident heightened tension between the two sides, and clerics who lead the fundamentalist group have been trying to head off any

Hezbollah is believed to be an imbrella for Shiite factions holding hostages. There are 26 foreigners, including eight Americans, now be-

ing held. ig held. Since the Syrian arrived, there

Some of the hostages, if not all, are The Syrians, however, have not yet than Iran. moved into the southern suburbs. States wanted to see the fundamen-

Beirut, are keeping a low profile for Fadlallah, the senior spiritual guide fear of a confrontation with thouway to dispel persistent rumors about what he termed an imminent war between the Syrians and fundamentalists."

The group's weekly newspaper, gaining influence in Lebanon.

Beirut have shaved their beards and wear

Western clothes to evade detection by Syrian soldiers. Al Ahd, was reported to have published gruesome photographs of the

bodies of party members killed by the Syrians last week, although copies of the paper were not available in West Beirut. A Syrian spokesman had said that Syrian troops fired at the Hez-boliah members after they were

fired upon, and denied the massacre allegations.

has not been a hint on the fate of ployed in Beirut last month, said that no country in the world

killing of Hezbollah members.

Ali Akbar Velayati, the Iranian About 7,000 Syrian troops, de-creased Syrian military presence,

Beirut and warned against any moves to disperse the Moslem fundamentalists. Two days ago, thou-sands marched in the holy city of Qum in central Iran to protest the

foreign minister, referring to in-

■ Whereabouts of Hostages believes that two German business-State-controlled newspapers in men kidnapped in Lebanon are being held in the Iranian Embassy in Tehran have expressed reservation about Syrian deployment in West Welt reported Friday, according to

talists suppressed as a condition for one million Shiites, the largest sinlending its support to the latest gle community of Lebanon's 3.5 security plan in West Beirut. million people. million people.

Syrian power rests on 30,000 troops deployed in Beirut and the The friction with Hezbollah has caused a strain between Syria and Iran, and increased their rivalry in northern and eastern parts of the About 1,000 Iranian Revolution-

Sheikh Fadlallah said the United

Shiite militiamen who do venture into

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Remember Personal Service in Stores? It Endures in Japan

By John Burgess Washington Post Service

TOKYO - in an age when personal service as a significant aspect of merchandising is dying out in many Western countries, Japan clings tenaciously to it.

Service is viewed by the Japanese not as a luxury but as an essential ingredient for the success of individual companies and the economy as a whole.

Westerners who move to Japan never get used to the range of services and courtesies taken for granted here.

Supermarket check-out counters have two or three people ringing up and bagging groceries. Some stores deliver, with each bag arriving neatly stapled closed. Dry ice is inserted alongside the frozen foods to ensure that they do not spoil on

Television shops normally send a technician to install and fine-tune a newly purchased set. He will rush back if anything goes wrong. Car salesmen are

customers' homes for test drives; cars are come in at all — merchandise is taken to loaned to people whose cars are being their homes for display and selection.

There are no limits to what is homedelivered - video movies, dry cleaning, health foods, rented tailcoats (this last one requires two visits from the sales staff, first for a fitting, second for delivery of the altered and freshly pressed garment). Office deliveries are common, too, especially of lunch.

Japanese barbers often give back massages as part of an ordinary haircut. If they remove a customer's glasses, they may polish the lenses before returning

Self-service gasoline stations have yet to appear in Japan in any significant way. At the least, attendants fill the tank and wipe the windshield. They often empty shirays and stop traffic to let the motorist get back on the road.

Department stores seem to have twice, if not three times, the floor staff of U.S. ones. Many stores wrap everything they known to bring new models around to sell. Upscale customers do not have to

Those who do not conform, stand out, But there is pressure on them to change

their ways. Japanese National Railways, transporter of 19 million people a day, will begin a shift from state to private ownership on April 1. The formal goal is to reduce deficits and revitalize management of the mammoth system. But what the average Japanese wants to know is

whether the railroad will finally become Ticket-takers never smile or say good morning now. Platform supervisors glower at passengers and ignore questions. Loudspeaker announcements in stations are short on the many courtesies and

honorifies of spoken Japanese.

That is the public perception, based on a good deal of reality, and now, the railroad wows it is going to change. Employees are being instructed in how to how, greet and present a pleasant face. "Now that we're going private," said a

posed more slowly and flexibly."

He said the trend was "to dump hard-liners and incompetents and

bring into the party and govern-

pragmatic and efficient administra-

The diplomat added: "I think

Mr. Kiernan said Mr. Linh and

they'll loosen up a bit. But it will

remain a very controlled process."

those associated with him were

creasing production through incen-

who have run the state in the north

In a report to the party congress. December, Mr. Kiet noted that

Vietnam's economic situation was

"still rife with difficulties" such as

for many years."

By Michael Richardson

International Herald Tribune

eadership changes, Vietnam is starting to apply a more flexible form of socialism to revive its ailing

economy and to expand links with

the Third World and the West, ana-

Ben Kiernan, an Australian aca-

demic who recently met Vietnam's new party leader, Nguyen Van Linh in Hanoi, quoted him as say-

ing that the country needed to un-

dergo a "radical renovation" in

economic policy and management.

cialist, said Mr. Linh was closely

associated with a group of Commu-

nist leaders who had either been

born in what was then South Viet-

nam or had spent much of their

He said these men had emerged

in key positions of power in Hanoi

and were intent on applying more pragmatic policies, including great-er use of material incentives, to

Analysts here said the new lead-

centralizing control over the econo-

Mr. Linh, 71, took over as gener-

On Feb. 16, sweeping changes in

economic relations with foreign

Thai sources said the commis-

sion was expected to concentrate

on enlarging Vietnam's commercial relations with Third World and

Western nations, including Japan.

Analysts said another important

change was the replacement of In-

terior Minister Pham Hung, the number two man in the Politburo,

Mr. The worked with Mr. Linh

and Vo Van Kiet, head of the State

Planning Commission, in Ho Chi Minh City, formerly Saigon, after

the Communist victory over the

U.S.-backed government there in

closed by the end of the year.

to new arrivals

He did not say what would hap-

pen to any occupants not accepted

for resettlement abroad by then or

On Sunday, Thailand removed a

group of more than 200 Cambodi

ans and Vietnamese from the Khao

I Dang camp east of Bangkok near

The camp houses 22,000 people

where Cambodians are eligible for

the border with Cambodia.

and is the only one in Tha

resettlement abroad.

Friday for comment.

the camp.

Australia and West Germany.

by Mai Chi Tho.

countries.

working lives there.

Mr. Kiernan, an Indochina spe-

lysts said.

BANGKOK - After extensive

railroad executive, Kenichi Maeda, "the maya Department Store. While foreigncustomer has got to come first."

Japanese culture's attention to detail and doing things the "correct" way hits well into the service mentality. But perhaps the darkest spot on personal service is how remarkably impersonal it can be: Everyone is treated exactly alike. Employees' cheery greetings and directions, in fact, are often memorized from a comno idea who they are.

Still, the Japanese view service as the glue that holds commercial relationships together. If the correct personal contact and follow-up come with the first sale, a second is assured. Market share and loyal customers are the first goal, not short- reduce prices. term profit. Service may cost but it helps ensure these other objectives.

"What is important today is not what is sold, but the person who is selling it." says Yoshibiko Okamoto, general man-ager of the central branch of the Takashi-

for imports.

shortage of foreign exchange to pay

The congress, which sets guide-

lines for the government, said eco-

trated on raising the output of

food, consumer goods and exports.

power struggle between conserva-

tives and pragmatists might not be

Diplomats said that Mr. Linh

vatives in the party and bureaucra-

Some of the analysts said a long

Vietnam Is Said to Loosen State Controls

ment those with a record of more nomic resources should be concen-

tives, through business, and I think Gorbachev, and the Chinese lead-

ers in need of something think of stores, Japanese often think of dealers, individuals who supply and advise over the years on product lines like sake, clothing and electronic equipment.

Service is plugged as being "free," but of course, is not. Each woman who wraps groceries and each man who logs them are part of why prices are so high in pany manual. After a month's stay in a Japan. They are also part of why mem-hotel guests may find the staff still has ployment is so low. Some economists, in ployment is so low. Some economists, in fact, view some of these jobs as disguised welfare programs, financed through high prices rather than taxes

> Invariably, as Japan internationalizes. some companies are choosing to follow the foreign pattern and cut service to

Department stores have done away with women who once bowed to every customer who stepped onto an escalator. Some shops now have a tape machine, not a person, saying "ira

wednesday, and to consult with them on retrated registance. The bill, as originally proposed in a package of press law changes, would have made it illegal to maliciously public order." But amendment to the bill introduced Thursday deleted the word "maliciously," apparently because government officials thought that malicious intent would be too difficult to prove. Canada Bars Israel General as Attaché

WORLD BRIEFS

IRA Official Loses Debate at Oxford

OXFORD, England (Renters) — The head of the political wing of in this Republican Army, making a rare appearance in England, defended attacks by Irish guerrillas and insisted that they were not simed at

Speaking Thursday at the Oxford Union debating society, Gerry

Adams, president of Sinn Fein, denounced supporters of the British presence in Northern Ireland for what he called "arrogant, clitist ignorant and one-sided views." The IRA is fighting to end British rule in

The union was debating a motion stating: This House believes that IRA violence is not justified and can never lead to a satisfactory political solution to the Irish problem." There were 348 votes for the motion 47

Hong Kong Media Fight Press Law

Hong Kong (UPI) — Local news media associations joined forces
Friday to oppose a proposed press law they said would invite harassment
of the media and possibly force news organizations to reveal confidential

In a joint statement, associations representing newspaper owners.

executives and journalists appealed to the British colony's Legislative Council to postpone a second reading of the bill, which is planned for

Wednesday, and to consult with them on redrafted legislation.

OTTAWA (NYT) - The Canadian government has refused diplo-matic accreditation to a general who is currently Israel's defense attache in Washington, apparently because of the reprimend the general received in an Israeli report on the massacre of Palestinians in refugee districts in Beirut in 1982.

against and 305 abstentions.

External Affairs Minister Joe Clark said Thursday that Canada did not consider it appropriate to accept Major General Amos Yaron as Israel's defense attaché in Ottawa, a position that was to have been held at the same time that General Yaron held his post in Washington. The general was named to the Washington assign-

Mr. Clark refused to give reasons for rejecting the nomination. He

frequent visits to Vietnam said that these three leaders and other pragals also reported rampant inflation, were firmly entreuched the regulations might be a "test model for "had first-hand experience of resis- gets, falling living standards for economic reform elsewhere in Viettance to socialism and know that it many government employees and nam." has to be modified and then im- others on fixed incomes, and a Sources here said that imp

ments in the performance of Vietnam's government and economy were being quietly encouraged by the Soviet Union.

Hanoi might also be forced to choose between continuing deterioration of economic and social conditions at home, and ending its military involvement in Cambodia on terms it would regard as potentially damaging to its security interests, the sources added.



said that "nothing would be served by going into the background" of the case. Canadian officials indicated privately that Canada had based in decision on the findings of an Israeli commission that investigated he massacres and found that General Yaron was one of three top general who bore "indirect responsibility" for them.

France to Set Ski-Lift Safety Measures

GRENOBLE, France (Renters) — France will increase safety necessures following the collapse of a ski lift in the Pyrenées that killed six persons and injured more than 70 on Sunday, a Transport Ministry

official said Friday.

He said after meeting ski-hift and cable-car builders that safety checks would be extended to cover not only the mechanical parts of such equipment but also the foundations. In the accident at Luz-Ardiden, a ski-lift pylon collapsed, releasing the

cable and throwing skiers from their chairs onto snow and rocks 100 feet (30 meters) below.

Hess Is Hospitalized in West Berlin

BERLIN (Reuters) — Hitler's former deputy, Rudolf Hess, serving a life sentence for war crimes, has been admitted to a military hospital in West Berlin, a spokesman for the allies said Friday.

Hess, 92, was taken to the British military hospital on Smiday from Spandau prison, where he has been the sole minute ance 1966. He was under observation and there was no cause for concern, the spokes and. Allied sources said he had a mild form of bronchitis. Hess has been hospitalized several times during the past decade; the

last time was nine months ago. Allied sources said recently that his general health was good for a man of his age. Hess has been held at the prison since he was convicted at the Nuremberg war crimes trials in 1947.

Judge Rejects Nixon Claim on Papers

WASHINGTON (AP) — A federal judge dealt a blow on Friday in former President Richard M. Nixon's attempt to block plans by the National Archives to release 1.5 million Watergate documents this spring. A U.S. district judge, George H. Revercomb, ruled that the archives, which has custody of all 42 million pages of Mr. Nixon's presidential papers and 8,000 hours of tape recordings, is not automatically bound to honor Mr. Nixon's claims of executive privilege against the release of documents planned for May 4. documents planned for May 4.

Mr. Nixon's attorney, Herbert J. Miller Jr., said at a Peb. 3 hearing that the former president would invoke executive privilege and might file suit to block the release of a special Watergate file, which contains 1.5 million documents. The judge's opinion invalidates a yearold Justice Depart legal opinion directing the archives to honor Mr. Nixon's ex-

For the Record

President Chaim Herzog of Israel will make a state visit to West Germany from April 6 to 10, President Richard von Weizsäcker's office announced Friday. The visit will be the first by an Israeli head of state to

Ecuador began the court-martial of \$3 air force commandos and three officers Thursday for the abduction in January of President León Febres. about 89 percent, have found per-Cordero at a military base. If convicted, each defendant could be

Travel Update

Snow fell in Athens on Friday for the fourth straight day, and Otympic Airways said two flights to the northern town of Alexandroupolis and off each to the islands of Crete and Chios were called off because of high winds and icy ninways....

However, Thailand and Malay-The Bosphorus waterway reopened to shipping on Priday after two days of paralysis caused by heavy snow and high winds, port officials said in sia have said they are concerned that they will be left with thousands of Indochinese who are unacceptable to Western nations, and who

stanbul.

Subway workers in Lisbon staged a 24-hoor strike on Friday over a pay lispute, disrupting travel for thousands of commuters, trade union.

(Renterf

Tunisia Still Angry With U.S. Over '85 Israeli Raid

and Australia.

December 1986.

UN statistics show that the total

number of refugees in camps across

of Malaysia, dropped from 160,000

at the end of 1985 to 145,000 in

Vashington Pau Service

Some Thai officials claimed that TUNIS — A year and a half after larael's bombing raid on the the Indochinese removed on Sunday were living there illegally, but offices in Tunisia of the Palestine refugee relief agency staff members said they feared the move might be Liberation Organization, many Tunisians remain anary at the United the start of a threatened closure of States because of their conviction that the Reagan administration belped Israel carry out the strike.

In December, Suwit Suthanukun, head of Thailand's national Although Jonathan Jay Pollard, security council, said the Khao I a former U.S. Navy intelligence an-Dang camp would be shut on Jan. alvst who has been sentenced in . He could not be contacted on Washington to life in prison for Tunisian public opinion shared the spying for Israel, told the court that In February, according to refu-gee workers here, the Thai Innexior U.S. intelligence that facilitated the

The lacis appear less important been sent out, said that "the false torically friendly Tunisia.

An Interior Ministry official, here than the public conviction that nisia on the scales and chose Israconfirming advisory letters had the U.S. government betrayed his- cl." he continued. "The damage is

vinced that the United States in no way aided the raid," and that bilateral ties remain "solid and unaf-

But Ahmed Mestiri, leader of the moderate opposition Democratic

NEWS ANALYSIS

ly warned visiting U.S. congressional staffers against thinking that government view about American innocence.

"Tunisia and the PLO were both Ministry said that starting in July it raid, Tunisian public opinion re-would stop the entry of refugees fuses to clear Washington of re-appears to be an apparently enduring impression here. "Washington put friendship with Israel and Tu-

which killed 60 Palestinians and Tunisians. Some published reports sion that relations between Wash- were compounded by an apparail have said that the material was acrial recommissance photographs.

The statement that he acted on his own, plus published reports, appeared to support the U.S. government's declaration that it played no role in the Israeli air strike. But interviews with Western diplomats. Palestinians and Tunisians suggest that the lack of public reaction here reflects a lasting disillusionment with the United States.

In an ironic contrast, a PLO official said he now believed that the information for the raid came from Mr. Pollard and was not supplied

officially by Washington. Salah Khalaf, a leading side of

Reflecting an apparent desire to

raid or its wider implications, the State Department has instructed U.S. diplomats in Tunisia not to comment publicly on Mr. Pollard's support to Israel in the raid.

Nevertheless, a U.S. diplomat aid privately of U.S.-Tunisian relations, "We are no longer friends, just countries which may have interests in common."

Israel bombed the PLO office in

States of connivance in the raid. ters) across the Mediterranean, as-

ington and Tel Aviv did not require endonsement of the raid in appli-spice," he said. House that it constituted a legi avoid any new local debate on the mate response and an expression of self-defense."

Crowds of angry Transians had to be held back from the U.S. Enbassy, and the pro-Western govern-ment of President Habib Bourga-ba told Washington that it feared it-

might be overturned by street vio Since the late 1950s, when Washington provided critical aid to the newly independent Tunisis; the United States has offered itself as retaliation for the killing, by Pales reliable friend, and many Thursday.

traism gurmen, of three Israelis in have assumed that Washington the organization's chairman, Cyprus Many Tunisians, stonned Yasser Arafat, recalled that the that the laractijets had struck from PLO initially accused the United 1,500 miles (about 2,400 kilome conflict.



Secretary of State George P. Shultz with Prime Minister Yasuhiro Nakasone during their talks in Tokyo on Friday.

Shultz Reassures Japan On Geneva Arms Plan

By John Burgess

Washington Part Service TOKYO — George P. Shultz, the U.S. secretary of state, assured sidered as the United States negoti- serious problem." ates with the Soviet Union to reduce deployment of mediumrange nuclear missiles, Japanese of- eight-day East Asian tour. He met state commission chairmen re-

Mr. Shultz also reiterated in talks here the Reagan administration's call for Japan to further open

Persistent trade imbalances threaten the well-being of both

Censors Savage Film Festival

In Singapore Agence France-Presse SINGAPORE - Twentythree of the 50 movies entered in Singapore's first international film festival had sections removed by the Board of Film Censors, and two others were withdrawn by filmmakers who refused to submit to cuts, it was

The Straits Times newspaper called the festival, which ended Thursday, a success, but described the incidents of censorship as a "disappointment."

Rama Meyyappan, chairman of the censorship board, declined to comment on the cuts except to say, "We were just doing our best to provide a ser-Censors here are particularly

sensitive to scenes involving sex or violent or criminal behavior. Filmmakers who refused to submit to deletions were Nadia Tass, who produced the Australian comedy "Malcolm," and Romano Scavolini of Italy, who

directed "Dog Tags." Griffin Dunne, an actor-producer who allowed his "After Hours" to be shown despite major cuts, said: "Especially at a film festival where there is supposed to be cultural exchange, it is important that films present an accurate picture of life or of the places lestured in them. But that may be impossible if films are cen-

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countries and a global free-trade system that has served us both so well," Mr. Shultz said at a news al secretary when the Communist Party made major changes in the party leadership at a congress in conference. "We agreed that it is Japanese leaders Friday that Ja- urgent that we redouble our efforts pan's interests would be fully con- to find effective solutions to this

Mr. Shultz arrived Friday in To-the Hanoi government were an-kyo from South Korea as part of an nounced, with 12 ministers and two

Friday evening with Prime Minister Yasuhiro Nakasone and Foreign Minister Tadashi Kuranari.

U.S. and Soviet arms negotiators

Thach, who has had wide experiits market to foreign goods. The in Geneva are discussing the pro- eace overseas, was promoted to move would prevent the imposition posed removal of medium-range, deputy prime minister and put in of U.S. protectionist measures nuclear missiles from Europe. The charge of a new commiss assainst Japanese exports. 100 warbeads, which the United States would deploy in the United States and the Soviet Union would

deploy in its Asian region. Japan's position is that arms reduction should be a global process. This reflects concern that a separate deal for Europe might be made, which would not affect mis-

sile deployments in Asia. Earlier this week, Japanese officials welcomed the new proposal. But they stressed that any such deal should be only an interim one, pending reduction of the missiles to zero. On Friday, Mr. Nakasone asked Mr. Shultz that the United States negotiate with Japan's position in mind, and the U.S. secretary

agreed to do so. Mr. Shultz's five-hour visit to South Korea came at a time when the government and the opposition there are deadlocked in negotiations over how to revise the country's form of government. Many members of the opposition expressed hope that Mr. Shultz would pressure the government to show

Mikhail Shirman. Israeli Scientist. Dies of Leukemia

The Associated Press TEL AVIV - Mikhail Shirman, 32, a cancer researcher stricken with leukemia who became a symbol in the East-West struggle, died

Thursday in an Israeli hospital. Mr. Shirman's struggle to obtain permission for his sister, the only possible bone marrow donor, to leave the Soviet Union put him at the center of the fight for emigration rights for Soviet Jews and for the reuniting of divided families.

His doctor, Alan Bereby, said Mr. Shirman had never recovered following a bone marrow transplant from his sister, Incessa Fleroy, two months ago after she was allowed to leave the Soviet Union.

Dr. Bereby had said that "we have to blame the Soviet authorities" if Mr. Shirman died, because an earlier bone transplant could have saved his life. Mr. Shirman went to Reykjavik

during the summit meeting in October and publicly called the Soviet leader, Mikhail S. Gorbachev, "a murderer" for denying exit visas to his sister's family.

Georges Arnaud, 69, a French author whose popular novel "The from Laos and Vietnam who were sponsibility. Wages of Fear" was turned into a seeking resettlement overseas. movie that became a classic. Wednesday in Barcelona. Bill Fart, 52, a reporter whose

decision to go to prison for 46 days hope of resettlement in the West in 1972 rather than identify his encourages refugees to stay in the strike was partly an Israeli atnews sources inspired important Thailand and more to arrive."

where in January, members of the overs of Cambodia, South Victuam been granted temporary asylum in BANGKOK - Thailand and Legislative Council called on Brit-Malaysia, expressing concern at the ain to take firm action to reduce the pace of resettlement of Indochinese number of Vietnamese boat people cfugees by Western countries. in Hong Kong. There are 8,000 of

have begun to apply tougher polithem in camps. cies toward seekers of asylum from Some members said arriving Vietnam, Cambodia and Laos. Vietnamese should be screened and Abdul Kadir Fadzir, the Malay-sian deputy foreign minister, said any who were found to be seeking a better livelihood rather than escaprecently in Kuala Lumpur that a ing persecution should be sent back camp on Bidong Island in the to sea again after their boats were South China Sea off the coast of peninsular Malaysia might be

Diplomats said Thursday that objections being voiced in Malay-sia, Thailand and Hong Kong reflected a widespread official view in Southeast Asia that the exodus people from Indochina, which began with the Communist take-

and Laos in 1975, should be halted non-Communist countries of Asia because it was no longer a genuine since 1975, more than 1 million, or refugee outflow. Thailand, with \$4,000 Laotians, maneut homes elsewhere, mainly in 27,000 Cambodians and 7,000 the United States, Canada, France Thailand, with 84,000 Laotians,

Vietnamese in camps assisted by the United Nations, has about 83 percent of the 143,000 Indochinese refugees scattered through East That figure does not include

260,000 Cambodians living along the Thai border in centers controlled by the three factions in the resistance movement seeking to end Vietnam's occupation of Cam-

UN officials stressed that of the

- MICHAEL RICHARDSON

Socialist Movement, said he recent-

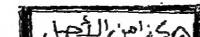
toncally triendly Tunisia.

Tunisia's official stance is that according to his according to harm Tunisian ties with Similar concerns on refugees to harm Tunisian ties with Similar concerns on refugees the United States, and that it failed.

Tunisia's official stance is that the strike was partly an Israeli attempt to harm Tunisian ties with all on Libya's air defense system that under the United States might to harm Tunisian ties with all on Libya's air defense system that aided the Oct. 1, 1985, raid on United States "on the intelligence have helped them evade neighbor-with Libra's radar.

This assumption was reinforced in 1982 when, at Vashington's air defense system that the United States might be under the united States and that the United States might be under the proposition of the proposition Thursday in Los Angeles of cancer. have been voiced in Hong Kong. In an interview, Foreign Minister PLO headquarters near Tunis, side, but not the political side,"-

مكنام الأصل



"impressed by the possibility of in-creasing production through incer-with the Soviet leader, Mikhail S. A Vietnamese source familiar with official thinking in Hanoi said that view has also come to be accepted most recently by people continuing opposition from conserthat Vietnam's leaders realized that, "unless we improve our economic management, the relationship with the Soviet Union and other socialist countries will suf-He said that Hanoi was also

cy opposed to a loosening of cen-Analysis noted that Hanoi municipal authorities recently issued aware that Vietnam could not con-tinue to fall behind China and nontemporary regulations to promote Communist countries in Southeast Asia in economic strength.



SHEVARDNADZE IN JAKARTA - Foreign Minister Edward A. Shevardnadze of the Soviet Union, right, and Foreign Minister Mochtar Kusumaatmadja of Indonesia after meeting in Jakarta on Friday. Mr. Mochtar urged a Soviet initiative on the

Cambodian conflict and praised Moscow's plan to end the occupation of Afghanistan. A Western diplomat who makes Thailand, Malaysia Tighten Refugee Policy

supporters of the Co. The House telegraph

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ton neighborhood. But if Republicans in this conscrvative city watched Mr. Rea-gan's speech on the Iran arms affair with a shared desire to see him rebuild his damaged presidency, a small sampling here indicates that they also had sharply disparate views on how much the speech helped him.

By Peter Applebome

New York Times Service

younger white-collar crowd at the

watching television at Carol Stan-

dish's house in an affinent Hous-

Most of a dozen Reagan supporters said in interviews that they felt the president's speech had been well thought out, well delivered and said things that needed to

But there were still doubts who sells insurance, "but I think about whether he would ever be he still has a lot of bridges to able to regain the control and mend." securing invulnerability that characterized his presidency until the the speech would probably end an

controversy arose over arms sales HOUSTON — President Ron- of the sales' profits to the Nicaradency.

"I ti ald Reagan's speech on the Iran-guan rebels. contra affair elicited sedate applause at the River Oaks Country

plause at the River Oaks Country should have," said George Al-Club, conflicting views from the dridge, 62, a retired army colonel Texas Club and a sense of quiet relief from half a dozen people

We were expecting more than he could possibly deliver. He hasn't lost the magic as far as I'm concerned.

-David G. Hawthorn, A retired oilman, 85

Some Reagan supporters said

In Houston, Older Voters Believe President Did Well ant footnote in a successful presi-

"I thought the president did a good job last night," said Harry A. Zuber, 52, a senior vice president of the investment firm of Underwood, Nenhaus & Co. "I think he has set the agenda for a new group of people and that the administration will be able to move ahead. There's a lot more to running gov-ernment in America than selling

arms to Iran. Mrs. Standish, a 52-year-old homemaker who is a longtime Republican, said Mr. Reagan's tone struck the right notes. "I believe him," she said. "I think he did apologize. He did all he could do." For some conservatives, the

speech was a bit too temperate.

We were expecting more than he could possibly deliver," said David G. Hawthorn, an 85-yearold retired oilman who watched the speech with 25 other people at the River Oaks Country Club. "We were hoping for a little more fire - for him to give the media hell. He hasn't lost the magic as far as I'm concerned."

"His tone didn't elicit the confidence it used to," said H.E. Carrico, 72, a retired businessman who watched the speech at the same club where Mr. Hawthorn watched it. "The man has lost his charisma. You know what has happened? The man has just got-

At the Texas Club, a popular athletic club, there were some equally harsh judgments.

"I'm a Republican, and I voted for Reagan, but I don't think I would do it again," said William B. Westberry, 30, president of the Bishop Pipeline Corp., a small energy-related concern.

Michael Wehrle, 31, an oil and real-estate investor who voted for Mr. Reagan in 1980 but not in 1984, said: "The speech was well written by someone else, but I think the Iranian policy and the money to the contras is the greatest foreign policy disaster in the history of the United States. "I think he's old, he's worn out,

he's lost the confidence of the American people, and the rest of But even for some older long-

Reagan's Iran Speech Ends to Applause and Relief in Texas, Groans in Michigan time Republicans, the speech did not dispel nagging doubts about Mr. Reagan's ability to regain the But in Roseville, the Young Feel He Manipulated Them By Paul Taylor er and a Democrat who voted for their suddenly complex, suddenly

Washington Post Service ROSEVILLE, Michigan —

lican, did not like about President Ronald Reagan's speech about his Iran policy was the way she felt herself being manipulated.

"He came off like, 'Gee whiz thys, it's my fault,' but it seemed like he still blamed everyone else," said Miss Brown, a student at the Macomb Community College in this blue-collar suburb north of Detroit. "He said a lot, but he really didn't say anything." "A bell went off in my head

when he talked about his age. I thought, 'Oh boy, sympathy ploy here now." Timothy Anderson, 20, a part-

time auto mechanic and part-time student at the same school, had a nearly identical reaction. "He wimped out, he wimped

out big time," said Mr. Anderson, who is also a Republican. "He said. Oh my God, we screwed up. The people who worked for me did it but I'll take responsibility.' But he didn't give any solutions.'

Mr. Reagan in 1980 and 1984, ambivalent feelings toward the said: "I was really disappointed I president. What Stacey Brown, 24, a Repubdon't believe there were no notes taken. That's kind of hard to believe. Your secretary is usually

> 'I was really disappointed. He sugar-coated everything, glossed over everything.'

> > - Lorraine Smith, A hairdresser, 27

president. He sugar-coated every-

These barbed reviews came during a discussion Wednesday night with seven working-class voters in their 20s or 30s. They talked for two and a half hours, occasionally with pain and poignancy, about

er and a Democrat who voted for their suddenly complex, suddenly

They are a tiny sample - representative only of themselves.

A nationwide survey of 500 votwith you, especially if you're the ers conducted after the speech by ABC News showed a more positive reaction: Of those who had watched Mr. Reagan's speech, 54 percent said they approved of the way the president was doing his job — 11 points higher than among those surveyed who had not watched the speech. The result was 10 points higher than after the Tower commission report on the handling of Iran policy was made public last week.

> Still, there was something so sharp, so pointedly cynical, in the reactions of these young voters Wednesday night that it hinted at difficult new circumstances for the

These young voters were mea-suring, in a troubling new light,

Mr. Reagan's character. On the one hand, the young voters took a worldly, almost dismissive, view about matters of secrecy and law-breaking. "In order

to be president, you have to do certain things that aren't squeaky clean," said Mike McClelland, a journalism student. Mr. Anderson agreed: "Politicians have to be a

little shady if they want to keep the edge." On the other hand, the young voters kept harping on the way they did not like the feeling they

had been fooled by a "cover-up. "How can a man forget?" Mr. Anderson asked. "I mean, that's a career decision."

Miss Brown added: "During the election, there was such a big controversy over his age and he went to such extremes to say he was hale and hearty and he wasn't half his age. And now we're supposed to buy the fact that 'I don't know what was going on."

Others, however, took a more sympathetic view. "In the last five years, I can see my dad slipping some," Mr. McClelland said.

"I certainly don't remember what I was doing on Aug. 8, 1985," said Derrick Wysocki, 38, a detective who was Mr. Reagan's only unambiguous supporter in the group. "I don't feel he owes me an apology."

In a Refuge, Nicaraguan Bitterness

Peasants Describe Sandinist Army Sweeps, Loss of Faith

By James LeMovne New York Times Service LAS AMAKAS, Nicaragua The Sandinist army unit gave no winning when it swept into the vilige of Sinna two years ago to seize peasants who supported the Nicaraguan guerrilia patrols that regularly moved through the area, according to several villagers who say

they escaped the roundup. They chased us into the mountains, said Cristina Torres, 40, as she nursed one of her 10 children at is refuge on the Honduran-Nicaraiguan border near here. She ac-knowledged that the villagers were sympathetic to the rebels, known as contras, and said 30 families es-

caped the army sweep.

She and several other peasant refugees said that after hiding in the jungle for several months they walked for almost two weeks to make their way to safety across the Hondwan border

They are among about 200,000 Nicaragnens who have fled to Honduras and Costa Rica in recent divisions that have split Nicaragus and helped fuel a war that has taken more than 20,000 lives.

lieved to live along this stretch of are equally willing to fight for their the Honduran-Nicaraguan border, beliefs. appearing to survive on the barest

stitched from nylon parachntes left in the jungle after being used to airdrop supplies to contra units.

Ninety-three refugees, most of them from Siuna, gathered at a site on the border recently to explain why they had fled and why their experience had made them ardent followers of the U.S.-backed confras in their battle against Sandinist

The Sandinists promised in 1980 to help us, but instead they put our families in camps," said Gavino Martinez González, 52, who said he fled three years ago after being jailed by the Sandinists. "We no longer have faith we can come to an arrangement with them,

so we will fight," he said. Such disaffection appears to have led thousands of per join the rebels over the last five years, contributing most of the foot diers now in the contra army. Part of Nicaragua's tragedy is that tens of thousands of other

More than 1,000 refugees are be- peasants back the Sandinists and

It is unlikely that a mainly peaseccssities.

ant force of perhaps 12,000 men

Many wear rude clothing can defeat Nicaragua's army. But accounts gathered from refugees indicate that there is strong discontent with the Sandinists

A rebel combat patrol visited by a reporter inside Nicaragua had at least four members recruited from peasants who fled the Sandinist sweep of Sinna two years ago.

Here along the border young men are scarce, with dozens of refugees saying that their sons, hus-bands and brothers are "in the army," by which they mean with the contras. The women, old men and children who remain behind say they grow rice, beans and corn to feed rebel units. A reporter saw several fields of crops.

In 1985 and 1986 the Sandinists forcibly moved tens of thousands of peasants from villages such as na in northern and southern Nicaragua to areas where Sandinisi units could assure that they did not continue to help contra units. But the military sweeps appear to have carned the Sandinists the

Adolfo Calero Portocarrero after testifying Wednesday in Washington.

enmity of country people, who say their villages and small family farms were what gave their lives One of the most embittered

Juan Torres Acuna, 42, said he and his family fled an army sweep in Siuna in 1985. Over the next year they lived a hand-to-mouth existence, hiding in the jungle to avoid Sandinist patrols and receiving food and clothing from passing contra patrois.

The tactic seemed to be working until February when, Mr. Torres said, a Sandinist unit opened fire on him and his family as they were harvesting com in a mountain He said the first bullets killed his

13-year-old son, Domingo, and another burst felled his other son, 11year-old Juan, as he ran with his jungle. Mr. Torres said two of his

friends were also killed in the When pressed, Mr. Torres con-ceded that the Sandinists initially

had reason to be suspicious about him since he had been secretly helping contra units from his farm in Siuna. The Sandinists, he contended,

were imposing a dictatorship on him. If it were really a democracy," he said, "they wouldn't ration food and force us to sell our harvest to them and push us to join with them. For us this is communism."

8 Nations to Hold Talks On Central America

The Associated Press

MONTEVIDEO - Delegates from eight countries trying to draft a peace accord in Central America will meet next week in Uruguay, Foreign Minister Enrique Iglesias announced Thursday.
Representatives from the nations

comprising the Contadora group

Mexico, Colombia, Panama and
Venezuela — and the Contadora support group — Argentina, Brazil, Peru and Uruguay — will discuss the conflicts in the region, Mr. Igle-

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A Contra Confirms Getting Swiss Funds

By Joe Pichirallo

Washington Post Service
WASHINGTON — The Nicaraguan rebels' main military force received \$200,000 from a Swiss bank account controlled by Lieutenant Colonel Oliver L. North according to the attorney of a top rebel leader, Adolfo Calero Porto-

The lawyer's statement on Thursday night was the first confirmation that the Nicaraguan rebels had obtained money from a Swiss bank account that may have received funds diverted from the secret sale of arms to Iran by the Reagan administration. Colonel North was dismissed from his job with the National Security Council after the Iran-contra affair became public in November

Mr. Calero heads the Nicaraguan Democratic Force, the chief military arm of the rebels, known

His attorney, Joe Portuondo, confirmed that the Nicaraguan Democratic Force received two deposits totaling \$200,000 in late October 1985 from Lake Resources

The Tower commission, which investigated the Iran-contra affair, said last week that millions of dol-

MILANO

VENEZIA

NEW YORK

GENEVE

TOKIO

OSAKA

OSAKA

PARIS

PARIS

BRUXELLES

ROMA

sales were deposited in Swiss bank Colonel North and General Second sources. Lakes Resources was also controlled by a retired U.S. Air Force major general, Richard V. Secord. He is a key figure in both the Iran arm sales and the contra aid effort.

It is not known whether the Swiss accounts in the name of Lake Resources had received any diverted Iran arms profits by October 1985, when funds were transferred to Nicaraguan Democratic Force

Colonel North told Attorney General Edwin Meese 3d that the idea of diverting money to the contras first surfaced in a conversation with an Israeli official in January 1986, according to the Tower re-Mr. Portuondo said he recently

discovered that the Nicaraguan Democratic Force received funds from Lake Resources while reviewing the group's financial documents. The documents have been turned over to the independent counsel, Lawrence E. Walsh, and congressional committees investieating the Iran-contra affair.

The lawyer said he informed Mr. Calero what he had found, but other sources said Mr. Calero did not contributions from July 1984 to lars in profits from the Iran arms realize Lake Resources was tied to late March 1985.

accounts in the name of Lake Re- until Thursday afternoon. In a television interview broadcast Thurs- report, which cited evidence that day night, Mr. Calero said he had just discovered the Lake Resources

> Hours earlier, Mr. Calero had met with groups of reporters in Washington. He emphatically stated that there was no available evidence in financial records of the Nicaraguan Democratic Force showing that the group had re-ceived any diverted funds.
>
> Mr. Calero said the Nicaraguan

Democratic Force rexeived more than \$32 million in cash donations from anonymous sources during the two-year congressional ban on direct U.S. military aid to the contras and spent \$18 million to buy and ship weapons. He said that the Nicaraguan

Democratic Force had set up six bank accounts in Panama and the Cayman Islands to handle the cash that came from the anonymous donors. Mr. Calero, who appeared earlier

this week for the second time before the federal grand jury investigating the Iran-contra affair, said that the Nicaraguan Democratic Force received nearly all its cash

tent with the Tower commission's the rebels had received a similar amount from an unidentified foreign official, who supplied the funds in monthly deposits of \$1

million and \$2 million. Mr. Calero said that he did not know the source of the \$32 million.



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AMERICAN TOPICS



Three Democrats in the House of Representatives, from left, Tony Coelho, Ronald V. Dellums and Joseph P. Kennedy 2d, joined other politicians and actors in spending Tuesday night on Washington's streets to draw attention to the needs of the homeless.

Tourism Is Surging In the Golden West

Tourism has overtaken the traditional extraction industries agriculture, mining and timber

to become Idaho's most inportant source of private-sector jobs, The Washington Post reports, and the same transformstion can be seen throughout the West. From the Rio Grande to the Canadian border, the states along the spine of the Rocky Mountains are moving to a new "attraction" economy based on

drawing tourists.

Throughout that grandly scenic region, tourism is the fastest-growing industry. In some blaces, it is the only growing industry. The Travel Industry Association of America concludes
that the travel-recreation industry is the biggest private employ-er in Arizona, Colorado, Idaho, Nevada, New Mexico, Utah and Wyoming Despite the West's legendary dislike of government, government is the largest overall

employer.
The irend toward tourism is reflected in important changes in environmental laws and land-use policies. Now that protecting the region's natural beauty is an economic necessity and not just some abstract esthetic principle, conservation has become a matter of broad consensus.

The old stereotype was a fight over everything between industry and environmentalists,"
said Jo Clark, director of programs for the Western Gover-

Short Takes

Hollywood is recycling televi-sion series from past decades as new feature films, including "Dragnet," updated to "Dragnet 1987," and "The Untouchables," both to be released in June, and series such as "Highway Patrol" and "Mission Impossible." Scott Rudin of 20th Century-Fox said the main advantage is "title identification," adding, "You have immediate presence in the mar-ketplace." Producers hope to draw on two huge potential audi-ences: adults who watched the series as children, and children who have seen the constant re-

Several celebrities spent the night out sleeping on heating grates in Washington to publicize the plight of the horneless. The group of the horneless the group of the horneless. der, advocate of the homeless. the actors Martin Sheen and Dennis Quaid, and several Democratic congressmen: Tony Coel-ho and Ronald V. Dellums of California, Joseph P. Kennedy 2d of Massachusetts and Mickey Leland of Texas. "God, was it cold." Mr. Coelho said the morning after, "and the wet came through the sleeping bag. It was miserable." Some of the homeless were not pleased. "They felt this was a vulgar demonstration

nors Association. "Now there's a compatibility of interest in preserving the land."

on the part of middle-class rich whites," said Mr. Leland, a leader of the congressional black cancus. "Tve never been called a rich white before."

Hang glider pilots have made their peace with Sylmar, Califor-nia, which is to hang gliding what Wimbledon is to tennis. The Sylmar Hang Gliding Asso-ciation saws the sport became in ciation says the sport began in Venice, California, in the late 1960s, and high-altitude flying originated over Sylmar, from the ridges of the San Gabriel Mountains, about 1970. But careless flyers landed in backyard fences and flower beds, and spectators trampled lawns and generated litter. Home owners asked the city to chase them all away. Then the pilots organized to impose rules on themselves and the spectators, and the protests have faded. "The hang gliders have become an asset," said Dean Cohen of the Sylmar Civic Association. "It's spectacular to watch these colorful gliders come down out of the sky on a sunny

Alexander Godmov has become a U.S. citizen. The Bolshoi Ballet dancer defected from the Soviet Union in 1979. After being sworn in last week with 189 other new citizens in U.S. District Court in Manhattan, Mr. Godunov, 37, said he would celebrate with a hamburger stuffed

with caviar. - ARTHUR HIGBEE

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Hasten Slowly on Brazil

indebted, ravaged by inflation and suffering vast gaps between rich and poor needs encouragement, and material help, from other free countries. Brazil, whose finance minister, Dilson Funaro, missed the Carnival because he was visiting his creditors, has all these characteristics.

But it is hard to get foreign help unless you are, reasonably, helping yourself. A year ago we doubted whether Brazil's stabilization program, the Cruzado plan. would bring inflation down for long. Regrettably, this doubt was justified. Relying too heavily on price control, the plan only attacked the symptoms of inflation. For a few months the public went on a spending spree, finding its income up and prices blocked. But local goods became increasingly scarce except on the black market, and imports soared. A root cause of hyperinflation, the state deficits, was attacked only belatedly and partially, and wage pressure by unions remained strong. Foreign debt became difficult to service, since the trade balance had worsened. By the end of the year high inflation had resurfaced and capital flight had grown worse. Last month, Brazil suspended interest payments to foreign creditors -- an unscheduled bank holiday - and sent Mr. Funaro on his tour.

It is all too easy to criticize Brazil's government. Facing huge political diffi-culties, it failed to stabilize the economy. It is all too easy to criticize the creditor banks. They have been slow to ease their terms because they are loath to take new

A country newly democratized, heavily risks until management of the Brazilian economy has improved. Mr. Funaro took the game temporarily out of the bankers' parlors by going straight to their governments. His tactics may not be right.

> A prompt breakthrough in the dispute seems unlikely. The Brazilian government is not going to be able to adopt a convincing program quickly. The foreign banks are hardly likely to make major concessions that call into question the agreements they are painfully reaching with other debtors. A third course - huge levels of financial help by foreign govern-ments — seems purely theoretical when the rich countries are seeking to control their own public finances more strictly. The ultimate possibility, clearer default on debt than Brazil has so far suggested, would be a breakdown, not a breakthrough, putting the international financial system and world trade into peril.

When things are thus, the best hope is to play the game quietly, seeking minor mutual concessions that build up gradually to an acceptable settlement. Major confrontation is unproductive when no partner has much immediate scope for maneuver. A vast and spirited country with acute internal political problems has to come to terms with foreign banks which have a narrow path to tread and which will not yield easily to political pressure. Hasten slowly, as Suetonius said in Rome 2,000 years ago. Whistlestop tours by finance ministers can only slow down the progress.

INTERNATIONAL HERALD TRIBUNE

Not Quite a Mea Culpa

President Reagan still cannot pronounce the word "I" in the same sentence as the word "mistake." If his speech Wednesday about the Iran-contra scandal was intended as a confession of error, his heart was not in it. He sounded at times like a man who is sure he hasn't done anything wrong -and promises never to do it again.

But despite some grudging, fudging aspects, Mr. Reagan's appearance brought a welcome advance. With this speech he accepted, and demonstrated, responsibility.

In a time when many people have interpreted his wife's interventions as confirmation that he is starting to nod, he needed to allay doubts about his acuity. His energetic presentation did as much as his words to answer this concern.

The president needed to affirm obedience to the law concerning National Security Council activity. He did that flatly: "Proper procedures for consultation with the Congress will be followed, not only in letter but in spirit."

The speech was flawed by a puzzle: his contention that he has been silent on the revelations about Iran. The concern has not been his silence but his contradictory statements, both to the public and to his own board of inquiry.

Further, there was a seeming inconsistency. "A few months ago I told the American people I did not trade arms for hostages." be said. "I did not trade arms for hostages. My heart and my best intentions still tell me that is true, but the facts and evidence tell me it is not." In short, he had kidded himself into thinking he was lionhearted, holding out courageously for sound geopolitical strategy.

"I let my personal concern for the hostages spill over into the geopolitical strategy of reaching out to Iran. I asked so many questions about the hostages' welfare that I didn't ask enough about the specifics of the total Iran plan." In other words, not lionhearted at all but warmhearted; moved by the plight of Americans subject to imprisonment and torture.

Which was it? Even in so considered an address, Mr. Reagan remains unclear. Such confusion casts continuing doubt on whether he yet understands and accepts his policy error. Such confusion also does nothing to change the minds of people who think that he knew -had to know - what his national security aides were up to all along. Further information about such credibility clouds must await the patient, continuing work of congressional and legal investigators.

Nevertheless, for all the convolutions the resident's message was clear; it was a mistake ... I am responsible ... We will obey the spirit of the law.

The speech is another laudable step, following the selection of first-rate officials like Howard Baker, Frank Carlucci and William Webster, and the appointment of the Tower commission in the first place. John Ehrlichman, the former aide to Richard Nixon, has suggested that if Mr. Nixon had done something like that during Watergate, he might have survived as president.

Clearly, President Reagan urgently wants to escape the quagmire; he is determined to "go forward." What he now needs to describe is where.

- THE NEW YORK TIMES.

The Gifts of Danny Kaye

Winston Churchill, who knew a thing or two himself about how to captivate a crowd, once asked Danny Kaye, "What is the secret of your control over an audience?" Part of it, of course, was his riveting presence: the rubber face, the brilliant blue eyes, the mile-a-minute tongue and the dancing feet. But to millions of all ages who howled, cried and sang along with Danny Kaye for more than 40 years, it was his phenomenal mastery of the international language of laughter and love that won him worldwide affection. Mr. Kaye, who died Tuesday at the age of 74, was a unique talent, a globe-trotting jester who never failed to make children smile, even if they didn't understand a word he was saying.

He gave new meaning to the word zany, with rapid-fire routines done in what a reviewer from the New York Herald Tribune described as "triple-talk." Mr. Kaye's first feature movie, "Up in Arms," proved a smashing showcase for his talents and led to a string of films in which he played multiple roles, including an arrogant Prussian, an elegant Frenchman, a clipped-speech En-

glishman and a yokel in "The Inspector General." He attributed much of his success to the witty material written for him by his wife of 47 years, Sylvia Fine, pianist, composer, coach and critic.

There were many other sides to Danny Kaye - enough to make Walter Mitty envious: Mr. Kaye was a pilot certified to fly jumbo jets, a gourmet chef, a good golfer, a knowledgeable sports figure who owned part of a professional baseball team, a conductor of symphony orchestras around the world. But Miss Fine said that he would be remembered most for his 35 years of unpaid work as a roving ambassador for UNICEF, which she called "a living legacy for him because of the many children

who are alive today because of his efforts." Children were always special to him. "The greatest natural resource that any country can have is its children," he told a gathering in Washington in 1980. "They are more powerful than oil, they are more beautiful than rivers, and far more determined that the world shall exist"

- THE WASHINGTON POST.

Other Comment

The Maneuvering in Italy

Italians, who patently enjoyed the relative stability of the [Bettino Craxi] administration, are wearily asking whether it was just a deceptive interlude. The answer has to be no. Italy exudes a new-found confidence in foreign affairs and economic dealings. Mr. Craxi wants to reap the benefits of

what is generally perceived to have been a successful premiership, perhaps by forcing an early poll. All the Christian Democrats want is one of their own in the top job. The two [may] compromise one of the few important recent political gains in Italy - the consolidation of a more stable center, and the squeezing of the Communists.

- The Independent (London).

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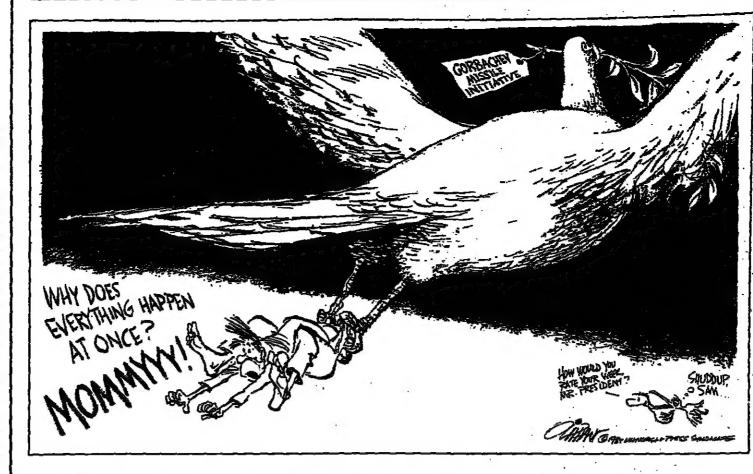
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OPINION



A Prescription for Coming to Terms With Nicaragua

WASHINGTON — If the Sandinists really presented a serious threat to U.S. security, the Reagan administration would already have invaded Nicaragua. The fact that no such invasion has occurred implies that even the administra-tion believes that the Sandinists constitute an irritant, not a threat.

Nicaragua no longer poses a danger to the sta-bility of the region, nor does the Sandinist rev-olution represent an exportable model of social change. The regime's own misconduct has erected a psychological cordon sanitaire around Nicaragua's borders more effective than the American

military presence in Honduras.

The administration would, however, like to see the Sandinists disappear. Who wouldn't? Where are the Sandinists' legion of admirers today? But there is no way of forcing the Sandinists out short of an invasion, which the United States will not under the Employment of the Sandinists out short out short of the Sandinists out short of undertake. Few people in Washington believe that the contras, as the rebels are known, can win.

Single-minded reliance on the contras as the only option in Nicaragua probably would result in consolidation of a communist regime. Yet, if Con-gress finally decided to write off the moribund contra program, the United States would lose its major bargaining chip. Thereafter, the Sandinists would have little incentive to negotiate. Even now, the likelihood that Congress will end aid to the contras has severely weakened the U.S. position in any negotiating situation. If ever there were good answers to the Nicaragua

problem (and probably there never were), there certainly are none now. The administration must act soon, however, to avoid the worst. There are four prerequisites for any workable By Steven Philip Kramer

alternative U.S. policy. First, such a policy must be ministration and moderate opponents of contra aid. President Reagan has been unwilling to ac-commodate their opinions. His willingness to do so now would be a good test of his strongly stated desire in his speech Wednesday to pull the country together after the Iran-contra scandal

Second, both the coalition and the policy must survive the arrival of the next administration. Third, the new policy must be implemented before Congress votes down contra aid. Unity in Washington would strengthen the U.S. bargaining position. Fourth, the policy must involve sticks as well as carrots. The Sandinists must not be allowed to be allowed to the contract of the contract believe that American pressure will cease even if they refused to bargain in good faith.

The substance of the policy would be nothing new: It involves taking off the back burner the alternative that has been there for years, trading U.S. acquiescence to Sandinist rule for limitations on Nicaraguan foreign and defense policy. The Sandinists would have to repatriate Cuban and Soviet-bloc advisers, restrict the size and armament of their armed forces, renounce intervention abroad and show some modicum of nonalignment.

If such an agreement could be agreed upon in principle, the details could be worked out by negotiators. And if the United States and Nicaragua were willing, discussions could be conducted under the suspices of neighboring Latin American coun-tries that have already offered their services. The real question is whether the United States still has the leverage to obtain even this modest kind of agreement, which probably could have been obmed a few years ago.

Such a policy would leave America open to the charge of "selling out" the contras and with them the prospect of democracy in Nicaragua. But in truth, Washington would be abandoning a cause that has no real hope of success.

Is there reason to hope for positive change in Nicaragua after a normalization of relations with the United States? There is some. Latin American and European nations that have downplayed their criticism of Nicaragua because of opposition to the

contras would become more vocal.

The Soviet Union might not find it in its interest. to subsidize the Nicaraguan economy the way it has subsidized Cuba's. In that case, U.S. economic assistance might be exchanged for some "political space" for the legal opposition. If the regime remained unresponsive to popular demands and closed off legal forms of opposition, perhaps a genuine gnerrilla opposition would eventually emerge on its own.

Now is the time to cash in the United States's bargaining chips before they become totally depre-ciated. Nicaragua will remain a problem, but its importance should not be exaggerated. Consistent, long-term American policy can keep the situation within bounds. In the meantime, it is necessary to think about how to avoid future Nicaraguas. U.S. policy in the Philippines and Heiti indicates that some progress has been made.

The writer directs a foreign affairs program of the Carnegie Endowment for International Peace. He contributed this to The New York Times.

The War in Cambodia May Not End in This Century

By Michael Leifer

SINGAPORE — The Third Indo-china War over Cambodia has since Vietnam's invasion in December 1978. Despite renewed diplomatic movement prompted by a speech last July in Vladivostok by Mikhail Gorbachev, the underlying conflict

In contention is which government should rule in Phnom Penh - one subordinate to Vietnam or one of a more independent political disposition. At stake is whether or not Vietnam will consolidate its dominance throughout Indochina - a matter with huge implications for the bal-

ance of power in Southeast Asia. From the outset, this broader question engaged the competing interests of China and the Soviet Union. They have been primarily responsible for fueling the furnaces of war with military and other aid, so enabling local

clients to stay in the field. Within Cambodia, and along the border with China, the Vietnamese

T ONDON -- What could be ex-

South African leaders of all races

were to meet under impartial chair-

manship for confidential talks in

some neutral capital to explore

ways of breaking out of the repub-lic's present crisis?

and academics met to seek ways to

end their country's dangerous dead-

lock. They represented a wide spec-trum of political opinion, excluding

only the far left and the far right.

Surprisingly, they succeeded in

reaching a consensus on the steps

needed to end the fighting and to start a negotiating process for draft-

ing a new democratic constitution.

two countries differ, there are sur-

prising similarities in the nature of

the ethnic, cultural and regional

problems that must be addressed in

order to prepare a framework for a

Other problems the two nations

face are also comparable: the vio-

lence of armed conflict, reaching

into neighboring countries; deep

historical suspicions affecting both

sides in the conflict; a wide cultural

cleavage: great inequalities in the

allocation of resources, leaving a

majority of the population seriously

disadvantaged and a privileged mi-

nority group protected by powerful

political parties. In Sudan as in South Africa, the

majority of the disadvantaged are in the black community. Sudan's Ni-

lotic Southerners, though they have

voting and other civil rights, remain

on the periphery of national poli-

tics. While the great divide in South

Africa is color, in Sudan it has been

religion and culture, between the

Islamic community in the North and the Christian and animist South

democratic constitution.

Although the situations in the

Just such a conclave took place in

pected if 50 representative

surgents and China's regular forces. which they have failed to overcome. But that harassment has not been sufficient to dislodge Vietnam's army from Cambodia or to prompt a reappraisal of policy in Hanoi.

Military stalemate has not given way to political compromise. The contending parties see a settlement in mutually exclusive terms that would deliver Cambodia intact either to themselves or to their adversaries.

Because of the zero sum nature of the conflict, the matter of cost has become of critical relevance. Obviously, the war would come to an end if one side were able to impose a military solution on the other

The Vietminh did just that when they overwhelmed the French at the battle of Dien Bien Phu in 1954 to win the First Indochina War. But the Third Indochina War, over

A Sudanese Model for South Africa?

By Colin Legum

(and each of these is internally di-

vided). War between the regions has

been going on intermittently since

an Islamic group dominates in Su-

on preserving their distinctive cul-

tural heritages. At the same time,

the dominators and the dominated

in both countries have an interest in

preserving the unity of their country

varying beliefs reached

consensus on the needs

of their divided nation.

and in sharing a national economy.

They see themselves as citizens of

So in Sudan and in South Africa,

there is a commonality in the prob-

lems involved in breaking political deadlock in creating conditions for

a negotiating process to agree on a

new democratic constitution, and in determining the criteria for a mean-

This is demonstrated by the con-

sensus reached among the 50 Suda-

nese leaders. They agreed, most im-

portantly, on general principles that

should underlie a constitution for a

country with such a multitude of

a liberal measure of local autonomy

consistent with the needs of effec-

It should provide a system of

checks and balance to prevent dom-

A constitution should allow for

identities. These included:

tive central government.

Still, political realities are similar:

independence in 1956.

50 Sudanese of

an undivided country.

ingful sharing of power.

Washington recently when more dan as a white group dominates in than 50 Sudanese political figures South Africa, both of them intent

have been subjected to sustained mil-itary harassment by Cambodian in-ready conclusion by military hammer blow; nor does it hold out the pros-

pect of major escalation.

The continuing stalemate could be broken if one side were to find the costs of prosecuting the war unacceptably high. That factor was decisive in President Richard Nixon's decision in 1973 to negotiate an end to America's involvement in Vietnam the Second Indochina War.

In the Third Indochina War, both military stalemate and mutual acceptability of costs obtain. For Vietnam, stiffened by Soviet support, close influence over Cambodia is regarded as a strategic imperative for which the government in Hanoi is

willing to pay a high economic price. For the Cambodian resistance, external aid from China and an ability to recruit new guerrillas into its ranks makes continuing military struggle a practical option. For outside parties,

and limit the powers of any individ-ual political leader.

structuring of power at the center;

for a redistribution of resources, in-

cluding the provision of a fairer

share of the national income for

farmers and other workers, and it should provide for "affirmative ac-

It should aim to bring a halt to

the disintegration of traditional

communities, and it should provide

for institutions and resources to en-

It should provide for the creation of a national army.

The delegates also agreed that no military victory is possible for either

side in the conflict. Continued

fighting can only cost more lives,

perpetuate famine and further

erode the already hobbled econo-

my, they said, thus jeopardizing the

hopes and conditions for beginning a new era of democracy.

While recognizing the role of for-eign interests in Sudan's struggle

(Ethiopia has supported the rebels

in the South), the majority view was

that once the Sudanese parties agree

to a cease-fire and to conditions for

starting the peace process, no exter-

nal force can frustrate the will of the

knowledged the deep suspicious of those who felt that past constitu-

tional agreements had not been

honored. A constitution, they not-

ed becomes established as a na-

tion's ethic, a prescription for its

practices, only when a broad range

of its citizens come to accept that it

serves their best interests. This pro-

vides a challenge for Sudan, as for

The writer, a syndicated columnist, is

The delegates in Washington ac-

parties involved.

South Africa.

ination by any one group or region, a veteran commentator on Africa.

مكنامن الثجل

sure this is done.

tion" to redress past inequities.

It should provide for the re-

It should provide mechanisms

promise. For compromise, which could icopardize vital security interests, is seen as more dangerous than the risks and costs of prosecuting the war. As long as this outlook prevails, there is no reason why the war over Cambodia, now in its ninth year, should not continue on its bloody

including Thailand, whose border area with Cambodia serves as an ac-

tive sanctuary for Cambodian insur-gents, the acceptability of costs re-flects the limited risk of a wider war.

That limited risk encourages, in turn,

a determination to resolve the issue

Those in contention over Cambo-

dia appear more willing to tolerate

protracted war than political com-

on terms favorable to its clients.

course into the next century. The writer, a faculty member at the

London School of Economics, is visit-ing professor of political science at the National University of Singapore. He contributed this comment to the International Herald Tribune.

LETTER Appreciating Warhol

Regarding the obituary of Andy Warhol (Feb. 23): Unfortunately, the report on Andy

Warhol's death did not treat the event with the seriousness it deformer of images (painter, filmmakdocumentarian (editor, journalist, "star"), he was very consequential, a conceptual artist par excellence.

provided a commentary on American

him to turn to pop art" is to trivialize the artist's work. MARC DELANY.

Melbourne.

All that is possible, because the president finally has done and said what was required, it wasn't so hard,

NEW ORLEANS - Mrz. Franklin

was it? So what took so long? The Washington Post.

1912: The News in Brief 1937: Armed First Lady NEW YORK - Secretary Meyer has: asked the House Committee on Naval Affairs for \$1 million to establish an around-the-world wireless telegraph system to enable U.S. battleships everywhere to be in communication. ROME — According to a Pompeli telegram to the "Tribuna," excevations begun there two months ago in an unexplored part of the buried city have produced important discoveries. In a street called the "Street of Abundance," shops were excavated and found to contain vases and gold money. PARIS - Edmée Chandon has been

appointed an assistant astronomer at the Observatoire de Paris. This young woman wins the distinction of being the first woman admitted officially into a French observatory: NEW YORK - The marrying jus-

Delano Roosevelt carries a gun when motoring and "can use it," as she informed a press conference here [on March 6] on the occasion of the opening of her lecture tour. "I am never accompanied by guards in Washington and New York, where everybody knows me," the Presi-dent's wife went on. "I go about just like anybody else. However, when I travel, special guards are usually fur-nished me, although I never request-such special details." Asked if she was never in fear of harm being done ber, Mrs. Roosevelt said that this idea never entered her mind. "I do carry a pistol when I ride alone in my smooth mobile, but only then." "Can you use it?" she was asked. "Well," she replied, "I had the same training in the use of a pistol that is given members of the New York National Guard

President By David S. Broder WASHINGTON — Well, that. Wasn't so hard, was it?
Just six words from the president's lips: "No excuses. It was a mistake." And four months of damaging talk which climaxed in exaggrated accounts of a ruthless wife manipulating a shaken and weak minded old man, suddenly began to look like the distortion it is.

Six Words:

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The words Ronald Reagan spoke.
Wednesday night were the words his direction. political supporters had been pressing him to utter for months. Even more important, the actions he took in the days leading up to the speech were the actions they had called for long before the turn of the year.

It was in December that Senator.

Alan Simpson of Wyoming, the deputy Senate leader of the Republican Party, said that "the guy on the ban stool" in Laranne was not buying Min Reagan's explanations of his "over-Reagan's explanations of his overture to Iran: They needed to hear
the president say that selling arms to
the ayatollah was wrong.

It was then that Senator Richard
Lugar of Indiana, the outgoing chair
man of the Foreign Relations Committee, and others said that confi-

dence in White House operations could not be restored until the president dropped his compromised chief of staff, Donald Regan, and found a

of staff, Donaid Regan, and would a credible substime.
Historians of the Reagan presidency face the challenge of explaining why he delayed so long in saying and doing things so clearly necessary, so evidently in the nation's interest. My hunch is that it was a combination of the create that are fundamental for two traits that are fundamental to Mr. Reagan's character and, in other circumstances, part of his strength. One is optimism. Robert Stranss, the Democratic elder statesman who

was recruited to advise the president early in this sad affair, came away stunned that Mr. Reagan seemed to believe that "it would blow over in a

week or two," by itself.

The second trait is stubbornness.

An old friend of the president who was part of the pre-Christmas effort to remove Mr. Regan said then that Mr. Reagan "really has his back up.

He's tired of people pressuring him."

Mr. Reagan never would have become president had he lacked that innate optimism and stick-to-princiinnate optimism and stick-to-principles stubbornness. But in this case, the
was misreading reality and fighting
for something indefensible. Until he
could acknowledge that he had allowed the swap of arms for hostages
and had chosen a chief of staff who
was the wrong man for the job, the
situation could not get better, it
could only continue to crode.
Finally, the break has come and no
one should minimize the extent of the
changes that have been made. The

changes that have been made. The president and his reputation remain at risk, so long as the investigations continue and so long as large questions - involving the diversion of money into still unknown hands remain unanswered. But meaning what is in effect the third Reagan;

administration has begun. With former Senator Howard Baker as chief of staff, with Frank Carlucci, an esteemed and tested policy; manager, house cleaning and run-ning the National Security Council' statt, with Judge William Webster, an intelligent and principled person, moving over from the FBI director's job to run the Central Intelligence Agency, the administration has re-gained the look of professionalism it had during the first term.

You do not have to believe that Mr. Reagan is about to become a "hands-on president," as former Senator Paul Laxalt says, in order to assert that things now should run more smoothly. I doubt that Mr. Reagan will change from being the Great Delegator. But the quality of the delegatees has risen dramatically.

If the president wills it, Mr. Car-

lucci has the competence to obtain concurrence from the often-at-odds secretaries of defense and state, Caspar Weinberger and George Shultzer for a serious approach to the Sovier Union on arms control. If the president wills it, his aides

served. As image-maker and trans- can move the "competitiveness package" of trade and technology proer, photographer) and social grams from the status of a public relations ploy to a serious proposal. If the president wishes it - and skepticism remains - Howard Bak-More than perhaps any other artist er, Treasury Secretary James Baker of the 20th century, his art came to embody his existence, and implicitly, Miller, have the skills to formulate a credible package of major deficit resociety in general.

To say that "his success with a by the Democratic Congress.

Campbell Soup can in 1962 caused All that is possible, because the

IN OUR PACES, 75 AND 50 YEARS AGO

tices of Greenwich, Connecticut, have united in refusing to marry young men to old women during leap-year.

Certainly I can use it"

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By Francis X. Clines New York Times Service LONDON - At a time of rela-

tive calm in Beirut, the archbishop of Canterbury has sent messages to officials in the Middle East in the hope of finding fresh traces of Terry Waite, the hostage negotiator

feared kidnapped six weeks ago. Church of England officials confirmed this on Thursday but declined to offer specifies or verify that one of the archbishop's pleas was sent to Sheikh Mohammed Hussein Fadlallah, a Beiret figure described as the spiritual leader of the pro-Iranian group Hezbollah, or Party of God.

According to reports in As Safir, a Beirut newspaper, the sheikh in-formed Archbishop Robert Runcie that he had been unable to help find or obtain the release of Mr. Waite despite "intensive efforts."

Spokesmen for both the church and the British government said that while unconfirmed rumors and reports continue to circulate about the whereabouts of Mr. Waite, no reliable word has arrived either from him or from credible sources reporting on the possibility of negotiating his release.

"No word, no certainty," church spokesman at Lambeth Palace said. "Dr. Runcie is very con-

There have been waves of speculation but no firm information since Mr. Waite disappeared in Lebanon on Jan. 20 during one of his attempts at mediating the release of some of the 25 other foreign hostages held in Lebanon. The British Embassy in Beirut

had been trying to track Mr. Waite through a web of warring factions but had to cease a few weeks ago when street fighting intensified and effectively prevented travel, British officials said.

The embassy is in East Beirut and, even with Syrian soldiers restoring a modicum of peace in some parts of the city, a trip to West Beirut in the search for Mr. Waite is still considered quite dangerous, officials noted.

The British had been trying to work through the Druze Progres-sive Socielist Party, the Beirut faction that had vouched for Mr. Waite's safety in his January mission but lost contact with him. This faction was one of the main parties involved in the intense street warfare of recent weeks.

way of reading the shifting situa-tion in Beirut, where Syria and Ican Mr. Ish-Sh are rivals for influence



John Demjanjuk, left, consults with Mark O'Connor, one of his attorneys, during his trial in a Jerusalem courtroom.

Demjanjuk Can't Explain Wartime Whereabouts

tired auto worker from Cleveland sadistic guard known as "Ivan the who is charged with Nazi war Terrible." crimes, cannot account for his

The State of the S

stripped of his U.S. citizenship and at Treblinka and other camps. extradited to Israel last year, insists German prisoner-of-war camps.

But an Israeli investigator, Alex-ander Ish-Shalom, testified Thursday that Mr. Demjanjuk, who was born in the Ukraine, cannot name the prisons or remember anything about them.

The man was not able to give even one name, not even the name of the man who slept in the bunk above him," Mr. Ish-Shalom said of Mr. Demianjuk at his trial, which is in its third week.

He said that Mr. Demjanjuk had stunned investigators when he choice but to follow orders. But I blurted, "You are pushing me to was never in Treblinka." Treblinka," before any of his inter-

An estimated 870,000 Jews were Officials said there was no easy killed at Treblinka during the Nazi

janjuk had "no response" when cations.

asked why six Treblinka survivors JERUSALEM — Israeli prose- claimed that they had seen him at cutors say John Demjanjuk, the re- the camp and identified him as the

Prosecutors presented the court whereabouts during the period with a document purported to be when he allegedly operated the gas Mr. Demjanjuk's identification chambers at a Nazi death camp. card from a Nazi training camp, Mr. Demjanjuk, who was where guards were trained for duty

The defense says the document is that he was never at the Treblinka false and was concocted by the death camp in German-occupied KGB, the Soviet secret police. The Poland. He says he spent World court has ordered laboratory tests nothing else to go on. He called his War If as a Soviet soldier in several to verify the document's authentic-successors bureaucrats.

Mr. Ish-Shalom also testified that Mr. Demjanjuk told police that even if he was "Ivan the Terrible," he was only a soldier followbe blamed for killing the Treblinka

"If I was in Treblinka, then I was just a small cog," Mr. Demjanjuk reportedly told U.S. marshals who escorted him from the United States to Israel for the trial. "There was a war on, and there was no

U.S. marshals are scheduled to rogators mentioned the name of the testify later on Mr. Demjanjuk's his investigators had discounted a from Pakistani authorities regardalleged statement.
Four Treblinka survivors have

testified at the trial. Two insisted that Mr. Demianink was Ivan, and Mr. Ish-Shalom said Mr. Dem- the others made tentative identifi-

Palme Probe Criticized As 'Slovenly And Passive'

STOCKHOLM — The outgoing Stockholm police chief on Friday ridiculed the new team looking for the murderer of Prime Minister Olof Palme, saying its main idea so far was a plan to hypnotize Mr. Palme's widow,

Hans Holmer, who was replaced as head of the Palme investigationlast month, criticized his successors after resigning from the police force on Thursday in protest at what he called their "slovenly and passive" handling of the inquiry. A spokesman for the new Palme investigation, Ingvar Eriksson, confirmed that the police had discussed the possibility of questioning Mr. Palme's widow, Lisbeth, under hypnosis in an attempt to throw new light on the assassina-

tion of Mr. Palme last year. There have been cases in other parts of the world where hypnotizing has yielded results," he said. But he stressed that the plan was only an idea and that Mrs. Palme had never been asked to undergo

Mrs. Palme was slightly injured in the attack on her husband on Feb. 28, 1986. The police have no suspect or motive in the case.

In an article Friday in the Stockholm tabloid Expressen, Mr. Holmer wrote that the new Palme investigation was not making any progress. "My resignation cannot damage the inquiry as there no longer is any real inquiry," he said.

In a television interview, Mr. Holmer said the fact that the police were considering hypnotizing Mrs. Palme was proof that they had

His remarks drew a swift response from Holger Romander, the national police commissioner and the new overall head of the Palme inquiry. "He should have concening orders and therefore could not trated on being a good administrator rather than playing detective," Mr. Romander said.

Mr. Holmer said the police had followed up 170 different lines of inquiry since Mr. Palme was shot. e various theories included one that the assassin was a Belgian mercenary. Another was that the Swedish police or security services might have killed him.

In his article, Mr. Holmer said private motive for the murder. He added that "there was no reason to



Hans Holmer after a television interview Thursday night in Stockholm. Security guards accompanied him to and from the studio.

"Palme's murder was efficiently planned, dispassionate, brutal and organized," he said.

Mr. Holmer had insisted on considering the extremist Kurdish Workers' Party as the prime suspect. This led to violent disagreements with the prosecutors in the case, and the government eventually intervened

A New Life for Children Whose Parents Died in Famine the program was suspended and tus smoke scented the early evening

New York Times Service REPI, Ethiopia - Embeti, rated families. about 3 years old, stopped chattering with her rag doll and looked up curiously at two visitors hovering largely from Ethiopia's northern

overbead. "We don't know her history their parents have never been we had to give her a name and an found age," Getachew Zewndie, director of the orphanage, said of Embeti, who played on a sunlit veranda here with six other children.

The children are a living legacy of Ethiopia's famine of 1984-86 which is estimated to have killed one million people. The children are part of a group of 10,000 children whose parents died of disease or hunger.

By James Brooke

"When the feeding camps started closing down last year, all that was left were the kids," said the Reverend Collin F. Battell, an Anglican priest who helps administer the orphanage, which is financed by the American Episcopal

At the peak of the famine last year, the number of Ethiopia's orphans reached 200,000. But most of

In 1985, in a hurried program to "Most of the clothes and toys move 1.5 million famine victims come from England," Mr. Sherlock from dry northern Ethiopia to the said pointing to an array of stuffed fertile south, some children and parents were placed on different

After an international outcry,

the Ethiopian government started a air as the orphanage cook worked over two woodburning stoves, pre-

The 63 children at the Jerusalem stack of injera, or spongy Ethiopi-Children's Home in Repi come an pancakes.

"I'm surprised how unaffected they are," said the Reverend Charles P. Sherlock, another Anglican priest, as he watched a noisy group of small boys chasing a soccer ball through avocado and cedar gion session.

Situated in the cool hills outside Addis Ababa, the orphanage occupies a villa that was once the residence of an official of the old regime, the minister of the imperial pen. When the Marxist revolution swept aside Haile Selassie's empire in 1974, the state seized the villa. In 1985, faced with a growing number of famine orphans, the state ceded use of the villa to the church group.

"Here is the main boys' dormito-Mr. Getachew said, switching on a chandelier to reveal a formal dining room decorated with a pink these children proved to be merely marble fireplace and furnished separated from living parents or with 24 bunkbeds of unfinished

> bears, dolls and dogs that bore the wear and tear of cuddling by several owners. Outside on the veranda, eucalyp-

paring a huge pot of curry and a

From the valley below, the reprovinces of Wollo and Tigre and corded strains of the "Internationale," the rallying song of the international Communist movement, could be heard coming from an

outdoor loudspeaker. Sung in Amharic, Ethiopia's official language the anthem signaled the end of a neighborhood political indoctrina-On the hill, Fachal, the orphan-

age's pet goat, chewed on a pants leg of a small girl who had a blue cross tattooed on her forehead.

"She must have been from Tigre." Mr. Sherlock mused. "The Orthodox peasants there still tattoo baby girls with crosses." At the orphanage, the children

learn to garden and to clean their clothes, shoes and blankets. They learn the Amharic alphabet and are taught the prayers of the Ethiopian Orthodox Church. On Sundays, they climb the hillside to attend services at an old Orthodox church. The program, financed by the Presiding Bishop's Fund for World Relief of New York, has opened four Ethiopian orphanages in the last two years. The orphanages, which care for 450 children, have a capacity for 900.

It costs \$35 a month per child to keep things going," Mr. Sherlock

Pakistan and the Bomb: Dilemma for U.S.

By David B. Ottaway

Washington Pont Service WASHINGTON - A senior administration official has told Congress that the United States can no onger obtain "reliable assurances" from Pakistan that it is not producing material for nuclear weapons. But the official appealed to Congress to avoid "legislative ultimata" that would impair U.S. aid.

The official, Robert A. Peck, the deputy assistant secretary of state, was responding Thursday to a letter from Senator John Glenn. Democrat of Obio, to President Ronald Reagan calling for a suspension of U.S. military aid to Pa-

Mr. Peck said there was "not a very high probability" that Mr. Reagan could obtain the "reliable assurance" that Mr. Glenn seeks ing their nuclear intentions.

Mr. Peck's comments, before the grade enriched uranium. believe Palme may have been killed House subcommittee on Asian and because of his United Nations role Pacific affairs, underscored the dimediating in the war between Iran lemma that Congress and the ad- an interview with the London dent could, certainly not under the ministration face this year in trying newspaper, the Observer, on Sun-

to use a six-year, \$4 billion aid day that Pakistan has the bomb program proposed for Pakistan to and is producing its own enriched ous problems in our relationship, pressure it to halt efforts to build a uranium. nuclear bomb.

The administration has asked Congress to grant a six-year waiver to Pakistan from the so-called Symington amendment, which prohibits U.S. aid to any country involved in producing enriched uranium without proper safe-

Furthermore, for U.S. aid to go forward, the president must certify to Congress annually that Pakistan does not have a nuclear explosive

Mr. Peck's comments appear to raise questions about whether the president can continue to sign the necessary certifications in the face of growing evidence that Pakistan has reached the nuclear threshold and is now producing weapons-

A leading Pakistani nuclear scientist, Abdel Qader Khan, said in

Although Mr. Khan subsequently denied making such a statement, the article has fueled the reappraisal under way in Congress over U.S.-Pakistani relations, Pakistan's support is crucial to U.S.-backed rebels fighting to remove Soviet troops from Afghanistan.

Mr. Glenn, citing the Khan interview in his letter on Thursday to Mr. Reagan, urged the president to suspend military assistance to Pakistan "until you have received reliable assurances from the Pakistanis that they have ceased producing nuclear explosive materials."

Asked by Representative Ste-phen J. Solarz, Democrat of New York and chairman of the House subcommittee on Asian and Pacific affairs, whether he thought Mr. Reagan could extract such assurances from the Pakistanis, Mr. Peck replied, "I doubt the presi-

undermine our relationship with Pakistan and put at risk a variety of larger interests in regard to Paki-stan," he said, "including the influence which we have over Pakistan nuclear decision-making."

"We should avoid public confrontations and legislative ultimata of standards Pakistan must meet," he added.

Mr. Peck said the Pakistani government repeatedly has claimed that it has "neither the means nor the intentions" of acquiring nuclear weapons "of any kind."

Asked what the administration regarded as reliable assurances, Mr. Peck said the best solution would be for Pakistan to put all its nuclear facilities under international safeguards.

Mr. Peck also rejected the idea of reducing the waiver period of the Symington amendment from six to two years, or to postpone a decision until September as a means of keeping the pressure on Pakistan.

miguel cruz

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(Continued from Page 1)

el for a third meeting, according to

gan saying, "I don't remember -

sure he had actually drafted it.

important, however, to Mr.

Under oath before congressional

committees, Mr. McFarlane has

testified that the president gave ap-

proval before the first shipment.

Mr. Regan has sworn that it only

came after the president had

learned that the arms had been de-

perjury charge if it could be proved

that he knowingly did not tell the

gan "patted a copy of Bud's testi-

mony to the Senate Foreign Rela-

tions Committee and called it 'an

honest account and I used it a

was present "Bud" is Mr. McFar-

In their immediate review of the

president's statements then, the

lower board members and staff

members agreed that Mr. Reagan

thorization had been settled.

Sixteen days later, in his second

according to one source who

McFarlane and Mr. Regan.

sources close to the board.

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United Press International

PARIS - A Paris lawyer acknowledged on television Friday that he was an informant for the French secret service from 1984 to 1986 and had relayed information on Georges Ibrahim Abdallah, who

Mr. Abdallah, a Lebanese Christian, was sentenced Saturday to life imprisonment on terrorism

The admission by Jean-Paul Mazurier provoked immediate criticism of the government by Mr. Abdallah's current lawyer, who threatened legal action.

"I am not only a lawyer," Mr. Mazurier said. "I belong to the French special services."

'I'm very bitter because I betrayed not only Abdallah but I violated all the duties of my profession," said Mr. Mazurier, who operated under the code name Simon. "I violated professional se-crets. I only did it for causes I

Mr. Mazurier's confession appears in a new book by a reporter from the leftist Paris daily newspaper, Libération.

Mr. Abdallah, 35, was sentenced by a special court that found him guilty of complicity in the 1982 inations of American and Israeli diplomats in Paris, and the 1984 attempted killing in Strasbourg of the U.S. consul.

Mr. Mazurier became Mr. Abdallah's attorney when Mr. Abdallah was charged in October 1984. He said he had passed along to intelligence officials what Mr. Abdallah told him in the confidence of a lawyer-client relationship.

Mr. Abdallah turned himself in to the police in Lyon at that time,

saying be leared he was about to be killed by Israeli or U.S. agents. He was sentenced to four years in prison on charges of possessing weapons, explosives and false passports, as well as association with crimi-

But Mr. Mazurier said he first came to know Mr. Abdallah in June 1982 when Mr. Abdallah asked him to distribute a claim of responsibility for an attack in Paris on behalf of the Lebanese Armed Revolutionary Factions. Mr. Abdallah has been called the group's leader.

Two months later, two French police officers were killed when a bomh mey were trying to defuse exploded on a Paris street. Although the revolutionary group said it had made the attack, Mr. Mazurier said he did not distribute

"I'm not accusing Abdallah of being responsible for that terrorist attack, but for me that was the decisive element," Mr. Mazurier

Because of his contacts in extreme leftist circles, Mr. Mazurier said, an official of the French counterespionage agency asked him in August 1984 if he would act as an tack, he agreed and thus became an agent known as Simon.

Mr. Mazurier said Mr. Abdallah told him that his friends would "pass into action" to seek his freedom if he was not given a light sentence on charges of possessing arms and explosives in July 1986.

Mr. Abdallah received a fouryear term at the time and his suphis freedom. A series of bomb at-tacks from December 1985 to Sep-maintained heavy security a week Abdallah.



Jean-Paul Mazurier, a Paris lawyer, on television Friday.

tember 1986 killed 13 persons and wounded more than 250.

Paris Holds 3 Lebanes Julian Nundy of the International Herald Tribune reported:

The French police are holding three Lebanese suspected of hiding an arms and explosives cache in Paris, investigators said Friday. informer. Shocked by the 1982 attack, he agreed and thus became an persons originally detained by security agents.

One official, at the recently created 14th Section of the Public Prosecutor's Office, which coordinates investigations into terrorist cases, said that charges against the three were expected to be brought Saturday.

Officers of the Counterespionage and Internal Security Agency

after Mr. Abdallah was sentence Various groups had threatened vio-lent reprisals if Mr. Abdallah was Officials said they had not estab-

lished any direct link between the

arms cache, discovered in the 16th arrondissement on Wednesday, and the Abdallah case. But "as all the terrorists in the world give each other a helping

hand, we can never dismiss that possibility," one said. The Interior Ministry said that

the cache contained 35 pounds (15 kilograms) of explosives, two auto-matic pistols and an ordinary pis-

Radio reports said that the explosives were of the same type as those found in 1985 in a Paris

> had adopted Mr. McFarlane's story and that the matter of initial session before the panel on Feb. 11, Mr. Reagan told a different story.

Before answering a question from Mr. Tower on the total number of weapons in the first ship-Asked what the administration ment, Mr. Reagan volunteered that he had "goofed" in his first appear-Peck said the best solution

He then used Mr. Wallison's aide-mémoire to tell the panel that he and Mr. Regan had gone over the matter. Based on the chief of staff's recollection, the president said he could not recall authorizing the shipment in August as he had

The White House rejected that idea. Instead, Mr. Abshire brought a handwritten letter from Mr. Rea-The letter was printed in the Tower report. A source close to the panel said that by that point the members were so skeptical that they wanted to see the letter written in Mr. Reagan's own hand to be A source who attended both of the Tower board's sessions with Mr. Reagan said Thursday that "it didn't matter to the president when he had given approval because there was no question he had ap-proved" the 1985 Israeli shipments. The matter has become extreme-

Briton Convicted in Malaysia

Derrick Gregory, a Briton, arriving in court in Penang, Malaysia, where he was convicted Friday of possessing six kilograms of heroin in 1982. Mr. Gregory, 37, was sentenced to death by hanging, but his lawyer plans to appeal the ruling.

BOFORS: Arms Executive Resigns One or the other could face a company has not smuggled," he

(Continued from Page 1) if he continued to represent the In his first appearance before the Tower board on Jan. 26, Mr. Rea-

It gave no further details. Mr. Ardbo later told Swedish radio it was "unsuitable" that he should continue to head a company that was under investigation.

But he denied his resignation could be taken as confirmation that Bofors was guilty of smuggling.

"Rather the opposite, I have said all along for three years that the

Soviet Cargo Spacecraft Docks With Mir Station

MOSCOW - A Soviet cargo spacecraft carrying a crystal-grow-ing machine and other supplies has docked with the orbiting Mir station, where two cosmonauts on Friday began their second month in space, the official Tass news agency

Tass quoted Soviet television as saying that scientists think the crystailizer, named the Corund, can serve as the basis for creating an industrial shop in zero-gravity con-

Pros

antors are to finish soon two-year inquiry into Bosors that was launched after smuggling accu-sations by the Swedish Peace and Arbitration Society.

The society sharpened its attack Priday on the munitions company, saying 10 percent of Bofors' exports of laser-controlled anti-aircraft missiles had been illegally ex-

Henrik Westander, a researcher for the society, said that of the 5,400 RBS-70 anti-aircraft missiles sold abroad since 1979, 504 had ended up in states to which arms exports were forbidden.

A further 685 were sold to Singa-pore, and then they were re-routed to warring countries in the Third World, Mr. Westander said.

The independent London-based Institute for Strategic Studies and two influential military publica-tions, Jane's Defence Weekly and Military Balance, have all said h arms were being used by Iran in its war with Iraq.

The Swedish prime minister, Ingvar Carisson, has denied any riedge of illegal arms trade with Iran on behalf of both his and

ARMS: April Talks Set

(Continued from Page I)
tepic Defense Initiative program in develop space based defenses. There are dozens of points of view but there is no one single nolicy," he said. "In reality, distres-

sions are going on among the Americans themselves." The minister said that an accord. on intermediate missiles could provide "an impetus toward solving other problems" in East-West rela-

Some SDI Tests Possible Members of a congre egation that observed the U.S.-So. viet arms negotiations in Geneva-last weekend said that Moscow had

Angeles Times reported from Washington. As evidence, Senators Aries Specter, Republican of Pennsylvania, Robert C. Byrd, Democrat of West Virginia, and Richard G. Lagar, Republican of Indiana, noted that Mr. Gorbachev said earlies this week that "the conclusion" of

deployment of weapons in outer Mr. Gorbachev omitted the an omission that is viewed by some

word "development," which be usually uses with "deployment"

Possible Model

(Continued from Page 1) ved it to be a copy of the David Mr. De Bry could not immediately

Mr. Harit said that he had first carned of the model from photographs brought to his home in Vicginia by a representative of the Da-vos Foundation, and that has first intuition of its authenticity came

That intuition, he said, wa strengthened by his examination of the model in Geneva over three But the ultimate proof, Mr.

Hartt said would lie in what historical documentation and scientific proof he could muster as well as in stylistic comparison with elo's other works and the David itself.

Hartt turned to a historian in Flor-; cace, Carol Bradley, who examined the archives of the Palazzo Vecchia

NUCLEAR: U.S. Congress Urged Not to Impair Aid Program to Pakistan ances from the Pakistanis, Mr. support is crucial to U.S.-backed (Continued from Page 1)

of growing evidence that Pakistan has reached the nuclear threshold and is now producing weaponsgrade enriched uranium.

A leading Pakistani nuclear scientist, Abdel Qader Khan, said in an interview with the London newspaper, the Observer, on Sunday that Pakistan has the bomb and is producing its own enriched. Although Mr. Khan subsequent-

ly denied making such a statement. the article has fueled the reappraisal under way in Congress over U.S.-Pakistani relations. Pakistan's

rebels fighting to remove Soviet troops from Afghanistan. Mr. Glenn, citing the Khan in-

terview in his letter on Thursday to Mr. Reagan, urged the president to suspend military assistance to Pakistan "until you have received reliable assurances from the Pakistanis that they have ceased producing nuclear explosive materials."

Asked by Representative Stehen J. Solarz, Democrat of New York and chairman of the House subcommittee on Asian and Pacific affairs, whether he thought Mr. Reagan could extract such assur-

Peck replied, "I doubt the presi-dent could, certainly not under the "I believe this would create seri-

ous problems in our relationship, undermine our relationship with Pakistan and put at risk a variety of larger interests in regard to Paki-sian," he said, "including the influence which we have over Pakistan

We should avoid public confrontations and legislative ultimate of standards Pakistan must meet," Mr. Peck said the Pakistani gov-

that it has "neither the means nor the intentions" of acquiring nuclear weapons "of any kind."

regarded as reliable assurances, would be for Pakistan to put all its nuclear facilities under internation-

Mr. Peck also rejected the idea of reducing the waiver period of the Symington amendment from six to two years, or to postpone a decision until September as a means of keeping the pressure on Pakistan.

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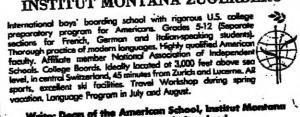
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an agreement governing space weapoury "should be conditioned by a decision on the prevention of

experts as deliberate.

from those photographs.

To gather information, Mr.

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Treasures of the Chase Are Divided at Rare Sale

MONTE CARLO — Sotheby's manuscript of the "Legenda Vener-Jeanson's library of manuscripts mondi or "Legend of the Veneraand books on hunting last weekend is without precedent — in terms of 11 miniatures painted around 1400 subject, scope and rarity — and is include some masterpieces of comunlikely to be duplicated in the position in light color schemes that foreseeable future. It would be im-Ossible to buy now what was almost unobtainable between the dictine monastery of Santo Vittore

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ly all his treasures. Few people would be single-

SOUREN MELIKIAN

ing as a sport. As the world's top brass in rare manuscripts and first editions went through his belongings during the viewing at the Sporting d'Hiver, where Sotheby's conducts its six or cause are incompleted in 1879. The Museum, bidding via Richard Day, the London dealer in old master drawings. It is a possibility conducts its six or seven anctions some annually, the most blase that the Jeanson manuscript, which among them, from Bernard Bressis almost identical to a manuscript laner of New York to Pierre Beres in the Trivulziana in Milan, is the of Paris, stared in wonder. Even they had never clapped eyes on some of these highly important books, Christopher de Hamel. same bookcase as the collector had kept them for 50 years" and were being sold only because of the ne-cessity of dividing an estate. It took a time capsule such as this to contain six of the seven privately owned manuscripts of the "Livre de Chasse" by Gaston III, Comte de Foix.

Jeanson's hunting passion was deftly steered toward tracking down books by two rare-book spe-cialists, Emile Nourry and Jean Thiéband, and he scored many coups. He bought a hoard of rarities at one stroke when he acquired the largest and finest hunting library formed in the late 19th centu-

ry by Henri Gallice.

By Geraldine Fabrikant New York Times Service

raordinary advance ticket sales for "Les Miserables," the musical based on Victor Hugo's book,

By opening night, the lavish three-hour show will have an esti-mated \$11 million in advance ticket

sales, a record for Broadway and 57

percent more than the advance

sales for "Cats," the greatest hit of the decade. "Cats" sold \$7 million

worth of tickets before its opening

"I never dreamed 'Les Mis' would end up being such a hit,"

in October 1982.

to the Broadway theater.

DOONESBURY

which opens on March 12:

EW YORK - Even longtime

auction of the late Marcel abilium Vivorum Aymonis et Verble Men Aymon and Vermond." Its . two World Wars when Jeanson, at Meda, near Milan, it probably who died in 1942, acquired virtual-remained in the monastery until its suppression by Napoleon in 1797, then passed into a famous Milanese. minded enough track down books collection from which it was on this one subject with the energy bought in 1867 by a towering figure of book collecting in 19th-century Britain, Bertram, fourth Earl of that Jeanson deployed, an offshoot of his lifetime obsession with hunt-books were dispersed at Sotheby's Ashburnham. It did not escape books were dispersed at Sotheby's in 1899. The Milanese masterpiece acquisition. There is a possibility

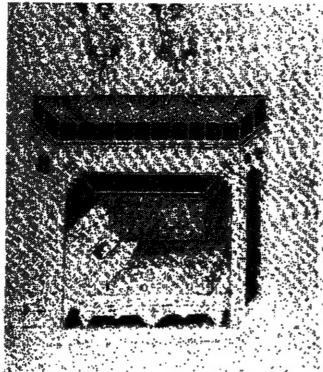
Gallice again was the source of what literary historians would see Sotheby's expert on medieval as the most important manuscript manuscripts, said they had "re in the sale, the earliest extant copy mained on the same shelves in the of the "Livre de Chasse" by Gaston III. known at the court of Charles V as Gaston Phebus - nicknamed in reference to Apollo/Phoebus for his good looks. The book is considered on stylistic grounds to have been calligraphed around 1400. It has one of the finest medieval animal drawings in grisaille — gray shading — and was promptly pre-empted by the French national museum agency acting on behalf of the Musée de Pau, in the same general area of France as Gaston's capital

Jeanson also made some remarkable single coups, of which the most outstanding was another manuscript copy of the "Livre de Chasse," sold by the Soviet govern-To Gallice he owed gems such as ment around 1935 along with other the late-15th-century manuscript holdings of the former St. Petersof a long poem on hawking, "Le burg Imperial Library. Until now it Roman des Oiseaux," written by has been dated by most scholars Gace de la Bugne. The opening well within the 14th century, close page with illuminated margins encloses a beautiful miniature, con- completed by Gaston Phébus. This sidered to be the only known secu- is partly because the text provides. iar painting by Georges Trubert, by general consent, the most reli-who worked at the court of René II able surviving copy of the work, de Lorraine from 1486 to 1499. It partly because the style of the 86 shows the painter presenting his miniatures is archaic. One is irrebook in a green binding to King sistibly reminded of some French René, whose arms appear in some medieval tapestries of the type of the manuscript margins, show- called Mille Fleurs, with the same ing that he commissioned it. The stylization of plants arranged row manuscript remained unrecorded above row with big disproportion-until de Hamel's entry in Sotheby's ate humans and animals popping ytalogue. Hence, no doubt, the out in the intervals. De Hamel, an that Hams Peter Krans of New siders it to be later however — will its purchase by the Getty for york paid for it, ombidding Bresslaver on health and reverses one in the market in this is not unusual in Sotheby's scripts."

Will its purchase by the Getty for no major French secular manusual in Sotheby's scripts."

6,882,000 francs. Thomas Kren, its lauer on behalf, professional ny on the somewhat tenuous besis curretor of manuscripts, said that sources say, of the Paris collector of the arms that he says "seem" to the museum's reasons were first be that of a Breton family.





Again from Gallice, Jeanson The acquisition of St. Petersburg quality of the miniatures and sec-

'Cats" were mixed. As David Gef-

Very often a theater party agent

has to go in blind to order blocks of

tickets for organizations. In this

case, the reviews had given "Les

all the first editions of every conceivable early work on hunting. He got his copy of the first printed "Livre de Chasse" at the Paris sale of a famous collection in 1931 for 90,000 francs—a third of the price Baptiste Oudry— grabbed by Celebrating hunters would: "Qu'importe le flacon, pourvu qu'on aie l'ivresse!" And drunk personal copy of a printed account they can get on the 40 million francs the sale realized, exceeding by one-third the most optimistic expectations. with manuscripts. He had to have eby's estimate.



1491; above, "Stags Hunted with Pikes," by Jan van der Straet, called Stradamus, 1576; right, from the "Livre de Chasse," by Gaston III, Comte de Foix; and below left, an illumination from the "Legenda Venerabilium Virorum Aymonis et Vermondi," c. 1400, bought by the Getty Museum.

that a similar copy had fetched two years earlier in London, at the height of the market. On Saturday, the Jeanson copy was bought by the Paris dealer Soette for 1,332,000 francs, substantially more than the 1929 price - insofar as any comparison can be made over such a long term. Jeanson also laid hands on a

Roi Modus et de la Reine Ratio," four times the high estimate. the third earliest French book on Sotheby's has scored once again hunting printed by Antoine Neret in private hands - including Jean- logue had been printed. books, Pierre Bérès - who said found in the French lexicon. 40 years' dealing — outbid Kraus French-language catalogues. Per-at 2,664,000 francs, tripling Soth- haps they thought to themselves, as



marvelous copy of the "Livre du Bérès for 488,400 francs, nearly

-this time against the French aucat Chambery in 1486. In 1934, tioneers, one of whom was in the Thiébaud in his standard "Biblio- running to the last. According to graphie des Ouvrages Français sur one insider, the contract submitted Chasse" recorded only four by Sotheby's was signed by the vencopies in public libraries and three dors after the expensive sale cata-

son's, then still in the possession of They obviously did not mind the Gallice. It had been sold in 1899 for peculiar style, full of anglicisms, 7,800 gold francs. On Saturday, the peppered with ungrammatical dean of French dealers in rare French and some words not to be

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cant factor here," said the vice Word of mouth was also aided president of finance for the Shubert by the early sale of the record al-Organization, Robert Wankel. burn Mackintosh said tens of thou-Behind the huge advance sale lies a host of explanations. The most obvious, of course is "man and the limited States."

In addition the man addition the united States. "The top ticket" for "Cats" "was sands of copies of the American

Broadway producers are somewhat bewildered by the exobvious, of course, is "word of Misérables" were uniformly favorable. By contrast, initial reviews of mouth": audience enthusiasm communicated to others. In the case of "Les Mistrables." fen, the producer of "Cats," as well as "Little Shop of Horrors," put it:
" 'Cats' did not succeed with the
press. It succeeded with the world."

'Misérables': Advance Hit

the word of mouth began building as a result of the British production. Then, before opening the show in New York, Mackintosh booked a tryout engagement for "Les Miserables" at the Kennedy Center in Washington, where it sold out every night. "We picked Washington because it was a political city and it is well read," Mackintosh said.

said Cameron Mackintosh, 40, the British producer who launched the By contrast, "Cats," because of the complexity of its sets, opened-directly in New York after its Lonshow in London and is bringing it "Inflation is not even a signifi-

Miscrables" a strong endorsement, and the reviews made the show a better bet. Groups alone have accounted for about \$5 million of the A member of the New York Committee of the Archives of American Art, Ruth Feder, agreed. Her group chose the play because, she said, "if a benefit wants to make money, there is no other bot Broadway production this year. New York theater is absolutely dead. And people who saw it in London said it was the perfect ben-

efit show. It had drame and was a great production." Indeed, the dramatic element has great lure. "Les Misérables" is an extravaganza like "Nicholas Nick-leby" and "Cats," but its story line is dramatic and very human. "Cats" had, as Gottlieb put it, "no real story." Victor Hugo's book, on

movies. The show, Mackintosh said, has the emotional intensity of a drama, although it is a musical. "It takes people on an emotional roller coster," he said. Even those who had not read the Hugo book knew the title. All things being equal, Geffen said, people like "cultural connections - they like to think that the

things they like are important." To take advantage of the strong response to the program, Mackin-tosh orchestrated what those in the industry say is an extremely clever marketing strategy. He arranged for ticket sales to begin 10 months before the show's opening. By com-parison, ticket sales for "Cats" began five months before its opening.

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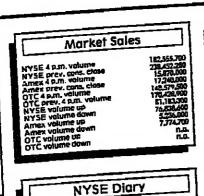
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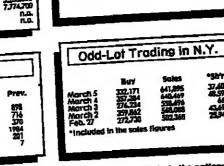
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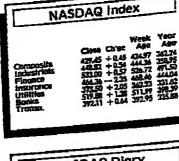
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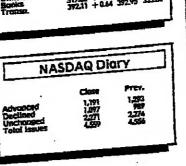




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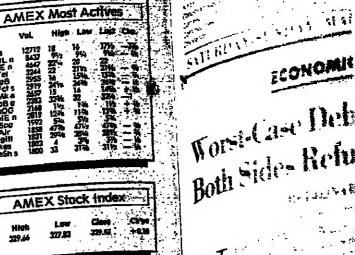




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Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades eisew Dow Up 3.80 Points to Record

NEW YORK - Prices on the New York Stock Exchange ended mixed Friday as some investors cashed in on recent gains, but the Dow Jones industrial average and many other major market indexes edged up to record highs. Trad-

ing was active. The Dow industrials rose 3.80 points to a record 2,280.23. For the week, the Dow advanced 56.24 points.

Losers outnumbered gainers about 4 to among the 1,974 issues traded.

Volume totaled 181.6 million, down from 205.4 million on Thursday. Other market indexes topped records set a day earlier. The New York Stock Exchange composite index rose 0.04 to 165.45. Standard

& Poor's 500-stock index climbed 0.14 to 290.66. The price of an average share climbed 1 Prices on the American Stock Exchange and the over-the-counter market also climbed to record levels.

Traders said a weak bond market gave equity investors a chance to take some profits. Rising oil prices and news of a larger-than-expected gain in February employment sent the Trea-sury's beliwether 30-year bond down a little more than % point, or about \$7.50 for every \$1,000 of face value.

But analysts said losses due to profit taking are likely to remain modest at this stage. "While the market posted some losses, there

are still oceans of money from foreign investors and from reallocation of assets in institutional portfolios ready to come into the market any time prices drop off," said Monte Gordon,

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research director at Dreyfus Corp. "Foreign money is entering this market in abundance," said Alan Ackerman of Herzfeld & Stern. Mr. Ackerman said Japanese investors are oriented toward blue chip stocks while the Europeans are interested in both high-quality

"Near term, the market won't ground," Mr. Ackerman said. "We're seeing good, solid strength in secondary stocks without too much speculative froth." But he added that "any market that has moved up this fast is

Mr. Gordon said profit-taking could eventually cause a decline of 10 percent to 12 percent of the market's value but added that a "correction" of 15 percent to 20 percent would not materialize unless there is a change in the outlook for interest rates or inflation.

Revion Group was the most active issue, rising 3% to 18%. MacAndrews & Forbes Hold-ings, controlled by Revion's chairman, Ronald Perelman, said it is considering making an \$18.50-a-share bid for all the common stock of Revion it does not already own.

Pan Am followed, falling 1/2 to 41/4.

USAir was third, climbing 2½ to 51. Trans World Airlines said Friday that has raised its stake in USAir Group to about 15 percent as part of TWA's \$1.5 billion hostile

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DUSSELDORF: The German Fashion Capital

Strolling along Düsseldorf's "Königsallee," one of Europe's most elegant and exclusive shopping avenues, is like attending a neverending fashion show. Seated at one of the many cafes, one sees some of the best-dressed women in the world walk by. On the other side of this chestnut-tree lined shopper's paradise, one also notices all the biggest institutions in international finance and banking.

Situated on the lower Rhine, at the edge of the Ruhr's industrial valley, Düsseldorf has long been an important participant in world trade and ranks third among European cities as a main center of administration offices for multinational companies. Of 3,000 firms with branches here, 350 are from the United States. Today the town of Düsseldorf has also become a highly respected cultural center and an international fashion landmark. Though there are only 650,000 in-

metropolis of fashion lies in its who, strongly inspired by the fashhistory. Its name stems from a former fishermen's village (in German: das Dorf) and has blossomed into a thriving city.

Fashion has always been an intrinsic part of the scene. In the past, the Dukes and Electors in the royal residence town of Düsseldorf were blood-related and politically involved with the Dukes of Burgundy and the Kings of France. As was most of Europe, they were also keenly interested by the newly discovered esthetic splendors of Italy. From Burgundy and France came the fabulous materials immortalized in Hans Holbein's numerous portraits of the aristocracy, whereas many a deft tailor was brought in from Italy to design elaborate costumes for the court nobles.

One of the early high points in surrounding circies tally a strong 27 Düsseldorf fashion rook place during the splendid wedding of Jakobe The inner secret of this young von Baden, Duchess of the City. ion of the Spanish Court, always wore black dresses. After the Thirty Years War, around the 1650s, the ladies of Düsseldorf inaugurated the dealless, uncovering lots of bosom, sprinkled with lace and flow-

> Today, if one makes careful note of the names above the shops along the "Kö," as Düsseldorf's main shopping artery is affectionately called, many are still French and Italian. In the past decade, the business community has acquired another economic pillar to rely on the trade fairs. Figuring especially strong are the IGEDO women's fashion shows that bring buyers from around the world six times 2

ers, generally in pastel colors, all

directly inspired by the French fash-

ion pamphlets.

year and are considered high among the fashion world's trend-setting

Created in the first half of the 19th century, with the Düssel River running down its center, the 812meter-long, and 81.9-meter-wide "Königsallee" will soon celebrare its bicentennial anniversary. All the biggest international names in men and women's clothing bouriques, as well as textiles, porcelain and jewelers, can be found here and the claborate window displays have nothing to envy those in Paris or

Henning Wagner, owner of the Herpich store in the "Kö-Center," who remembers the international clientele from the prewar days in Berlin, says that the many trade fairs and businesses taking place in Düsseldorf provide the city with customers thoughout the year. "For the past two years now we have been concentrating on fashion at its

adds Wagner.

most luxurious and most selective."

The increasing demand for shop space is another recent novelty that has been met with the mushrooming of fashionable shopping galleries. Most recent is the newly built "Kö-Galleria," a long, modern three-story areade with many elegant stores. At the northern end of the "Ko" lies the Hofgarten, an irregularly shaped park with a wide

array of trees, fountains and sculptures. The "Hofgarten" also offers many cultural attractions such as the North Rhine-Westphalia Art Collection, built around 88 of Paul Klee's works in the Château Jager-

Dusseldorf is also a seat of international business and a center for Ger-many's ever-emerging fashion indus-IGEDO Fashion Trade Fair will provide a world forum for German fashion.

hof, a lodge dating from the 18th

History aficionados should definitely take the time to visit Castle Benrath, only a few minutes out of town by car or public transportation. Built in the second part of the 18th century, this bright pink palace comes as a refreshing surprise (Continued on Page III)

If you've wondered who's the mastermind behind the 500,000 auto bumper-stickers visible around Germany sporting the motto "fashion is my profession," then you probably should know more about IGEDO and its general manager, Manfred Kronen. Located in Düsseldorf, IGEDO organizes the biggest displays of women's outerwear fashion in the world. And starting today, when the IGEDO fair opens its doors, more than 2,500 exhibirors from 30 countries will congregate for five days in the 15 malls of

the huge fairgrounds. "People come to our fairs to buy." says Kronen, the driving force behind IGEDO. "Our business is a little like show business. We bring rogether buyers and manufacturers from all over the world, who do 60 percent of their buying here." According to market surveys, this represents sales of U.S.\$5

Only 24 exhibitors came to the billion. first IGEDO fair in 1949. The following year, the number had increased to 300. Today at least 200,000 buyers come each year from 73 countries to attend the six yearly shows, confirming the worldwide importance of Dusseldorf as Germany's new fashion capital.

"The key to our success is organization," says Kronen, who began





Above: Manfred Kronen, Chairman, IGEDO International Fashion Trade Fair, Düsseldorf. Right: Fashions by Marc Coin, one exhibitor at the current IGEDO fair. For right Sweater from the Josp knitwear collection.

his professional career as a lawyer and took over the direction of IGEDO from his father 20 years ago. He attributes to the legal profession his logical approach both at work and in life.

success is timing. "The right fash- are already set."

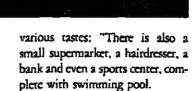


ion at the wrong time is the wrong fashion," says the 50-year-old entrepreneur, who is probably one of the most popular figures in Germany's fashion world. "We start planning a show five years in advance," he Kronen believes that the key to adds. "Some of our dates for 1992

IGEDO, as a monopoly, is open to all applicants. With 15 halls and 160,000 square meters there is definitely enough room for everyone at the fairgrounds. Built in 1974 by the town of Düsseldorf, the new Exhibition Center has proven a haven of organization both for the

buyers and the exhibitors who use the rolling carpets to go from one hall to another.

A mere 15 minutes from the international airport, on the ourskirts of the city itself, the fairgrounds provide numerous amenities. Several restaurants cater to



IGEDO'S marketing efforts are substantial. Besides organizing seminars, IGEDO publishes fashion supplements for German newspapers, covering the latest facts and trends in the fashion market. And their "profashional" newspaper, published in three languages, is mailed to 120,000 potential buyers around the world.

From his busy office in the Fashion House, located very close to the fairgrounds, Manfred Kronen has taken on the challenge of making

German fashion as popular as its Italian and French counterparts.

"We have industry specialists our on the streets keeping their eyes out for new styles and predicting trends one and a half to two years in advance," says Kronen, who, incidentally, believes that his industry's real competition comes from electronics, entertainment and whatever other things people elect to do with their disposable incomes.

Most agree that the particular distinction and strength of the German fashion fairs is selling reasonably priced mid-ranger garments that are cheaper but of comparable quality with the designer clothes. Traditionally, productivity and reliability have been the enduring trademark of German manufacturers. But until recently German fashion has lacked a solid image. "It's almost impossible to make a good press photo of punctual delivery," quips Kronen. "But German fashion is acquiring more and more an identity of its own and is getting increased worldwide recognition."

Even though recent exchange rates have caused a temporary setback in the figures, 1986 exports still increased by 10.9 percent, plac-

(Continued on Page IV)

Flamboyant Wunderkinds Style a Revolution



It's easy to believe 36-year-old Ursula Conzen's motto "less is more." The first impression one gers from this German fashion designer is one of intended understatement. And it's precisely this type of understatement that her international clientele appreciates in her products.

Conzen lets her fashion speak for itself. Like the designer, it is attractive, smart, stylish, unobtrusive and totally self-confident, featuring simple cuts in toned-down, earthy colors and top-quality materials.

Ursula Conzen grew up in Düsseldorf as the second-youngest daughter of a highly respected art and antiques dealer - not exactly the kind of background from which she logically would launch a successful career as a fashion designer. "I was always fascinated by clothes," recalls Conzen. "As a child, however, I usually wore the clothes discarded by my older sisters. By the time I'd finished wearing them, they were worn out and my younger sister would get the new clothes."

In 1969, Conzen went to Florence and Perugia to study language and quickly was drawn to the thriving Italian fashion industry. She began working for Italian knirwear manufacturer Umberto Ginochierti, and very soon found herself immersed in the world of fashion, totally fascinated and already bitten by the creativity bug.

Encouraged by Ginochietti, she soon decided to launch her own collection. Being thorough as well as ambitious, however, Conzen chose to perfect her own skills first, spending three years back in Germany working free-lance for Jil Sander, the famous designer.

Backed by Ginochiemi, Conzen presented her first collection in 1983. "Less is more" has proven to be a program with potential. By the end of 1985, the Ursula Conzen company, featuring her collection



of high-quality knitwear manufactured by Ginochietti, had a turnover of 16 million Deutsche marks. The collection also includes handbags, belts and shoes, and has expanded swiftly well beyond Germany's borders to Switzerland, Austria, Belgium, Holland and England, as well as to Canada and the United States

As for her private life, Conzen is open about her penchant for the Italian equivalent of joie de viere She spends much time in Milan because "it's a city where people don't just live in order to work, but

always find time to indulge in the pleasures of life."

High among these pleasures are trips to Positano, on the Amalfi coast, and skiing holidays in Saint-Moritz, as well as frequent golf tournaments, extensive reading and a keen interest in modern art. As so many young working women today, Ursula Conzen leads a double life that balances her career and her private life. "It's not always easy," she admits, "but it's nice to have

- Mary Deschamps

Hailed as one of Germany's fashion forerunners, multifaceted Wolfgang Joop is much more than a talented stylist. He's also an excellent interior decorator and a former journalist who reaches a fashion course at Berlin's Fine Arts Academy.

Tail, blond and handsome, Joop has been raking in the fashion awards since 1970 when he won three major prizes during his first designer contest. By 1981 he was presenting his own ready-to-wear women's collection, followed by a men's line four years later. In addition he designs a wide range of accessories and some jewelry.

"Fashion is a demanding mis-



tress," said the 40-year-old Joop during a recent interview from Hamburg, where he now lives. "The German manufacturers have a longstanding reputation for producing top quality. But what has been lacking in this country is an identity for stylists as individuals and there is a definite German style blossoming out."

Born in Potsdam, Joop grew up in a family that was very involved with the art world, especially with paintings. Fascinated by such historical figures as Frederick the First of Prussia, Joop says that his style has always been a combined inspiration between the past and the future. "Fashion is part of our roors and our culture. It has transpired through our history and artistic involvement," adds Joop, who also believes that today's woman should be dressed like a "real woman," rith a strong personality.

"I really admire the way Marlene Dietrich was dressed in her films," adds Joop, who has designed seductive, feminine clothes for film actress Hanna Schvgulla.

More than any of his contemporaries, Joop has a distinctive stamp. His rantalizing colors and themes are a perfect combination of drama and self-confidence.

Sold all over Europe and also to several big department stores in the United States such as Saks Fifth Avenue and Bergdorf-Goodman, Joop's clothes carry a rather steep price eag. With reason, however: they have that irresistible and unmisrakable mix of haute couture quality conceived in a young way.

Wolfgang Joop's fashion shows are always the big event of the season. Last year, at Dusseldorf's 150th IGEDO presentation, security checks of all journalists and buyers created a certain amount of delay and annoyance. But as soon as the show started, all was forgotten.



As usual, the Joop show was new, exciting and very different

For this month's presentation, the main theme of Joop's collection is "neo-Renaissance." His cloches will be presented by models during a formal sir-down dinner Afrer passing around the tables, the 20 models will each sit with the buyers ar a sear specifically reserved for

them at every table. ... When in Dusseldorf, Joop always stays at the Park Hotel and makes it a point to drop by the Tamaris Cafe, named after his favorite painter, Tamara de Lein-

- Mary Deschamps



Margaretha Ley has been fascinated with fashion since she was a child. Her dossier reads somewhat like a fairy tale: young Swedish girl studies with the designer to her country's Royal Court; is persuaded to enter the Miss Sweden contest and wins; becomes a top fashion model in Paris, where she learns the fine points of design and production from the masters; joins one of Europe's most famous haute couture salons in Vienna; and, in 1979, with her husband, Wolfgang Ley, creates a highly successful line of women's clothing.

Fairy stories aside, Ley can attribute her success to lots of hard work and abundant energy. Besides guiding an international design ream, she frequently travels worldwide, keeping up-to-date on the latest trends, seeking the best in fabrics and yarns for her collections, and making numerous personal appearances in stores around the globe.

Her company, ESCADA, features a competitively priced separates collection of clothing, accessories and shoes that are closely coordinated by color and design. The customer is encouraged to mix and match, creating a look that reflects her unique style. According to Ley, what unites ESCADA customers is their love of beautiful clothes and the desire to project their own personalities.

Beyond the product, however. ESCADA is a thriving, innovative business which has seen significant success and expansion through its embrace of technology and sound nerchandising strategies.

Everything that carries the ES-CADA label is designed and manufactured in West Germany. Attention to detail is emphasized at every step of the production process, ensuring the perfection of each finished product - correct colors, well-finished hems, seams and collars, buttons that won't pop off. From the first selection of the yarn for a sweater or fabric for a skirt, to the final hand pressing each garment receives before being placed on a hanger for shipment, quality control is key.

Greatly facilitating ESCADA's quality control, rapid expansion and worldwide recognition, has been the innovative use of technology. Working with computer experts, the Leys have devised and implemented ingenious methods to simplify and standardize nearly every step on the production path from creative concept to shipping.

Among the many systems now in place is an automatic optical color positioning system which eliminates fabric waste by determining the optimal pattern layout for each design and textile.

Beyond product and technology, however, the Leys have turned their attention to presentation. "Creating the ESCADA concept with clothing and accessories was not enough," says Margaretha Ley. "I wanted to create a totally new lifestyle through fashion and communicate it to the women who are my customers. The only way to accomplish this was by developing our own system of store design."

Thus, Store Design GmbH was

born. Its sole function is to design all ESCADA departments and boutiques, down to the tiniest visual detail. Each element - walls to windows, display cases to doorknobs — is chosen to reflect the ESCADA image and to demonstrate the company's concern for fine quality and workmanship.

- Wendy Mallinson

Through transformations and incamations, changes of name, of country and career, she remains triumphantly on top. This is Caren Pfleger, fomer model and gallery owner, and now a major force to be reckoned with in the widening world of German fashion.

Her brick mansion in Marienburg, ourside Cologne, seems cool and light, an accurate reflection of its owner. Her sure of gentle calm and capability was hard-won, and she works to maintain it. "I'm rather temperamental by nature," she admits. "Impatient and sensitive. That's what people accuse me of sometimes, meaning, probably, that I'm too emotional. But after all, creativity consists mostly of sensirivity. And if you killed that, you'd kill me with it."

And how does she define creativ-

"Being able to think ahead," Pfleger responds. "Doing your own thing, making your own music. To complete the analogy, you ought to be able to recognize who the tune,

the design, is by. You have to maintain continuity, but at the same time always be trying some-

Continues Pfleger, "I am a chameleon. I could slip into any role. Perhaps I would have been a good actress. But you can express yourself in many different ways."

She's had more chances than most to try out different roles, names and opportunities. Her first incarnation was as a girl called Katharina, growing up in Cologne with a strong, dynamic mother who sought success for her daughter. After high school and a few subsequent semesters studying art histoty came the first transformation: Katharina became top model Karina, a star in the era of Mary Quant and the Beatles.

Karina worked for the famed Ford model agency and then, in an abrupt turnaround, "I gave up modeling within a year." She returned to Germany shortly thereafter, accompanied by her husband and child, having married lawyer Horst Pfleger.

A short breathing space ensued, during which Pfleger channeled her energies into a different medium, running a Munich modern art gal-

But the pull of fashion proved strong, this time from the creative side. Pfleger had no experience in a design studio, but she had, during her modeling days, paid her dues as a student at the Fashion Institute of

Technology in New York. In 1979 she presented her first

worked hard to make the Dallas

Apparel Mart (the fashiori building

of the Market Center complex)

Dallas' brightest star. While it

might be compared in purpose to

New York's Seventh Avenue, its

style is Texas deluxe: all doors open

onto a central acrium large enough

for two 747s placed wing-tip to

wing-tip; and 19 restaurants serve

Personally, Knox has lined 11.2

miles of consider with a finely

tuned combination of exhibitors,

now at 98 percent occupancy. She

explains that the mix of exhibitors,

as well as their physical placement,

are important considerations. "And

you must always be creating and

following trends: for example, so

that when 'western' starts to re-

every whim.

collection. The line met with swift success: in 1983, 1985 and 1987 Caren Pfleger received the "Fil d'or" international fashion prize in Monte Carlo.

Another tast rise to the top: While relishing her success, Pfleger has not lost sight of the downside of her profession. "One invests so much... time, soul, sleep, private life... The last few years have been quite difficult for German fashion designers. The pioneer years, so to speak, with the first big international successes."

Undeterred, Pfleger does her part as a spokesperson for her industry. She appears frequently at designer shows in Munich and Düsseldorf, on television and in the international press, discussing her field, her friendly competitors, and their common cause: promoting German fashion to the world.

- Wendy Mallinson

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German Fashion Attracts a U.S. Audience

What do American fashion buyers think of when the European fashion scene is discussed? Paris, Milan and London constitute the traditional choices. Today, however, Dusseldorf is increasingly being added to the list of fashion centers American buyers must visit in order to remain at the forefront of international style.

For the American buyer, IGEDO offers several attractions, according to Dirk Meumann, president of New York-based Düsseldorf Trade Shows, Inc., the company that represents IGEDO in the U.S. In evaluating the fair's value to U.S. buyers, "there are actually two things you have to look at," Meumann says. "You look first at the international element of the fashion shows, which is of interest to buyers who want to go to one place and find all the lines from all the manufacturers from Italy, France, Spain and beyond: South America, Ireland and Israel."

However, for many Americans, he points out, it is the German presence that is of particular interest at IGEDO. "For those buyers who are longing for the particular German lines, IGEDO offers everything from couture to ready-towear, sporty fashions, young fashions, even bridal wear and

It is this German "accent," 25 Meumann puts it, that his office stresses. "When our offices opened in New York in 1982, we started to promote Düsseldorf and IGEDO in a totally different way, We felt that the American audience would look to Düsseldorf as a German fashion place and expect German fashions. So our emphasis was to support the German fashion statements from Düsseldorf and not so much the international part of it.

"On the couture side," he recalls, "the question always was, 'Is there fashion in Germany?' Now it's become quite popular, and there are many people in the U.S. who are very familiar with Düsseldorf and go there at least once or twice

According to Meumann, the

American buyer now recognizes IGEDO as one of the premiere centers for discovering new talent. "I think the IGEDO shows are one of the American buyers' best resources for finding new lines, interesting new lines that have a distinctive image. The German designers say something to the American buyer that other national fashions don'r."

The "special statement" German designers make is of particular interest to American buyers because of similarities between German and American lifestyle attitudes. "German fashion is wearable fashion. It's still couture, but it's not extravagant in the sense that you can wear it only on very special occasions," Meumann points out. German fashion has attracted a loyal and growing American following because "it's done for women who are looking for something that's career

fashion as well as sportif." Meumann maintains he has seen significant changes in American recognition of the German industry in the last four or five years. "I think it will not take much longer in the U.S. for Düsseldorf to be considered a must stop on a fashion trip to Europe. If an American buyer goes to Paris or Milan and now takes a little detour to Düsseldorf, I think in the very near future, if not already, the attitude will be different. Everyone will have to go to Düsseldorf to stay ahead of what fashion is all abour."

- Murfy Alexander

The Texas Connection

Dallas Market Center executive VP Donna Knox decides whom and what to exhibit in the world's largest fashion showcase building, home to more than 2,000 permsnent exhibitors. Personable and efficient, in her early thirties, Knox describes the job as that of marriage broker, on the wholesale level, berween buyer and seller.

Two years ago, Knox was looking for "something to provide a different positioning from the store next door: America is in a sameness mode, with the same merchandise everywhere," she said. That's when she met her European counterpart in the form of Manfred Kronen, president of IGEDO.

It took only a few hours together in Düsseldorf before a partnership was formed. Says Knox: "Manfred Kronen was eager to export, but didn't have the tools in place." In short, he "seemed ready." The partnership is based, she says, "on our conviction that we'll both work hard to make this show work." Says Kronen about Knox: "She's fabulous. She decides immediately."

Düsseldorf now comes to Dallas twice a year. The original plan called for just one show, but the first, last October, produced so many requests from buyers to come back in the spring that a second has

been set for March 19, right on the heels of IGEDO's current European fair. (While the October Dallas show was also called IGEDO, difficulties with pronunciation and definition have led to a change: henceforth it will be called "Fashion Europe: Dallas.")

Exhibitors at Düsseldorf, in fact, literally pack their bags one day, fly

three other main advantages, according to Knox: its owner, Trammel Crow, is a substantial company - the U.S.'s largest owner of real estate - thus offering the possibility of a long-term relationship; Tex-25 is a right-to-work state, so things can often be done at lower costs than elsewhere; and the Southwest is one section of the U.S. that has had relatively little exposure to Europe. Finally, adds Knox, "We say you will reach 20,000 people." And after Dallas - which holds the first shows for both spring and fall -Knox encourages the European exhibitors to go on from there to New York, Los Angeles, Chicago...

Born and bred in Dallas, Knox

to Dallas, and take the stage the next. Because everything's set up permanently in Dallas, they don't have to bring their own exhibits which saves a lot of money. "That was definitely a selling point for Mr. Kronen," says Knox. The Dallas Market Center offers

Award which last October went to Margaretha Ley for Outstanding Sportswear Designer.

emerge, you can be sure it's there, and that it's packaged so the buyers know it's there." The Apparel Mart also hosts five trade fairs a year, at which time Knox organizes fashion shows three times daily in the Great Hall "to educate the buyers. It's a circus armosphere, but people are doing business," says Knox. The Apparel Mart presents the Dallas Fashion

> On the subject of German lashion, says Knox, "Its number-one selling point is quality - helped by a reputation for prompt deliveries - and bolstered in the last five years by a new emphasis on fashion." She points out, however, that

"what Manfred has is not just German fashion. We wanted to see Italian, French, British and German - and he has all four showing in Düsseldorf."

Once the decision was made to go with Düsseldorf, Knox's work had just begun. To explain the identity of the Apparel Marr's 20,000 buyers, Knox developed special mailing lists for each fashion category. She also helped exhibitors develop macketing plans for the U.S., including advice on where to advertise, and specific aid in creating such related materials as videos.

Knox also gives "export serainais" to prospective exhibitors. "We spend an entire day telling them how to export to the U.S." she explains. At one, for example, with 125 companies represented, she brought together a remiler, a banker, a sales representative, a marketing specialist, and a customs/freight agent. "Once you get the process down, exporting is not as difficult as it's perceived. The challenge is getting to U.S. customs, and then getting it through."

Finally, with 2,000 permanent exhibitors at the Apparel Mart, Knox encourages the Europeans to form individual relationships that can provide ongoing support.

To what does she owe successboth bers and Kronen's - in this field? "It's based on a simple formula: if you ralk and listen to people, if you ask enough questions, you will get the answers,"

-- Mary Carpenter

Germany's Fashion Tycoon

From his spartan headquarters in Wattenscheid, Klaus Steilmann masterminds a multi-million-dollar fashion empire that is considered one of the market leaders among Western Europe's manufacturers of ladies' outerwear.

But don't try calling him on a Wednesday afternoon. Certain things are sacred. And as captain of the Wattenscheid football ream, Steilmann takes his job seriously, just as seriously as he takes his leading position in the fashion in-

Steilmann's career in fashion began in the fifties, when he worked as a buyer for the C & A stores. In 1958, he founded his own company, starting out with women's coats and jackets, then extending his lines to include sportswear. Historically, the time was right: the German business community was beginning to benefit from what has been called "the economic mir-

When the tides turned and the clothing industry suffered from the economic recession of the sixties, Sreilmann was one of the very few who sensed the need for resourceful design and technical flexibility. With half of the German textile companies going under and unemployment in the fashion industry

peaking at 53 percent, Steilmann's factory was still operating securely with a substantial turnover. His secret? Orders from buyers were not considered on a seasonal basis, but on a monthly one.

A down-to-earth marketing philosophy has also helped him to weather the tough times. The Steilmann motto has always been: "Never go for high prices. If possible, stay in the mid-to-lower price

Last year 21 million coats, dresses, skirts and blouses were produced by the Steilmann factories, and his turnover was U.S. \$649 million, nearly one-tenth of Germany's entire ladies' ready-to-wear numover. The group, comprised of nine companies, is supplied by 34 factories, and has 82 designers. "Our designers improve the image of German fashion as a whole," says Steilmann, who is also ready to bring in talent from abroad. The most recent addition to the Steilmann force is French courure designer Jean-Claude de Luca, who represents a DM 2 million invest-

ment for the company. As with most German fashion manufacturers, exports have seen a strong increase in recent years. The best clients are other European countries, which constitute 60 percent of all exports, followed by Japan and Canada.

But even the soundest strategies can sometimes be hindered by negarive outside factors. Having increased by 14 percent in 1985, the Steilmann company's overall turnover saw a drop in 1986, though by less than one percent. "The decline in the dollar and the pound have definitely put a damper on the export figures," sighs Steilmann. We'll hardly make any profit this year in England."

In contrast with other German fashion brands, business with the United States has never really taken off for Steilmann. In 1986, Escada registered exports of \$30 million to the States; Bogner, \$10 million; and Boss, \$5.5 million. So far, however, Steilmann has only reached a stateside rumover of \$8 million. "But at least we haven't made any losses," quips the chain-smoking tycoon, who likes nothing more than to have a good haggle over a price.

Company plans include increased production in the spring. Assuming the continued strength of the European market, 1987 should be a good year for Klaus

— Mary Deschamps



Jürgen Felser has well-established design credentials, with both his own collections and the L'Estelle line. His new collection for fall/winter '87/'88 features very English styling: pleated skirts, muslin and cashmere.



Small and delicate are keywords for the collection of Laureen Moeck, who works in 2 small town in North Rhine-Westphalia and lives in Berlin. She prefers a "pure" look, with perfection in cut and rich, lush materials.

DÜSSELDORF (Continued From Page I)



The My Style Collection, designed and created by Jean R. Vermuelen, is known for its line of elegant dresses and particular attention to fabrics. The first show is being held at IGEDO this month.

he French Connection

nitely taking place in Germany," says French designer Jean-Claude de Luca, who has recently signed a licensing contract with the Steilmann company, based in Wattenscheid. "Today the same thing is happening in Germany that took place in Italy ten years ago," adds

the cosmopolitan stylist. Having spent most of his life designing women's courure lines in Paris and Milan, de Luca recently turned his interests toward Germany, feeling that it was the only country in which he could find a reliable industrial group to back his designs and promote his lashion ideas and concepts. "The problem with Italy," says de Luca, "is that the clothes are too expensive and, aside from a few big names, are very poorly distributed-In France there are no textile factories, and in the United States the markets are either

Control March

4 3

too wide or too small. "All the buyers and journalists I have met in the past two years have advised me to take a look at the German market. Having made several contacts with companies a year ago, I decided Klaus Steilmann was the one I really wanted to work with. I was very impressed with Steilmann, both on a personal level and on a professional one. His personality immediately appealed to me, and was a strong, decisive fac-

He continues, "When I called back after six months and went to see him, we spent five hours discussing my new concept of fashion. I call it 'creative distribution,' because it offers the customers hauteconture quality at ready-to-wear

Though he travels frequently, de Luca has remained faithful to his Paris roots. After receiving his law degree in Italy 15 years ago, de Luca decided his real vocation was the world of fashion. Introduced to Huberr de Givenchy by illustrator René Gruzu, he worked as the designer's assistant for two years. "It was hard work," recalls de Luca, "but it's really the only way to learn launch my own collections both in France and Italy."

Today he designs from a studio located right off his spacious, newly located second-story apartment in Paris' seventh arrendinement, overlooking a quiet garden. "There is no doubt that Paris remains the fashion capital of the world," says de Luca, "but the frontiers between countries tend to disappear more and more, and the fashion centers seem to be changing. On a recent visit to Düsseldorf, I was really impressed by the virality of the city and the elegance of the women walking along the streets. The Königsallee is definitely as glamorous as Milan's via Monte Napoleone or New York's Fifth Avenue, and I am looking forward to presenting my clothes there.

"My collections are designed for the international executive woman," continues de Luca. "Today's women lead the same life as men and their comfort is an essential factor. My fashion takes into consideration that women work in offices and do extensive traveling. Bur in order to confront her everyday life, a woman also has to have a wardrobe touched with a sense of humor. She should never be outdated; nor should she be a fashion

victim." The Winter 1987-88 Jean-Claude de Luca collection presented at Düsseldorf's IGEDO, under the Steilmann patronage, will reflect these ideas, and more. Six day lines and two evening ones feature very simple minimalist cues as well as easy-to-wear evening fashions. Many de Luca suits have short, wide skirts and long coats. "Color coordination is very important," he savs, "This is why I have created sweaters, skirts and pants as well as coats that can be mixed and

"The IGEDO fair is a fancastic work instrument," adds de Luca, who admits to being not very keen on the concept of trade fairs in general, "But in Germany everything is so well-organized and so ideally suited for buyers that I really am looking forward to taking part in all the events planned here throughout the year,"

- Mary Deschamps



Benrath Costle, built in the reign of Carl Theodor in the 18th century.

Important IGEDO Information IGEDO* offers an unmarchable opportunity to view Europe's most complete, saleable fashion collections. Following are some facts about the

Where it is. Düsseldorf Fairgrounds, Düsseldorf. When it is. March 8 to 12, 1987.

What's showing. Collections of knitwear, coats, suits, blouses, skirts, pants, leathergoods, accessories, millinery, lingerie, foundations, swimwear, and fashions for the home, in all price ranges.

Who's showing. Over 2,500 exhibitors include all major German designers and manufacturers as well as such world-renowned designers as Guy Laroche, Balenciaga, Pierre Balmain, Mariella Burani, Byblos, Cerruri, Adolfo Dominguez, Katherine Hamnett, Iceberg, Claude Montana, Thierry Mugler, Nina Ricci and Ralph Lauren.

Upcoming IGEDO fashion fairs for Spring/Summer '88 fashions: Collections Premieren, Aug. 2 - 4; IGEDO Internationale Modernesser, Sept. 6 - 10; IGEDO - Dessous, Sept. 6 - 9.

* For the curious, IGEDO stands for Interestengemeinschaft für Damenober-

provide the visitors with an ideal amidst the heavier teutonic architecture in the area. On foot or by boat, there are several other possible outings along the banks of the Rhine, especially during the warm- tage of being less expensive than on er months of the year. From the top of the 234.2-meter-

high telecommunications rower one can enjoy a breathtaking view over the Altstadt, the Rhine and, if weather permits, as far as the Bergish Land, Cologne Cathedral. Duisburg and all the way to the Netherlands. In the Altstadt, (the old part of town), the visitor will find a well-

balanced array of pubs, restaurants, boutiques and art galleries. The romantic cobblestone streets and pedestrian zones of the Old Town

opportunity to plunge into Düsseldorf's historic center. The shops in that part of town have the advanthe "Kö," and many smaller avantgarde designers have chosen to ser themselves up there.

While Düsseldorf has developed as an internationally renowned trade-fair and fashion center over the past ten years, the local burghers and the visitors have also changed, becoming more and more cosmopolitan and eclectic. Whether on the "Kö" or in the Altstadt, one frequently encounters prominent personalities from the world of finance, international jet-set, politics and the arts.



Nickramed the "Ko," the Königsallee is a prime shopping promenade featuring a wide range of

capital," says Manfred Kronen, di- - are fighting for the image of the ment, but not much else. In the it has the largest regional influence, absence of a real metropolis, the I think it fully deserves its title as three premiest German cities - fashion metropolis." "In Germany we have no real Hamburg, Düsseldorf and Munich

rector and organizer of the giant main city. Of the three, Düsseldorf IGEDO fairs. "Berlin is now an has the best location, as it is right in island, Bonn is the seat of govern- the center of the country. And since

- Mary Deschanns

century, but also for a glass collection unique in Europe. Representing the 20th century, particular em-

phasis is placed on the Düsseldorf "Zero" Group, including Mack,

Newly housed in the center of

the city, the Art Collection of the

State of North Rhine-Westphalia

is a repository of 20th century mas-

terpiece paintings, among them

works by Lichtenstein, Rauschen-

berg and Warhol. There are also

little-known treats for the knowl-

edgeable visitor, such as the only

German ceramics museum and the

maritime museum, in the old castle

tower located on the Rhine. Finally,

the City Museum offers a survey of

Düsseldorf's history. The museum

achieved international fame

through its works in memory of the

progressive art scene which flour-

ished in the city during the 1920s

and '30s, but was destroyed during

In addition to the 'official' art scene, Düsseldorf has a rich 'off' scene consisting of free cultural initiative groups, private art galleries, antique shops, and artisans' studies with their own exhibitions, all centered in a historic quarter south of the Old Town. From there, it is just a short walk to all of the great cultural centers, the 'art mile' of Düsseldorf. Within this mile of

culture, more and more private art galleries are opening up. The Old Yown already boasts a selection of

pubs and restaurants, and artists

and other creative people in adver-

tising and fashion design, filmmak-

ers, actors and writers are every-

where. Düsseldorf truly is a

multifaceted place for meeting and

- Werner Schwerter

exchanging ideas.

Piene and Uccker.



Scene: High Style, High

In February each year, the State Art Academy of Düsseldorf invites the city's are aficionados to tour the academy's classrooms, where the students display their best works. The venerable old building seems to overflow with new ideas, new materials and media.

It is typical of the Düsseldorf art scene that the old traditions repeatedly give birth to new ideas, that a move to new horizons is ventured. The city's past and present merge to create an atmosphere in which art - brave, confident, sometimes crazy and wild, then contemplative and secretly romantic - looks to-

Düsseldorf's cultural scene also has much to offer. The many theaters range from small pupper theaters and the political cabaret "Kom m hashm." to the great opera house and the "Schauspielhaux." Here, too, the exciting present links up with great memories. Gustal Gründgens was at the Schauspielhaus, first as a student and then as managing director. The composer Robert Schumann once headed the Düsseldorf Symphony Orchestra.

Perhaps most notably, the poet Heinrich Heine was born in Düsseldorf. Collections and exhibitions at the Heinrich Heine Institute,

one of the city's three literary museums, document his life and works. Then there's the theater museum, showcasing the history of the stage in the city, as well as the most important Goethe museum outside of Frankfurt and Weimar.

Goethe once visited Düsseldorf and was fascinated by the collection of paintings that Prince Elector Johann Wilhem possessed. This collection became Düsseldorf's first museum; however, as the result of chaos caused by war inheritance, the collection, with its great works of Rubens, went to Munich, where it still belongs to the famous Pinakothek. Düsseldorf fought against

continued success to the desire on the part of international buyers to

take into consideration the very

latest fashion trends when placing

uncertainty that stems from a mar-

ket in continual flux - the risk of

errors in ordering, and thus of un-

wanted stock increases, is ever-pre-

sent. Thus emerges the wish to get

as close as possible to the season in

question before ordering to reduce

any risks to a minimum. This is

their orders. This reflects:

it, and the loss became a political problem. As compensation, the state gave the city money for the erection of a new exhibition building. This became the "Kuusthalle." a center for changing exhibitions of current art. At the moment, a Miró retrospective is on display there.

What remained from the Prince Elector's collection became the basis of the city's present Art Museum. Artists from the Academy and parrons from the business community helped to expand the collection. The Art Museum is renowned for its collection of works from the "Düsseldorf School" during the Art Academy's heyday in the 19th



Will Bagner, world-renowned sportswear designer, is the most recent addition to the Düsseldorf fashion scene. His lauvious new showrooms on the famed Königsallee are a prime forum for buyers from around the globe to see and order his new lines. And in the same building, the new Bogner specialty store stocks his

Düsseldorf's Footwear Fair: A Shoe-In for Success



Twice a year, in the third weeks of March and September, 800 prominent shoe manufacturers from all

parts of the world showerse their

ing women's outerwear above the

With an annual turnover of over

DM 11.3 billion and a 1.8 percent

increase in last year's production,

overall average for the industry.

\$5 BILLION SECRET (Continued From Page 1)

GDS International Foorwear Fair.

The GDS is purely a shoe trade fair, and its strong international profile is unmarched by any competing event anywhere in the world. In Düsseldorf the visitor finds a broad spectrum of truly significant offerings, from suppliers experienced in exporting. In addition, domestic manufacturers always make a strong showing:

Why is the fair so popular? One reason is its timing; among the foorwear fairs with worldwide, or at least international, significance, the GDS comes latest in the calendar. This means that the season's ongoing business discussions between important buyers prior to the GDS culminate at the collections presented there. Many of the season's discussions, indeed, are not 'mature' until Düsseldorf.

GDS can attribute much of its

West Germany has maintained a

prominent position as an influen-

tial producer and seller of women's

possible only at the GDS. The same is true for exaggerated price demands, which typically have come down to a realistic level by the time of the GDS. The concentration of competitive suppliers at the GDS also makes additional services possible. Anyone requiring fast supplemenrary deliveries of current items can find them in Düsseldorf, as evidenced by the growing sales figures

for immediate transactions.

has seen a decided change in ourside perceptions. In the last five years, a wave of good, new German designers has emerged and the

world has taken notice. IGEDO has taken a very encouraging and supportive stance toward these young designers, awarding an annual fashion-future prize to foster up-and-coming talents in the fashion world. Since September 1984, IGEDO has also organized the "Deutsche Designer Schauen Düsseldorf," a platform in which the avant-garde German lashion stylists can present their new ideas and concepts.

This broad outlook definitely is appreciated by those inside the industry as well as outside. For Kronen's 50th birthday party last year. 50 young Berlin designers sent him 2 string of 50 small toy bears, each one dressed in a different outfit designed by each designer.

"At IGEDO, our purpose goes way beyond just organizing fairs," says Kronen, who keeps a very close eye on the industry itself. "One of the big problems we have is the early markdowns in the stores. It diminishes overall profit. German styling, in particular, The customer is the key to success 1 January

and this is why we have six shows a Four years ago, Kronen was also year. It gives the buyers a chance to asked to participate as a consultant supply the stores with more novelfor the new exhibition center in Hong-Kong, also to be completed

Manfred Kronen has many plans in 1988, and has made frequent for the future, not the least of trips there. which is building a second Fashion Technology and logistics are House in Düsseldorf that will douthe two areas where there is still a ble its present capacity. When Düslot of money to be made," says seldorf Pashion House II is com-Kronen. "But the most difficult thing in this industry is getting pleted in 1988, buyers will have at their disposal a 50,000-square-meter quick, accurate information. Why building with a unique, year-round hasn't anyone thought of fashion range of fashion, where they can data banks?" buy directly from stock.

--- Mary Deschamps



Düsseldorf Data: Where to Go, Where to Stay

"During the IGEDO fairs, the entire town takes on a different thythm. Its success is a fact that the lashion world cannot ignore any longer," says Marco Torriani, manager of the Breidenbacherhof Hotel, recognized as one of Europe's grand addresses. Located in the heart of Düsseldorf's business and shopping district, the 154-room hotel carries on a tradition of excellence and personalized hospitality begun more than 150 years ago.

"Whenever an important fair takes place, there is a huge waiting list and two-thirds of the rooms are booked months in advance," admits Torriani, who also organizes small high-class fashion shows in some of the carefully decorated salons. Torriani took over as hotel manager a year and a half ago when the Breidenbacherhof was brought back from the Linsermeyer family by Georg Rafael, formerly with the Regent group.

"Being in the hotel business is a little like being in the fashion business," says Rafael. "It gets into your blood."

Rafael has chosen Düsseldorf as the flagship for his new venture - the Rafael Hotel Group - because he finds "it is a marvelous and highly underrated city with enormous potential." He also believes it is one of the most fashionable shopping cities in Europe.

With 65,000 hotel beds available in Düsseldorf and its surroundings, the traveler can choose from many possibilities.



The labby of Düsseldorf's Breidenbacherhof Hotel, one of Europe's grand addresses.

In addition to the lovely antiques on display and the white-glove service at the Breidenbacher Hof, there are several other haxury hotels in town, such as the Inter-Continental (called the Inter-Conti) and the Hilton International (Yankee amenities and very convenient to IGEDO and the fairgrounds), Hotel Nikko (operated by Japan Air Lines, a definite must if you like fresh flowers and can't live without sushi); the Steigenberger Parkhotel (European elegance in the Rhineland style). First-class hotels that are not too far from the IGEDO fairgrounds include the Arcade, the Günnewig Savoy, the Holiday Inn, the Rheinstern Penta, the Ramada and Ramada Renaissance.

There are many smaller hotels around the fairgrounds, one of which is appropriately named the Fashion Hotel (practically opposite the Düssel-

Hotel Breidenbacher Hof; Heinrich-Heine-Allee 36; D-4000 Düsseldorf. Hotel Inter-Continental; Karl-Arnold-Platz 5; D-4000 Düsseldorf.

Hotel Hilton International Dusseldorf: Georg-Glock-Str. 20; D-4000 Dusseldorf. Hotel Nikko; Immermannstr. 41; D-4000 Düssaldorf.

Steigenberger Parkhotel; Corneliusplatz 1; D-4000 Disseldorf.

Hotel Arcada; Ludwig-Erbard-Stv. 2; D-4000 Disseldorf. Günnewig Savoy; Oststy. 128; D-4000 Düsseldorf.

Holiday Inn; Graf-Adolf-Platz 10; D-4000 Düsselderf: ...

Hotel Ramada am Seutern; Seutern 16; D-4000 Düsseldorf.

Ramada Renaissance; Nördlicher Zubringer 6; D-4000 Düsseldorf. Rheinstern Penta Hotel; Emanuel-Leutze-Str. 17; D-4000 Düsseldorf.

If you plan on eating out during an IGEDO fair, it is best to make reservations because tables tend to fill up very quickly. Even IGEDO president Manfred Kronen has been known to be without a good table during one of his very own fairs.

Admirers of Japanese food will be happy to know that there is a very large nippon community in Düsseldorf, hence rop-quality sushi bars and restaurants. There are many restaurants in the Old Town, where one can sample local specialties such as black pudding, cabbage with spare ribs, and knuckles of pork, served with the traditional Althier. In addition to the standard German fare, there are also many restaurants with French and Italian cuisine. Here again, a number of possibilities with some brief

In Düsseldorf proper:

Dai-Tokai. Mutter-Eye Strasse 1 (near Kommödchen) Tel.: 32 50 54. An excellent Japanese restaurant; sushi and sashimi.

Edo. Am Scestern 3. Tel.: 59 10 82. Distinguished Japanese cuisine and traditional hospitality.

Grill Royal. Breidenbacher Hof Hotel, Heinrich-Heine-Allee 36, Tel.: 86 01. Perhaps Düsseldorf's best and most expensive with baute German and haute international. For less expensive and simpler fare, try the Breidenback Eck (Corner), also in the Hotel

Orangerie. Bilker Strasse 30, Tel.: 32 60 01.

Contender for first place among all the city's restaurants, this one's located in a charming old bome.

Schiffchen. Hafenstrasse 5, Tel.: 32 71 76.

A local favorite in the Altstadt with an expansive menu and moderate

Schlüssel. Bolkerstrasse 45-47, Tel.: 32 61 55. Another Altstadt favorite with a robust menu and typical surroundings. A

Uerige. Bergerstrasse 2, Tel.: 32 81 45. A typical beer hall in the Altstadt which produces its own dark Althier.

Zur Auster. Bergerstrasse 9, Tel.: 32 44 04.

One of the best fish houses in rown. Tasreful decor.

China-Sichuan. Graf-Adolf-Platz 7-8. Tel.: 37 96 41. Spicy sichuan haute cuisine.

La Crème. Oberlasseler Strasse 100. Tel.: 57 56 72. In the French Mediterranean tradition.

De Medici Ristorante. Amboßstrasse 3. Tel.: 59 41 51.

Wonderfully Italian.

Dampfundel. Hohe Scrasse 2. Tel.: 13 159.

In the Altstade, this case/restaurant specializes in local steamed noodles.

Alte Rheinfahre. Fahrerweg 22. Düsseldorf-Kalserswerth. Tel.: 40 11 34. Traditional German cooking in the northern part of town, beyond the airport, in a lovely garden with a view of the Rhine.

Meuser. Alt-Niederkassel 32. Düsseldorf-Niederkassel. Tel.; 5 12 72. A favorite Düsseldorf area restaurant with a hearty atmosphere.

DÜSSELDORF: The German Fashion Capital

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SATURDAY-SUNDAY, MARCH 7-8. 1987 **ECONOMIC SCENE**

Worst-Case Debt Scenario: Both Sides Refuse to Budge

By LEONARD SILK

New York Times Service EW YORK - While the carnival festivities were going on in Rio last week. Brazil's finance minister.
Dilson Funaro, and central bank governor, Francisco
international financial officials. They got tea and sympathy but
no promises of more money unless they came up with a plan for
bringing their country's racing inflation under control.

bringing their country's raging inflation under control.

When the Brazilians moved on Monday to London, they got the same treatment from Britain's chancellor of the exchequer, Nigel Lawson, who told them that Brazil would have to solve its debt problems with the commercial banks before it could get help

"No recession, no

unemployment, no

IMF," says the

ruling party.

leader of Brazil's

from governments. He also told them they would have to work out an agreement with the International Monetary Fund if they expected new money or easier terms from commercial banks.

The message from West German officials was similar, although Mr. Funaro received

expressions of sympathy in
Paris. After stopping Thursday in Switzerland and Italy, the
Brazilian delegation planned to fly Sunday to Japan, and possibly

The banks so far are refusing to yield to the implied threat of losing what they have already lent to Brazil, though it is already costing them \$450 million a month in unpaid interest. Two weeks ago, Brazil suspended payments on \$68 billion of commercial bank loans; it followed that move by freezing about \$15 billion of trade credits and interbank deposits made by foreign banks and institutions. That means Brazil is holding up payments on some \$83 billion of its total foreign debt of \$109 billion.

A senior American banker on the 14-bank negotiating committee, who insisted on anonymity, said in an interview Thursday: "The situation is serious. I can't say it is in the process of working

The threat to the private banks is Brazil's strongest weapon, but the American banker said, "Beating up on the banks can be of only marginal help to them."

BRAZIL's TRADE problem, crucial to its ability to service debt, stems from the so-called Cruzado Plan, which was adopted a year ago by President José Sarney and Mr. Funaro to help their party win an election. The plan, inflation spurring economic growth and simultaneously stopping inflation, has caused the economy to explode.

The combination of deep tax cuts and wage-price controls at first looked like a new miracle. The real gross national product soared 10 percent in 1986. But the boom sucked in mports, wiped out the country's trade surplus, depleted \$5 billion of Brazil's \$9 billion in foreign-exchange reserves and unleashed inflation, which has now climbed at a rate of about 600 percent a year. Interest rates soured to 750 percent, capital fled the country, the foreign banks cut their lending and investment fell.

"This is a purely home-grown crisis," said C. Pred Bergsten, a former assistant secretary of the U.S. Treasury who is now director of the Institute for International Economics. "Unlike the case of Mexico, it's difficult for the banks and the IMF to go the

extra mile to help Brazil."

Why is Brazil refusing to come up with a plan? The basic reason is domestic politics. The Samey government is weak and internally divided. The labor unions and other interest groups fear the secrifices that would result from an agreement with the International Monetary Fund, and the pressure they exert make

it difficult for the government to act decisively.
"No recession, no unemployment, no IMF," said Ulysses Guimaräes, the leader of the ruling Brazilian Democratic Move-

ment Party, who wants Mr. Sarney's job. Geoffrey L. Bell, head of Geoffrey Beil & Co., a political and banks as well. "This difficult situation has been made more complex and emotional because of the intransigent position taken by Citibank regarding concessions to debtors," he said. See SCENE, Page 13





At left, steel flows into a continuous slab-casting machine at an Inland Steel Co. plant in East Chicago, Indiana. Above, autoworkers man an assembly line at a General Motors Corp. plant in Pontiac, Michigan.

"Really, I was doing the jobs of four people — they laid off the three other guys I was working with and combined the jobs. One day, I started feeling faint. I got real hot — I thought I was going to die."

— Tom Stanton, a 45-year-old worker at USX Corp.'s steelworks in

U.S. Push for Productivity: Worker Injuries Rise

Gary, Indiana.

"I was on the job five years before I got hurt. But the chain speed (on the production line) just got so fast. . . . The doctor said my wrists just

— Gary Shadbolt, a 32-year-old worker at the huge IBP meatpack-ing plant in Dakota City, Nebraska.

By James Risen

Las Angeles Times Service
DETROIT — The United States may be
paying a hidden price for its drive to regain its competitive edge, as concern grows that the push for increased productivity is leading to more frequent injuries among workers.

To improve productivity and lower costs.

manufacturing industries have been slashing jobs while seeking to maintain high rates of output. As a result, safety experts believe that many manufacturers are reducing their labor costs by piling up extra duties on workers such as Mr. Shadbolt and Mr. Stanton, who then get hurt as they try to keep up.

"It's a simple equation," says Deborah Berkowitz, director of the safety and health program for the AFL-CIO's Food and Allied Service Trades Department, and an expert on injuries in the meatpacking industry. "When an industry like meatpacking steadily increases line speeds while simultaneously cutting work force levels, safety and health conditions deteriorate rapidly.

Experts note that layoffs in troubled industries should have resulted in safer workplaces, by removing the least experienced - and thus most injury-prone - workers from their jobs. Injury rates usually go down during economic slumps and rise during boom times, when new workers are hired.

Instead, the opposite has happened, at least in part because more and more work is

John S.R. Shad

being loaded onto fewer and fewer employ-ees, some experts believe.

Groups such as the National Association of Manufacturers, a Washington-based trade group, insist that industrial safety remains a top priority. But U.S. statistics show that injury rates in manufacturing have increased since the recession of the early 1980s even as job levels have remained stagnant or de-

Federal statistics for 1984 and 1985, the most recent years available, show manufacturing injuries nearly 12 percent higher than in 1983, including big increases in meatpack-ing, steel, machine tools and metal fabricat-

Anytime that the employer puts pressure on the workers — to do more, do it faster, do it a little bit quicker, and speed up the normal operating procedure — there is probably a higher risk of injuries," says Frank Frodyma. associate director of the policy staff at the Occupational Safety and Health Administra-

But union officials say the problems may be worse than the federal government realizes. They charge that even the climbing injury rate reported by the Bureau of Labor Statistics is understated because of wide-

spread underreporting of injuries and lax enforcement of work-safety regulations. The rising injury rate comes at a time when

side, they face an unprecedented challenge from imports, while on the other side they are being squeezed by depressed commodity prices and excess production. As a result, they are under beavy pressure to cut costs.

Industry has responded by improving productivity. From November 1982 to December 1986, for example, manufacturing output rose 30.8 percent, while manufacturing employment increased by just 5.6 percent, ac-cording to data compiled by the Bureau of Labor Statistics and the Federal Reserve

The trends have been even more telling over the past year; while output rose 2.2 percent from December 1985 to last Decemper, manufacturing jobs slipped 0.5 percent.

Certainly, much of that productivity gain is a result of the increased use of factory automation and the development of more efficient practices in American factories.

But some union officials charge that some businesses have also been cutting corners in ways that indirectly threaten safety conditions. Besides overloading employees with work, they say, some companies have cut back on employee training and equipment mainten mee

Management safety experts, however, disagree that production pressures have led to worsening injury rates, and contend that in-See INJURIES, Page 11

SEC Aide Expects More Insider Trading Arrests

U.S. Jobless Rate Remains at 6.7%**For Third Month**

WASHINGTON — The U.S. payroll swelled by 371,000 workers in February, holding the unemployment rate to 6.7 percent for a third consecutive month, the Labor Department said Friday.

The news surprised economists, who expected more people to be out of work. The 6.7 percent rate has been the lowest in nearly seven

"We have an incredible job-creating machine here in the U.S. economy," said Allen Sinai, an analyst for Shearson Lehman Brothers Inc. The economy has generated 13 million new jobs since 1982, 1.2 million of them since October.

The number of employed civilian workers rose by 371,000 in February to total 111.38 million, after seasonal adjustment. But the increase followed a revised gain of 319,000 in January, down sharply from the previously reported

Two-thirds of the February gains in employment were in services and at stores. There also were 50,000 new manufacturing jobs, but a hef-ty share of those jobs were filled by strikers in the steel industry who went back to work.

The report also showed that an estimated 7.97 million people were out of work and seeking a job in February, down from 8.02 million

the previous month.
The 6.7 percent civilian unemployment rate is the best showing since January through March of 1980, when it was 6.3 percent. The overall jobless rate, including military personnel living in the United States, was 6.6 percent.

The Labor Department's study also showed:

• The weekly manufacturing workweek rose 0.3 hours to 41.2 hours, the longest such week at the nation's factories since November 1966, when it also was 41.2 hours.

Average earnings rose 2 cents an hour to \$8.89, and by \$2.46 a week to \$307.59, unadjusted for seasonal factors. When adjusted, the changes represent a 0.5 percent increase in hourly earnings and a 1 percent jump in weekly pay.

 Average overtime worked in manufacturing jobs was stable at

• The unemployment rate for

Bonn Reports Drop of 1.9% in January Orders

BONN - The Economics Ministry said Friday that new orders to the nation's manufacturing industry in January fell a seasonally adjusted 1.9 percent from December after account-ing for inflation. Industrial orber from November.

Meanwhile, the Federal La-bor office said West German unemployment, not adjusted for seasonal factors, fell to 2.49 million persons in February from 2.50 million persons in January. On a seasonally adjusted basis, there were 2.18 million unemployed persons in February, down from 2.19 mil-

lion in January. On Wednesday, the Economics Ministry said January's industrial production fell a seasonally adjusted 3.0 percent from December, partly because of severe winter weather. Some economists said the statistics indicate first-quarter gross national product growth is likely to be stagnant at best.

whites fell 0.2 percentage points to 5.7 percent while that for blacks saw no change at 14,3 percent.

Donald Ratajczak, the chief of the Economic Forecasting Project at Georgia State University in Atlanta, said that the longer work week in manufacturing reflected recent efforts by businesses to build

Lawrence Chimerine of Chase Econometrics in Bala Cynwyd, Pennsylvania, was less optimistic. "Some of it is quite puzzling." the analyst said. "I don't understand why construction employment is still so strong while production is

"On balance," he said, "it probably tells us what the other indicators are saying: that the economy still is mixed; it's not fading and it's not picking up either."

Currency Rates

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All prices in U.S. Sper cures.

Of available ODEO.

of the burden.

U.S. benchmark crude oil, West Texas Intermediate, moved above \$18 a barrel on cash and futures markets Friday for the first time in

the Organization of Petroleum Excial quota. porting Countries has cut current output substantially below its 15.8

at \$18.13 a barrel Friday on the its crude oil exports indefinitely at \$18.13 a barrel Friday on the Friday because of an earthquake Friday because of an earthquake Thursday night that damaged pumping and crude transport installations, an Energy and Mines Ministry statement said.

of available OPEC crudes, particu- ta is 210,000 barrels a day.

Las Angeles Times Service WASHINGTON - Gary

By Debra Whitefield

before a House subcommittee investigating accurities-law abuses, insider trading charges. Mr. Levine would not "go so far as to charac- was an investment banker with the

terize" recent SEC settlements with Wall Street firm of Drexel Burn- government has subpoensed or rethree confessed inside traders, Ivan

ham Lambert Inc. He implicated quested information from more

F. Boesky, Dennis B. Levine and Mr. Boesky, one of the best-known than a dozen financial institutions F. Boesky, Dennis B. Levine and Mr. Boesky, one of the best-known

sion, said Thursday that "there's no But he did say that the agency question in my mind" that the has so many investigations under rate anti-takeover defenses.

seemed will soon expose more coway based on tips from those men Before the SEC learned Mr. Leagency will soon expose more co- way based on tips from those men agency will soon expose more co-conspirators in the biggest U.S. in-sider trading case.

Mr. Lynch, testifying alongside
the SEC chairman, John S.R. Shad,
mind about that."

Until his arrest last spring on

Japan's Banks Set to Pool Bad Loans

By Eric N. Berg New York Times Service Such a company could remove the loans. NEW YORK - At a time when what has been a major obstacle to a resolution of the debt crisis: the need for debtor countries to barlarge banks all over the world are worried about a deepening of the Latin American debt crisis, Japan's leading banks are ready to try a novel approach to ease their share According to a Japanese Finance

Ministry official and several American bankers, the Japanese banks are on the verge of pooling their troubled Third World loans and The total loan exposure of Japanese banks to developing countries was \$62 billion as of last Septemtransferring them to a new compa-ny that would be jointly owned by the banks and whose sole purpose ber, about half as much as Ameriwould be to try to collect on the bad loans. Few details were available about

Banking sources in Tokyo said that the new company could be in the new company. But bankers in added that the plan was supported business as early as next week. If it the United States said that a plan by the Fmance Ministry. is formed, it would be one of the was virtually in place under which most innovative steps taken since the Japanese Finance Ministry

the crisis involving Third World would approve the creation of an borrowings first appeared in 1982. offshore company that would hold

There were differing reports on gain separately with hundreds of banks. And by focusing attention how the company would be financed. Several senior bankers in Japanese banks, the move could the United States said they had encourage the government in To-kyo to press for a political solution. that the Finance Ministry would A total of 28 Japanese banks are provide the seed money to buy the expected to form the new company. loans from the banks.

That money would be repaid by Bankers in Japan, however, said

that the seed money would come from the banks themselves. They

See JAPAN, Page 11

vine's identity, Mr. Lynch said, agency investigators code-named the unknown stock trader whose trail they were following "Moby Dick," after the whale in Herman Melville's povel of that name. "We knew we were after a very

big fish," Mr. Lynch explained. He also took issue with an assertion by several members of the House Energy and Commerce telecommunications and finance subcommittee that the only reason the SEC caught Mr. Levine was an anonymous tip to Merrill Lynch & Co., which was later relayed to the

The "major coup for us" in apprehending Mr. Levine was not so much the Merrill Lynch up, Mr. Lynch said, as it was a subsequent tip that an official from the Bahamian branch of Bank Leu was in testimony belped crack the case.

The SEC's investigation had

been bogged down because the Bahamian branch of Bank Leu was where Mr. Levine's trading was initiated and his illegal profits hidden, but the SEC does not have subpoena power outside the United States The Japanese sources said that Institutions Subpoenaed

Sources said Thursday that the

Lynch, enforcement chief for the Securities & Exchange Commission, said Thorsday that "there's no But he did say that the agency most respected architects of corpoported.

The requests suggest that the government's investigation of Drexel's takeover practices has broadened to encompass the universe of institutions and individ-uals involved in Drexel's innovative and lucrative operations. That, in turn, implies that Drexel's entire method of doing business is being investigated for evidence of systematic securities-law violations, the sources said.

The group includes such clients as First Executive Corp., Reliance Group, and Columbia Savings & Loan. Another company, Invest-ment Limited Partnership, includes the Equitable Life Assurance Society, Drexel and the Bass brothers of Texas, the sources said. .

Others, the sources said, are Centrust Savings Bank, Garrison Capital and mutual fund companies that have bought millions of dollars New York Mr. Lynch dispatched of junk bonds, the high-yielding, an investigator to New York to low-quality debt securities in which subpoens the bank official, whose

The government has gone to many of the companies asking for voluntary compliance, but some have received subpoenas, which compel the recipients to provide documents or testimony, the sources added.

Japan Requests Limits on Car Sales to Europe

TOKYO - The government has asked Japanese automakers to limit their exports to Europe. an official in the International Trade and Industry Ministry said Friday.

Makutu Kuroda, its vice minister for international affairs, said that the ministry wants automakers to limit themselves to moderate increases. He declined to specify what he meant by a moderate increase, although local press reports have suggested that the ministry wants to limit the rise in European car exports to 10 percent this year.

Japanese car exports to Europe rose sharply in January, prompting European calls for IMPORT QUOTAS.

Exports may have jumped in January to meet a demand that was left unsatisfied in the clos-

nese market depressed by an oversupply, American makers might be finding it difficult to sell more there.

Spot Prices for Crude Oil Move Above the \$18 Level

recent weeks, traders said. They said the price could rise at 3.1 million barrels a day, or 1 further as reports proliferate that million barrels fewer than its offi-

set at a meeting in December. West Texas Intermediate ended

Reuters larly Nigerian sweet grades, firmed NEW YORK — Prices for the the price for North Sea Brent.

A survey estimated current OPEC production at 14.7 million barrels a day, with the brunt of the reduction borne by Saudi Arabia. The kingdom's output is estimated

However, the survey estimated million barrel-a-day quota and that Kuwait and the United Arab may regain the \$18 average price Emirates are producing in excess of Separately, Ecuador suspended

> Ministry statement said. Ecuador's OPEC oil output quo-

AUSTRALIA FUND Société d'Investissement à Capital Variable

2, boulevard Royal Luxembourg R.C. Lexembourg B-24061

Shareholders are hereby convened to the ANNUAL GENERAL MEETING of chareholders of our company, which will take place at the company's registered office, 2, boulevard Royal, Lunembourg, on March 16th, 1987 at 11 a.m. for the purpose of considering and voting upon the following

1. Submittal of the reports of the Board of Directors and of the Statutory Auditors;
2. Approval of the Statement of Net Assets as of December 31,

1986 and Statement of Operations for the year ended December 31, 1986;

3. Allocation of the net profits; 4. Discharge of the Directors and of the Statutory Auditor; 5. Receipt of and action on nomination of the Directors and of the Statutory Auditor,

6. Miscellaneous. Resolutions on the agends of the annual general meeting will require no quorum and will be taken at the majority of the shareholders present or in order to attend the meeting of March 16th, 1987, the owners of bearer shares will have to deposit their shares five clear days before the meeting at

the registered office of the Company or with Ranque Internationale à Lamembourg, 2, boulevard Royal, Lamembourg. THE BOARD OF DIRECTORS

ing menths of 1986, he said. Mr. Kuroda also said that the ministry was doing all it could to ensure the success of its agreement with Washington on trade in semiconductors. Mr. Kuroda said that with the Japa-

FIDELITY SPECIAL GROWTH FUND Société d'Investissement à Capital Variable 37, rue Notre-Dame, Luxembourg R.C. Luxembourg B 20095

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the shareholders of Fidelity Special Growth Fund. a société d'investissement a capital variable organized under the laws of the Grand Duchy of Luxembourg (the Fund), will be held at the principal and registered office of the Fund. 37, rue Notre-Dame, Luxembourg, at 11:00 a.m. on March 26, 1987, specifically, but without limitation, for the following purposes:

Presentation of the report of the Board of Directors. Presentation of the report of the Statutory Auditor.

Approval of the balance sheet at November 30, 1986 and income statement for the fiscal year ended November 30, 1986.

Discharge of Board of Directors and the Statutory Auditor.

Election of cight (8) Directors, specifically the re-election of all present Directors, Messrs, Edward C. Johnson 3d, William L. Byrnes, Charles A. Fraser, Hisashi Kurokawa, John, M.S. Pauon, Harry G.A.

Charles A. Fraser. Hisashi Kurokawa, John, M.S. Pauon, Harry G.A. Seggerman and H.F. Van den Hoven and Finimerust. Election of Coopers and Lybrand as the Statutory Auditor. Declaration of a cash dividend and authorization of the Board of Directors to declare additional dividends in respect of fiscal year 1986 if necessary to enable the Fund to qualify for distributor status under United Kingdom tax law.

Consideration of such other business as may properly come before the receipt.

Approval of the above items of the agenda will require no quorum and the alfirmative vote of a majority of the shares present or represented at the meeting. Subject to the limitations imposed by law and the Articles of Incorporation of the Fund, each share is entitled to one vote. A share-

By order of the Board of Directors

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1.00 1.7型 84% 5% 5% 5% 17

"This is one of the best agreements reached with the Paris Club," Mr. Seaga said in the statement, released by the Jamaican Embassy

Mr. Seaga said the debt rescheduling, which has more favorable terms than previous agree-

ments, "allows the liberation of new resources

to permit us to increase spending for social

Jamaica recently won a \$150 million loan from the International Monetary Fund. The country's global debt is estimated at \$3.2 bil-

EC Joblessness Totaled

17.1 Million in January

The Associated Press

BRUSSELS — Unemployment in the European Community rose to a record 11.8 percent in January, confirming a new deterioration in job market conditions, according to the EC's

The biggest increases were in West Germany and Denmark. Only Belgium showed a decline,

The number of registered unemployed in the 12 member countries jumped by more than 500,000 to 17.1 million, topping 17 million for the first time, Eurostat said in its monthly job

Joblessness as a percentage of the civilian labor force climbed to 11.8 percent, matching a record established in January 1986, from 11.4

late Thursday.

statistics office..

it reported Friday.

market report.

percent the month before.

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NYSE Highs-Lows

NEW LOWS

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Company Results SINGAPORE GOLD FUTURES

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Source: Soloman Brothers. Merrifi Lynch Treasury Index: Change for the day; n.o. Average yield: % Source: Marrill Lynch, To Our Readers S & P 100 index option prices were not available in this edition

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Moët Acts to Foil Possible Takeover

International Herald Tribune
PARIS — Moet-Hennessy said Priday that it is taking steps to block a possible bid to acquire the big French champagne and cognac

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BUSINESS ROUNDUP

The company, which markets
Moët & Chandon, Dom Perignon and Mercier champagnes, as well as Hennessy cognac and Christian Dior perfume, said it is seeking to company for Jean-Pierre Pinatton, organize a minority blocking stake.

Moet said it is taking the steps after watching its shares soar 18 percent over the past few weeks' Stock analysts said Moet's plan should be fairly easy, as the Moet Chandon, Mercier and Hennessy families already own 24.8 percent of the shares outstanding. The company would only need pledges of support from institutions holding less than 9 percent of the shares to reach the 33 percent threshold. "Moet has many friends" in the institutional community, said Josette Lahon, an analyst with the Paris-based Puget brokerage house.

It's a great French stock, one that the market's expectation of a good everyone loves."

The company noted that the price of its shares has risen almost day that profit in 1986 rose 18 per-18 percent since mid-February cent to 820 million francs, while when the stock was trading at about 2,278 francs (\$373). Moët shares closed Friday at 2,678 climbed 17 percent in the chamfrancs, up 38 francs from Thurs-

Jean-Marc Blanc, who covers the In France, a company can foil a lieved that a foreign group of investance and a percent of its tors had already accumulated 4 Roger House percent to 7 percent of Moet's

shares Puget's Miss Lahon said she was been buying Moët shares in recent weeks, "but I'm not sure it's a foreigner. Maybe it's a French group."

While not as dangerous as AIDS, paranoia is just as widespread in France," said Adrian Phillips, an analyst with Kleinwort Grieveson in London. The defense measure, he said, "costs them nothing while it allows them to sleep

casier at night."
Mr. Phillips said the stock's ac-

carnings report.

sales rose nearly 5 percent to 8.05 billion francs. Pretar earnings pagne and wine sector, 2 percent in the cognac business and 8 percent in perfumes and cosmetics.

Mr. Phillips said these results "were considerably better" than he

Roger Homett, a partner in the London-based brokerage James Capel & Co., said the stock's recent activity also could be traced to the convinced that some group has resolution late last January of the grain trade dispute between the United States and the European Moct, he said, would have suf

fered an 18 percent decline in pretax earnings if the dispute had not been settled. The United States had threatened to impose a 200 percent import tax on French cognac to retaliate for lost grain sales, a move that would have severely burt the company's cognac sales in the

The holding company told Rev-

lon's board to expect a formal pro-

former holdings, supermarket op-

One of MacAndrews & Forber

posal "in the near future."

Canadian Named To Head GM's Locomotive Unit

DETROIT - The appointment of a Canadian executive to head General Motors Corp.'s Electro-Motive division has spurred speculation that GM may follow a consultant's advice and move locomotive operations to Canada.

A. Grant Warner, 59, has been named to succeed Peter K. Hoglund, 60, as general manager of the locomotive division in La Grange, Illinois, on April 1.

Mr. Warner, a Toronto native, is general manufacturing manager for GM of Canada Ltd. Mr. Hoghand has headed

A consultant has recommended that GM move all loopmotive assembly work to Canamore than 4,000 workers. Nan-

alents outstanding.

the rest of Revion.

purchase by Pantry Pride.

During 1986, Mr. Perelman used Revion and MacAndrews & Forbes

to open or threaten takeover bids

for three other big companies: CPC

International Inc., Transworld Corp. and Gillette Co.

Mr. Perciman and his affiliates

made sizable profits from their

stock holdings in those companies.

Mr. Perelman took private in 1983,

has a range of interests including

cigats, candy and videocassettes

The company also owns Technicol-or Holdings Inc., a leading film processor for the movie industry,

and an 8 percent stake in Tri-Star

MacAndrews & Forbes, which

None of the bids succeeded but

There were rumors a month ago that Mr. Perelman would bid for

Perelman Considers Taking Revlon Group Private Revion for more than \$1.7 billion in November 1985, and the newly

merged company adopted the Rev-The deal also gave MacAndrews & Forbes control of about 20.4 million, or 34.6 percent, of Reviou's 59 million common shares and equiv-

running a dairy farm.

ager to stop overfeeding low-producing cows and underfeeding high

Nancy Hall, an analyst with Smith Barney, Harris Upham & Co., said that in view of MacAndrews & Forbes' private status, it was a given that going private was always part of the story" suggested for Revion's future following its

Bank to Auction

It said the sale did not represent a withdrawal from its commitment to Fermenta.

In Soviet, 'To Each Cow According to Her Output'

By William J. Earon Las Angeles Times Service PODOLSK, U.S.S.R. — An American company has installed the latest high-tech equipment on a

state dairy farm here in hopes of helping the Soviet Union get more milk from each of its 40 million Instead of wearing bells around their necks, the 400 cows taking

part in the experiment wear transponders, or electronic identification tags, that are numbered from This enables a desktop comp to keep track of the amount of milk that each cow gives daily, to measure out fodder accordingly and to

record when and how much the So far, only 2,000 farms in the United States have installed such elaborate systems, according to American experts. The computerized milking parlor is still a complete novelry in the Soviet Union, which is the largest milk-producing

pation in the world. The American computer-based system will be matched against a new and similar Soviet design start-ing next summer in a trial run that

ship.
If it works out, Babson Brothers of Oak Brook, Illinois, and Goskomagroprom, the Soviet super-ministry for agro-industrial enterprises, will produce computerized dairy equipment for the Soviet and

Nicholas C. Babson, president of the Illinois company that bears his family name, said the system's big advantage is that it conserves feed which accounts for half the cost of

This system allows a farm man-

A dairy farm near Moscow that keeps 2,000 cattle, 800 of them for milk production.

producers," he said in an interview at the Moscow offices of Ipatco, a cow's milk production is recorded Swiss-based company specializing automatically in the dairy's com-in advanced technology. Ipateo puter. When a cow steps up to a formed a joint venture with Babaco feeding station, Mr. Boynovich Brothers for this program.

On the experimental Shchapovo state farm near Podolsk, about 30 miles (48 kilometers) south of Mos-cow, the American side of the electronic dairy barn has been in operation since mid-December.

Murat M. Boynovich, the farm director, described the new equipment and its Soviet counterpart spilking area to a visitor.

"It's a principle of capitalism: If you produce more, you eat more," Mr. Boynovich said with a wink. A cow receives 10.5 ounces (300 grams) of food concentrate for each daily allotment must be consumed quart (liter) of milk she gives, be eight three-hour meal periods.

This is possible because the flow of milk and disconnects milk said, its electronic tag sends an "order" for its allocation of feed. As the cow consumes the food, that information also would be sent to

Operators also can enter breeding data, such as whether a cow is pregnant, when its next calf is due and other statistical information. If the computer shows that a cow has not eaten anything for 24 hours, the veterinarian can be alerted to give

the computer's memory.

that cow a checkup.

The computer also has wrought changes in dairy feeding times. A throughout the day, during each of

achines when output drops below 250 cubic centimeters a minute, Mr. Babson said, explaining, "The cow's milked out at this point." One major advantage of the

Another device measures the

computerized dairy is a reduction in labor force. A single worker can oversee the automated machinery, in contrast with the dozen or more workers needed for noncomputerized dairy farms.

The American equipment would cost about \$30,000 to install on a dairy farm with 100 to 200 cows. Mr. Bahson said.

An institute in Riga, Latvia, is designing the Soviet computerbased system, which will be tested and compared with the U.S. machinery under the same roof.

Net Rises 24% at Finnish Food Company

By Juris K222 ed Herald Tribus

NEW YORK — Revion Group

Inc.'s biggest stockholder, MacAn-

drews & Forbes Holdings Inc., said Friday that it was considering a bid

to take Revion private in an acqui-

pition valued at about \$715 million.

vate holding company led by Ron-ald O. Perelman, who also is Rev-

MacAndrews & Forbes, a pri-

STOCKHOLM — Huhtamaeki Oy, the Finnish food, pharmaceutical and packaging group that owns the U.S. candy maker Leaf Inc. said Friday that its pretax earnings rose 24 percent in 1986 to 148.8 million markkaa (\$32.9 million).

The figure compared with a profit of 119.6 million markkas in 1985. But the group's sales fell 5.5 per-cent to 4.08 billion markkas from 4.32 billion, with the company attributing the drop to the dollar's

Huhtamaski said that its operating earnings totaled 438.4 million markkaa, s 2 percent decline from 448.5 million markkaa in 1985, but that the figures reflected a better margin on sales: 10.7 percent, up from 10.4 percent in 1985.

Brian Knex, a specialist on Nor-

dic shares with Kleinwort, Grieveson Ltd. in London, said that Hubtamacki's carnings were "a bit

metic giant's stock sharply higher despite MacAndrews & Forbes'

warning that there was no assur-

ance the purchase would be com-

Taft Broadcasting Co. Gets \$1.35 Billion Bid

The American Press CINCINNATI - Dudley S. Taft, vice chairman of Taft Broadcasting Co., said Friday that he and a Rhode Island-based investment banking company are making a joint bad to buy Taft Broadcasting or \$1.35 billion.

Mr. Taft, the son of Hulbert Taft Jr. who founded the company 28 years ago, said he and Narraganaett Capital Inc., of Providence, Rhode Island, presented a joint proposal to buy all shares of Taft Broadcasting for \$145 a share. The company has 9.3 million shares outstanding.

dinary charge against profit of 5.6 million markkas, pretax carnings came to 143.8 million markkas, up just 2 percent from the year before. By comparison, 1985 pretax carnings included a one-time gain of 26.6 million markkas.

considering making a cash offer to issue Friday in New York Stock buy the 65.4 percent of Reviou that Exchange composite trading, it does not own for \$18.50 a share. jumping \$3.50 a share to \$18.25 on

The announcement sent the con- a volume of nearly 5 million shares.

Leaf, the confectionary company acquired by the Finnish group in 1984, nearly doubled pretax profit last year, to \$13 million from \$7 million in 1985, Huhtemacki seid. Its sales rose a slight 2 percent to \$314.8 million from \$308.6 million the previous year.

The Finnish group said that 52 percent of group sales were posted abroad, including 523 million markkan in exports from Finland.

The company proposed a dividend of 2.80 markkas a share, unchanged from 1985 but paid out on

Fermenta Stock

STOCKHOLM - Nordbanken, the Swedish banking group, said Friday that it would sell the 4.2 million B free shares deposited as loan collateral by Refaat el-Sayed, founder and former chief executive of Fer-menta AB, but said it would probably buy them back itself.

The medium-sized bank, Fermenta's third-largest creditor with loans of 155 million kronor (\$24 million), said it would sell the shares, by public anotion on March 16

called JBA Inc., presu

IAPAN: Banks Set to Pool Bad Loans in New Company The success of the new company the banks," said the head of inter-

bankers were eager to have the company operating by the end of March, the close of Japan's fiscal year, because banks want to start the new year with a cleaner balance

The initial financing would be used to buy at a discount most, if not all, of the troubled Third World loans of the largest Japanese banks, including Fuji, Mitsubishi, and Daiwa. The operation would be similar to a factoring business, which buys accounts receivable

Mainichi Shimbun, a Japanese daily newspaper, reported recently that the new company would be ing Japan Banking Association.

from a manufacturer.

"It's an intriguing idea," said Alan L. McKinnon, the chief finan-

exposures among mid-size banks. Whether the Japanese approach could be adopted in the United States, however, is far from clear. The Japanese plan would involve some type of government subsidy. such as added tax benefits for the

banks and possibly seed money from the Finance Ministry. Such a plan in the United States would likely meet stiff opposition

in Congress. "We'd love to do it, but it would

will be watched closely by bankers national leading for a major New and regulators in the United States. York-based bank. "This will have some psychological impact here, but it would amaze me if the govcial officer of the Bank of Boston, ernment openly accepted a loss of which has one of the largest foreign revenue." For the Japanese banks, creation

of the new company would provide a number of advantages, with the primary benefit involving taxes.

Under Japanese law, the tax deduction that banks can claim for bad loans cannot exceed 1 percent of their total loans. But, at the same time, bad loans can reduce carnings by up to 5 percent of total loans.

With the new company, they would sell the loans at a discount that would be fully deductible for be viewed as a taxpayer bailout of

Hughes Tool Co. To Reopen Talks On Baker Merger

HOUSTON — Hinghes Tool Co, in a surprising reversal, has decided to reopen negotiations to complete a proposed \$1.2 bil-lion merger with Baker interna-

tional Corp.
On Wednesday, Hughes said it would not reopen talks. Wall Street analysts said the reversal on Thursday may have come as. a result of pressure from major shareholders who believe that the merger is the only way to improve the finances of the ail-

ing oil-services company.

"The major institutional shareholders are up in arms," said James Crandell, an analyst with Salomon Brothers Inc. Twe spoken to a lot of the owners of the company and to a shareholder; they are livid about this."

The reversal also came on the heels of a lawsuit filed by Baker late Wednesday seeking to force Hughes directors to complete the transaction. Baker also is an oil-services company.

Hughes's chairman, William

A. Kistler Jr., would not say

why directors voted to reconsider the decision to end merger talks. But one source close to Hughes indicated that the original decision may have been a bluff that backfired. Hughes had objected to the way Baker wanted to settle antitrust concerns about the merger that had been raised by federal regula-

INJURIES: In Companies' Drive for Productivity, Many Workers Get Hurt

ever has been. com for safety has never been high-er, not only because of a concern for the workers, but because worket compensation costs companies have to pay when employees are injured have never been higher," says Sharon Spigelmyer, director of loss prevention for the National Association of Manufacturers.

Still, the increased competitive

total hours worked during the year.

U.S. industries, meatpacking and steel, where injury rates among such workers as Mr. Shadbolt and ployment levels have phinged.

ressures do seem to be showing up in occupational injury statistics.
John Moran, director of the division of safety research for the National institute for Occupational Safety and Health, one of the federal government's top researchers on occupational safety, says that injury rates for all industry rose a sharp 11.7 percent in 1984, about twice the 6.6 percent rate of increase in

That implies, Mr. Moran says, that pressures to increase output were having an impact on safety.

Injury rates for all industry in 1985,
the most recent year for which statistics are available, remained at

Mr. Stanton have surged while em-In steel, for example, the Bureau of Labor Statistics reports that, at blast furnaces and basic-steel operations, lost workdays caused by injuries rose to 97.7 for each 100 workers in 1985, from 77.7 in 1982, while employment plunged to

(Continued from first finance page)

304,900 workers from 394,300. Innot alone; worsening safety conditions seem to be plaguing a range of the sever has been.

304,900 workers from 394,300. Innot alone; worsening safety conditions seem to be plaguing a range of the falsify injury reports.

OSHA now focuses most of its manufacturing seems to falsify injury reports. in 1982.

says the steel industry's injury rates the broad category of metal fabri-may be attributable in part to new cating, the injury rate per 100 that companies thus have an incen-technologies. The installation of workers rose to 20.3 in 1985, from tive to underreport injuries.

A spokesman for the American for instance, total injuries per 100 Iron and Steel Institute, a steel workers rose to 12.1 in 1985, from trade group, concedes that the inju- 11.3 in 1982, while employment fell ry data "merit some attention." He to 310,500, from 314,900. And in

well. In the machine tool industry, manufacturing inspections on industries - and plants within those industries - whose injury statistics are above the national average for all industrial workplaces.

Union officials complain that injury rates in many manufacturing industries are actually much worse than federal statistics disclose.

new equipment may be leading to 18 in 1982, while employment more accidents as workers learn to slipped to 441,300, from 456,300. operate the machinery. Meanwhile, labor officials complain that injury rates in many in-dustries are actually much worse than the U.S. statistics disclose.

"We have to pay attention to the problem," he said. "There are fewer workers: there is new technology and there is a learning curve in-In meatpacking, lost workdays caused by injuries soured to 246.1 days for each 100 workers in 1985,

from 166.7 days in 1982, while total employment in the industry fell to 141,700 from 146,900. Accidents in which workers did not miss work rose to 15.2 per 100 workers in 1985, from 12.5 per 100 in 1982. The trend seems especially evident in two of the most troubled "We have not seen persuasive evidence that things are getting worse," said Robert Hibbert, vice president and general counsel for the American Meat Institute, a

> new safety guidelines this year. But meatpacking and steel are

They complain that Reagan administration policies have given em-TWA Says It Has Bought

NEW YORK - Trans World Airlines Inc. said Friday that it owns more than 4 million shares of USAir Group, or about 15 percent

15% of USAir's Stock

of the total outstanding. TWA offered Wednesday to buy USAir for \$52 a share, or \$1.4 biluse American Meat Institute, a lion, but USAir rejected the bid as trade group. But Mr. Hibbert acknowledged that his group is concerned about the current level of injuries and said it homes to install and called it a last-minute attempt to interfere with its taknower of Pindurent Aviation. injuries and said it hopes to issue TWA said it may acquire additional shares, subject to approval of the Transportation Department.

Construction-site inspections acinspections and are not part of the same targeting policy.

Safety experts concede that little or no scientific research has been conducted to measure the relationship between productivity pressures and injury rates. Still, Mr. Moran and a few other federal officials now believe that the trends in U.S. figures do indicate that such pressures are taking their toll.

"What research we do have indicates that, where one is involved in repetitive tasks and the work rate increases, one gets to a threshold where the error rate, and the injury rate, climb dramatically," Mr. Moran says. "Without any research, the best

evidence right now is anecdotal," says Peg Seminario, associate director for health and safety at the AFL-CIO. "If the workers say something is happening," she says, "they are probably right."

AT&T Urges That Lid on Its Profit Be Eased

The Associated Press

WASHINGTON — Aznerican Telephone & Telegraph Co. asked the U.S. government Fri-day to lift limits on its profits, saying the change would lower long-distance rates and speed introduction of new phone ser-

The company, in a filing with the Federal Communications Commission, said its current 12.2 percent authorized profit margin should be replaced with a set of rules that would streamline the process AT&T must follow to change prices or offer

In exchange, AT&T promised to provide long-distance service in all areas of the country and keep prices uniform for three years.

AT&T's plea came as MCI Communications Corp., the No. 2 U.S. long-distance phone company, whose profits and prices are not federally regulat-ed, urged the immediate and total deregulation of AT&T in filins with the FCC.

Steve Goodman, an official in the FCC's policy division, said it was unlikely the agency would soon adopt the sweeping changes, but he noted, "In general, I think the commission is receptive to changes in AT&T's rate of return."

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INVESTING

Coming up Monday, March 9:

Why Hong Kong has gained stature among global investors;

A look at London's gravity-defying real estate market;

Translating the expected surge in US profits into a strategy;

The rebound in "junk" bonds.

> And much, much more.

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COMPANY NOTES

Adelaide Steamship Co., a diversified Australian be used to finance new restaurants, expand existing restaurants and retail operations, and repay debt.

Matsushita Electric Industrial Co. said it has dead to finance new restaurants, expand existing restaurants and retail operations, and repay debt.

Matsushita Electric Industrial Co. said it has dead to finance new restaurants, expand existing restaurants. PLAN a British cement company, a Blue Circle spokes-man said. There was no confirmation from Adelaide. The company built up its stake in Blue Circle last year, prompting speculation about a possible takeover bid. Amax inc., the American mining and smelting group, has sold its 47 percent stake in Australian Consolidated Minerals Ltd., the gold-mining company, as part of a redeployment of assets. Amax said the Australian Mutual Provident Society and Western Mining Corp. Holdings Ltd. each bought 19.9 percent. ConAgra Inc., a diversified food company based in Omaha, Nebraska, has agreed to acquire Monfort of

Colorado Inc., a meat producer and marketer, in an exchange of stock valued at around \$352 million, based on ConAgra's closing price of \$32.75 a share on Eastman Kodak Co. of Rochester, New York, has bought a 19 percent interest in Enzon Inc., a Plainfield, New Jersey, pharmaceutical company. It paid million for 2 million shares of stock in a deal that included marketing rights for several drugs, one of

which fights such oxygen toxicity disorders as gout and hypermicemia.

Hard Rock Cafe PLC, a British-based restaurant chain, has filed for an initial U.S. offering of 2.24 million American depositary shares representing 11.2 million class A ordinary shares. It said proceeds will

oped a compact disk and video player with the elec-tronics companies Philips NV of the Netherlands and Nippon Gakki Co. of Japan. The new system, called CD Video and used with a television, is made up of five-inch (13-centimeter) disks that play back 20 minutes of sound with five minutes of video film. Nippon Telegraph & Telephone Corp., the Japanese

telephone company, has reached an agreement with Corning Glass Works of the United States on joint

development of the next generation of fiber-optic

cables. The companies will study the use of fluoride, which has better transmission properties than the quartz now used in the cables. Siles Genova SPA, the Italian construction firm and subsidiary of the Gruppo Ferruzzi agribusiness group, will propose issuing an unspecified number of new ordinary shares to increase capital by more than 400 billion lire (about \$305 million), according to two newspapers, Il Sole 24 Ore and La Repubblica. A

spokesman would not confirm or deny the report. Yamaha Motor Co. Ltd. has acquired Banco Espanol de Crédito's 50 percent stake in Semsa, a joint venture set up in 1981 in Spain to make and market Yamaha-designed motorcycles. The price of the purchase was not disclosed. Yamaha said it has changed Semsa's name to Yamaha Motor Espeña SA.

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UP OVER 40 PER CENT IN LAST THREE MONTHS. NEGLECTED MIDDLE MARKET SHARES LEAD GROWTH.

CREENWOOD INTERNATIONAL SECURITIES identify THERMAX HOLDINGS as a strong buy. Since then the company's shares have risen by over 40 per cent from £1.28 to a secret £1.80 fellowing a bid for the company, giving readers who followed our advice a spectacolar short-term gain.

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when CREENWOOD analysis first boiled at it, THERMAX is a first example of how 'analter' companies can outperform the majors on a segular basis.

THERMAX HOLDINGS is traded on London's Linkinged Securities Market (USM), but many equally great apportunities now exist in the newer OTC and Third

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surfaces, which seem set to minor the explosive growth seen over recent years in the United States' over-the-counter

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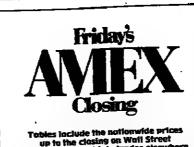
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Denmark	D.Kr.	2,300	1,250	690	4.50	8	FM. 35	F.M. 1,274
Finland*	FM.	1,630	880	490	3.85	7	F.F. 3.15	F.F. 1,147
France	F.F.	1,400	760	420	1.55	2.7	D.M. 1.15	D.M. 419
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Norway*	N.Kr.	1,650	900	500	4.50	125	Esc. 73	Esc. 26,572
Portugal	Esc.	19,000	10,400	5,700	52	135	Ptas. 62	Ptas. 22,568
Spain*	Ptas.	26,500	14,600	8,000	73	8	S.Kr. 330	S.Kr. 1,200
Sweden*	S.Kr.	1,700	920	520	4.70	250	S.Fr. 1.15	S.Fr. 418
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East-West Brokerage Is Formed

VIENNA — Two Western institutions and a Hungarian bank have founded the first East-West brokerage firm, with headquarters in Budapest, one of the partners announced Friday. The Liechtenstein holding-company Continental Industries Co. AG, Austra's Girozent trale bank, and the Hungarian Foreign Trake. Bank Ltd are equal partners, Girozentrale said in a statement.

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the dollar's performance over the

last two weeks within a narrow

band of 1.82 to 1.85 DM since the

Treasury Secretary James A. Baker 3d said Friday in a speech

that the actions taken by the

world's leading industrial nations

since September 1985 "are only a

start - but I believe they are im-

portant milestones on the road to a

persistent progress, so long as we keep in mind that our goal is sus-

tained growth for all free nations."

In earlier European trading, the

dollar was fixed in Frankfurt at

1.8354 DM, down from 1.8420 DM

on Thursday, and in Paris at 6.1130

French francs, down from 6.1340. It closed in Zurich at 1.5503

(UPI, Reuters)

Swiss francs, down from 1.5520.

"I'm convinced we can make

Feb. 22 currency meeting.

more prosperous future.

Brazil Fails

To Win Over

LONDON - Finance Minister

Dilson Funaro of Brazil concluded

a week's tour of European capitals

with little gleaned by way of firm

support from governments on his

nation's bid to find a radical solu-

planned to fly Sunday to Japan,

and possibly to visit Canada, amid

uncertainty about what those visits

Banking sources noted consider

able sympathy for Brazil's position

among most of its commercial

bank creditors and a widespread

belief that a hard line by the banks

might lead to eventual reconcilia

tion, several bankers suggested.

Patience, on the other hand,

In what initially seemed a peril-

ous escalation of the Third World

debt crisis, Brazil suspended inter-

est payments Feb. 20 on its \$68 billion debt to commercial banks.

plain Brazil's move to government

officials, and this week sought sup-

port in Britain, France, Germany,

so far confined consultations to

government representatives, con-

tending that the debt problem

Mr. Funaro and Mr. Gros have

Switzerland and Italy.

would exacerbate the problems.

would accomplish.

The Brazilian delegation

tion to its debt payment crisis.

Europeans

Dollar Advances on Word of Steady Jobless Rate Compiled by Our Staff From Dispatches NEW YORK — The dollar adranced Friday in New York and Enrope after employment figures released by the U.S. government signaled that the economy was

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cide to approach banks in separate

regional groupings. The senior American banker in the negotiating committee said, The worst case would be that neither side gives in." But he indicated

Electrolux Joins Gillette in Project **Using Solar Cells**

Its balance of payments had de-teriorated late in 1986 and inflation rose. Including debts to governments, Brazil owes \$109 billion and is the biggest Third World debtor. Mr. Funaro and the president of the central bank, Francisco Gros, that uses solar cells and hydrocar bon fuels to generate electricity. last week visited Washington to ex-

> portable domestic appliances. It will provide capital and devel-

oratory outside Boston to develop

company's participation were not disclosed.

12 Month High Low Slock

SCENE: Stubbornness Reigns in Brazilian Debt Dispute

(Continued from first finance page)

"Citibank led the fight against re-ducing the spread for Mexico," he added, and "has been adamant in refusing to contemplate any reduction in margins for other debtors."

In London, Mr. Funaro tried to split the lenders by starting an attack on the American banks, which he said had 50 percent representation on the 14-bank negotiating committee while holding only 35 percent of Brazil's debt to banks. plan, and that the banks would This is not fair with the European end further support. and Japanese banks," Mr. Funaro said, adding that Brazil might de-

STOCKHOLM — Gillette Co. and Sweden's Electrolux AB said Friday that they would form a partnership to exploit a new technology developed by the U.S. company

Electrolux is interested in harnessing the technology, known as thermophotovoltaics, to produce

opment contracts. The companies will open a lab-

the products, they said. The value of the accord and each that he did not really expect that to participants and close observers exhappen "Brazil," he observed, "is pect the negotiations between Brareliant on external trade, unlike zil and the banks to be long and

confrontational. The risk, there-The banker said that in a similar fore, is high for a Brazilian breakpolitical-economic impasse with down in the midst of a world econ-Argentina, it took months for Ar- omy that is strained, gentina's president, Raul Alfonsin, to face up to economic reality, but that he finally did, dismissing his finance minister, Bernardo Grinspun. The banker's implication was that Brazil would eventually come

underemployed, unstable, increasingly protectionist and growing only weakly.

The most urgent need, if the Bra-

zilian and wider international debt. crisis is to be solved, is to strengthto its senses and produce a realistic on world economic growth. But a world miracle may be as hard to achieve as the Brazilian miracle Meanwhile, however, both the proved to be.

Sories in Net Div. Yid. 100s High Low 4 P.M. City

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CURRENCY MARKETS

stronger than some had believed.

nonfarm payrolls increased by 337,000 workers in February,

about double the expected number

even with a downward revision of

January's strong rise. Manufactur-

ing jobs increased by 50,000 last

In New York, the dollar closed at

1.8445 Deutsche marks, up from

1.8335 DM Thursday, and at

153.675 yen, up from 153.350. It rose to 1.5560 Swiss francs from

THE EUROMARKETS

LONDON - Trading in sec-

ondary issues continued to be light

on Friday as markets continued to

focus on currency concerns. Deal-

ers said the spotlight remained on Eurosterling bonds, which ended the week with strong gains as investigs remained bullish about U.K.

Only a handful of new issues, including two \$300 million bonds for U.S. borrowers, were launched

The dollar-straight sector eased about ¼ point in line with U.S.

Treasuries, which were marked

market prospects.

through the day.

The government reported that

Via The Associated Press

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Soles In Net Div. Yid. 100s High Low 4 P.A. Chiga 27% Clouds a 27% C 54 35 .04e .3

A STATE OF THE PARTY OF THE PAR

London Dollar Rates

pound, which rose to \$1.5845 from

The employment figures "were

certainly good, even encouraging," a New York dealer said, "and

prompted people to revise upward their predictions for industrial pro-

duction, producer prices and other

New York dealers apparently be-

lieve that a stronger economy, con-

tinning growth in money supply and fears of a free-fall in the dollar

and stronger-than-expected jobless

However, no significant down-

ward pressure was detected by

traders, who attributed the easier

tone in part to light professional sciling ahead of the weekend.

Two big U.S. borrowers — GMAC and IBM Credit Corp. —

launched dollar issues in early trad-

ing; both were three-year issues for

they felt that terms of the IBM

One senior syndicate source at a

data reported Friday.

noillim 0022

down on news of an unexpected bank not involved in the deal said

issue were too tight.

GMAC and IBM Credit Launch \$300 Million Bond Issues

indicators expected next week."

Cleake Destroke start Pound starting Jopanese year Sutus franc Franch franc

\$1.5840.

But it dipped against the British will inhibit any further reductions

in interest rates by the Federal Re-

"The market wants to take the

dollar higher, and better economic

The dollar ended mostly higher

Friday in Europe in response to the

U.S. jobless data, while the pound continued to climb on high British

interest rates and improved inter-

The dollar closed in London at

1.8405 Deutsche marks, up from

1.8285 at Thursday's close, and at

153.45 yen, up from 153.00. But it

dipped against the pound, which closed at \$1.5870, up from \$1.5803.

The British pound ended at 71.8

"It's been such a boring fort-

percent of its 1975 value on its

trade-weighted index, up from 71.4 at Thursday's close.

rise of 337,000 in nonfarm payrolls the IBM issue was suffering in the terbank offered rate and is noncal-

which came to market last month.

confidence in recent weeks.

12 Month High Law Stock

data would encourage it to do so,"

serve Board.

the dealer said.

national oil prices.

不可以如何的一种经验与方式设计。而这是时代经济还是被100位的存在的过去式和第一

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wake of the poor reception given the company's last new dollar issue, ed on its total fees of 75 basis point, at 99.25 bid, but this was outside Both new issues slipped as U.S. the total cost to co-managers. bond prices came under pressure. "The issue looks like an attempt In when-issued trading late in the to bring back a vestige of normality day, both were quoted outside their 1% percent fees. Dealers said the day's main feato the FRN market," one dealer said. The market has been hit hard in recent weeks by a crisis of confiture was a \$100 million floating-rate note from Marine Midland dence in perpetual floaters and Latin American debt anxiety, he Banks. The note is only the second

lable for five years. The issue trad-

Dealers said the GMAC paper conventional issue so far this year was fairly priced, but many said on the FRN market, which has FRN specialists were pessimistic about the issue, however. They noted that despite offering a good sources said their attempts to enlist margin, it would suffer from the the governments' support met albeen drained of both liquidity and The 12-year note pays 14 point general malaise affecting the U.S. over the three-month London inbanking sector.

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needs a political solution. Banking sources said their attempts to enlist most unanimously with advice to Spies in Mes Div. Ykl. 168s. High Low 4 P.M. Ch'ye 12 Month High Low Stock 1.00 2.1 934 45 23 496 110 10 2 1444x 240

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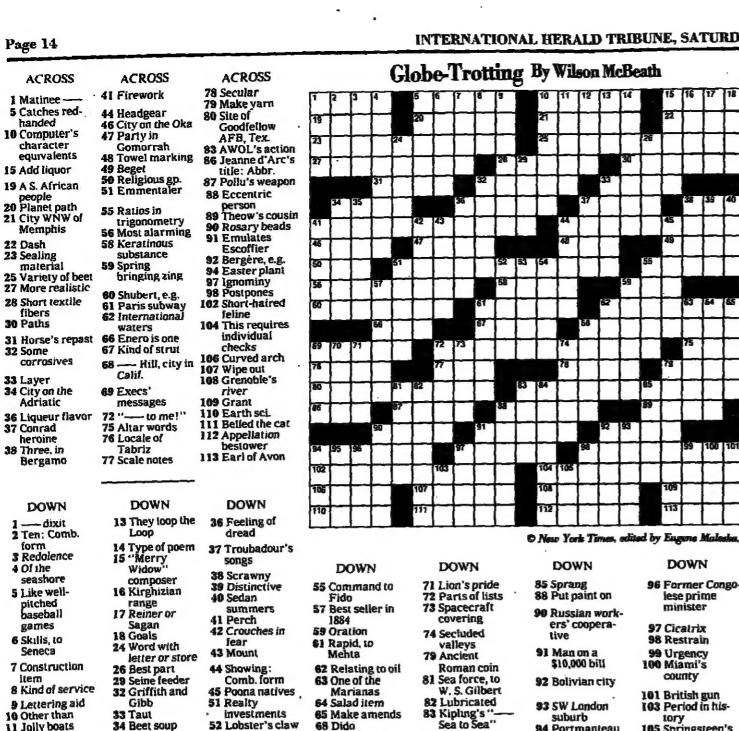
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THE RED WHITE AND BLUE

11 Jolly boats

12 Baseball's

Speaker

By John Gregory Dunne. 475 pages. \$18.95. Simon & Schuster, 1230 Avenue of the Americas, New York, N. Y. 10020.

34 Beet soup

35 One-ceiled

creatures

Reviewed by Christopher Lehmann-Haupt

66 THE Red White and Blue" is the third novel among John Gregory Dunne's seven pub-ished books to date. So we've come to know his fiction well enough to say that one of the purposes it inevitably serves is as an outlet for the jokes and comic stories that seem to flood his brain from time to time like so much water overflowing a rain barrel.

For Dunne cascades gags and funny lines in "The Red White and Blue," just as he did in his earlier novels, "True Confessions" (1977) and "Dutch Shea, Jr." (1982). There are jokes on virtually every page of the book. They range from broad to subtle, from sick to ethnic. Their targets are male and female, rich and poor, radical and conservative, heterosexual and homosexual. Everyone can take offense.

Few of Dunne's gags can be repeated here

BOOKS

84 Collected

abundantly

68 Dido

69 Jeune fille

70 Part of Q.E.D.

52 Lobster's claw

53 Hailey novel

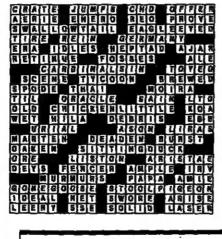
54 Fauntleroy

except for the Hollywood mother who specializes in "theme ber mitzvahs" (at "Rancho Sheldon," she had "a branding iron for table selection"), or a woman so ambitious that she slept "her way to the middle" — because they are either too complex or too raunchy. Many of them are funny enough to make the reader laugh out loud.

But the joking makes you wonder if, like the

author's earlier novels, "The Red White and Blue" going to be a not altogether smooth blend of cynicism, violence and bad conscie What, after all, does comedy really have to do with a Joe Kennedy-like business tycoon whose two sons have disappointed him by becoming, respectively, a socially connected priest and a Hollywood screenwriter, although his daughter has succeeded in marrying the brother of the president and sleeping her way to the top instead of the middle? What is to be made fun of about Vietnam, assassination, revolution, the grape workers' strike or the volatility of Central American politics? What, in short, was funny about the 1960s?

Solution to Last Week's Puzzle



perspective of Hollywood. Dunne makes his narrator-protagonist, Jack Broderick, a laborer in the filmyards of the movie industry. "I am, as you have probably gathered by now, a screenwriter," Broderick explains early on. Later he adds: "Being as rich as my father had made me allowed me to nourish a small talent for irony, irony being the vehicle by which the essentially second rate arrive at some kind of superiority. Screenwriting is the profession for someone of this temperament. The pay is good, the responsibility is small, the emotional stake mini-And the form of the novel is essentially the

What was so funny? In "The Red White and

Blue," the absurdity of our recent violent past

achieves its apotheosis by being viewed from the

105 Springsteen's

Born in the

94 Portmanteau

95 Attendant

musings of a writer mulling over a screenplay.

There is a nun in this story. Below the title. She was buried in a shallow grave in Chalatenango Province, Cristo Rey, C.A. The man who shot her was, by all the unofficial accounts, wearing a Mickey Mouse sweatshirt. The gun he used to shoot her was an Ingram Mac-10 with a flash suppressor. The nun was a Sister of Mercy and her name was Sister Phyllis and the seven shots from the Ingram Mac-10 with flash suppressor fired by the man in the Mick-cy Mouse sweatshirt had obliterated Sister Phyllis's

Jack Broderick's version of events might appear to be satisfied, were it not set against the back-ground of the 1960s and 70s, when it was common to take up murderers as social causes, and people actually did travel to Hanoi and accept the gifts of rings made out of downed American fighter planes. So Dunne's sense of the ridiculous seems wedded to reality here more happily than it ever has in his

fiction before.

The real villains of "The Red White and Blue" are irypocrisy and euphemism, and their mortal enemies are brutal honesty and the calling of a spade a steam shovel. In the conflict between straight talk and evasiveness lies the real source of the novel's ex-traordinary energy. And what makes the story so bitterly funny are the shifts, to one extreme or the other, in the battle between the truth and the lie.

Christopher Lehmann-Haupt is on the staff of The New York Times.

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PEANUTS





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REX MORGAN GIVE IT TO ME STRAIGHT, MISS GALE! HOW SERIOUS IS IT! JOANIE, THAT MIGHT BE YOUR MOTHER! WHY DON'T YOU ANSWER IT AND THEN MOM GEANDIDAD GOT SICK AND THE DOCTOR TOOK HIM TO THE HOSPITAL! JUST A MINUTE AND I'LL LET YOU TALK TO MISS GALE! SHE'S I CAN TALK TO HER! DR. MORGAN'S NURSE! GARFIELD



DENNIS THE MENACE



"THE SNOW MELTED, SO WE MADE A MUDWAW!"

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World Stock Markets

Via Agence France-Presse March 6
Closing prices in local currencies unless otherwise indicate

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SCOREBO B A Standings

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Hockey

SPORTS

might be a little foggy.

There's a little dropost after 55.

The difference is in past years we

round robin and there's no telling

A year ago, Louisvilla, Duke, lansas and Louisiana State parad-

ed into Dallas's Reunion Arena as

proud survivors of March's mad-

ness — the Final Four. On Friday

in Kansas City, Missouri, when the electors settled into their job of

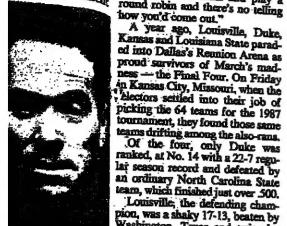
picking the 64 teams for the 1987

tournament, they found those same teams drifting among the also-rans.

Of the four, only Duke was ranked, at No. 14 with a 22-7 regu-

sas, Iowa State, Colorado and Ne-

how you'd come out."



Amos Yaron braska, LSU, 18-13, was beaten by, among others, Arkenses State and Vanderbilt twice

Losing 16-14 to Vanderbilt, how-ಭಾ ಕರ್ಷದಾಯದ ಪ್ರಕ್ತಿತ್ತ

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(grider) 18-11-7-23.

the political wing of the political wing of the new form and the political wing of the new form and the new NEW YORK — This is Dick Carolina, No. 5 DePanl and than last year," Krzyzewski said. Scholtz's weekend, his time to

shine. When it's over, though, he No. 14 Duke. Duke's coach, Mike Krzyzewski, really good teams who proved it all Schultz is chairman of the Divithinks there would be more standsion I tournament committee, the out teams if they weren't so busy the Final Four. Now you try to nine-person panel that picks the field for the National Collegiate

Athletic Association's basketball "You take a Big Ten team like people won't predict."

Michigam or Ohio State playing eight games against Indiana, Purdue, Iowa and Illinois," he said.

That team is lablinois, he said. Once, winning 20 games was almost an automatic ticket to the tournament. This season, 60 Division I schools did that When Jan Land tournament in the season of the season sion I schools did that. Where does gia Tech a bad team because they

> We look at strength of schedule. How did you do against top-50 teams? Did you win at home or

> > Dick Shultz head selector

pick the field?

est spots to fill

of four regionals — East, South-east, West and Midwest — will be

forth, AP reported from Kansas

games will be held at eight sites

Regional semifinals and finals will be held March 19-22.

ans Superdome in New Orleans.

\$41.5 million — the richest in the

event's 48-year history.

The Final Four site is the Louisi-

got knocked off in the ACC," the # \$41 Million Event Atlantic Coast Conference. In the NCAA tourname Kızyzewski says the old 20-vic-

tory standard no longer applies.

That's not a magic number," he seeded 1 through 16. Opening-said. "There are a lot of good teams with 17 and 18 wins who'll get in No. 16, No. 2 against no. 15, and so because they are consistently good. The trend is to reward teams from ranked, at No. 14 with a 22-7 regu-lar season record and defeated by an ordinary North Carolina State team, which finished just over 500.

Louisville, the defeated are 500. wouldn't surprise me if a middlepion, was a shaky 17-13, beaten by of the pack team from the ACC or Washington, Texas and twice by Big East or Big Ten goes all the Southern Mississippi. Kansas's 21- way. They handle pressure all year long."

Talent seems to have spread more in recent years and the result is parity. Recruit a couple of good players and you're in business. Per-Losing 16-14 to Vanderbilt, however, was no great disgrace. After can take a team from 15-12 one plan, No. 4 Indiana did the same year to 20-7 the next, the way Rick thing. And so did No. 20 Notre Phino did at Providence.

NBA Players Challenge "Last year, you had six or seven League Over year and three of them made it to knocking each other off in their predict a Final Four and you could College Draft have four teams there that a lot of

New York Times Service NEW YORK -- The National ville last year. The Cardinals marched into March with seven sketball Association announced Thursday that it would hold its losses but they were on a roll at annual college draft on June 22, tournament time and won the title. and the announcement immediate-The champion is determined by ly started a dispute with the players who's best at the end, not during the year," said Denny Crum, the Louisville coach.

"It is our position that the draft announced is illegal since it does How does Schultz's committee not have the needed approval of the players," said Larry Fleisher, gen-eral counsel for the National Bas-We look at strength of schedule," he said. "That's probably the ketball Players Association. "The most important single factor. How NBA can announce anything it wants, the 45 days in which underdid you do against top-50 teams? Did you win at home or away?" classmen can apply for the draft; the lottery and the draft will not be The first 30 or so picks are the antomatic bids to conference and tournament winners. The next 25

fall into place gradually. "Then you come to the last nine or 10," Schultz said. "Those are the tough-The league also said that the deadline for underclassmen to ap-ply for the draft would be midright, May 8, and that the lottery to decide the first seven spots in the draft would be held May 17. In the NCAA tournament, each

Fleisher refused to say whether the players contemplated legal action in an attempt to halt the draft. Russ Granik, executive vice president of the NBA, disputed Fleisher's claim. "Our understanding of the federal labor laws is that City. First- and second-round all the terms of our existing labor agreement, including the holding of starting March 12 through March the draft, continue until we agree to changes in the agreement," he said. Therefore, we have a right to hold the draft until we agree otherwise."

The contract between the NBA Net receipts, swollen by in-creased television and gate reve-nues, are expected to hit a record and its players ends 24 hours after the new league champion is decid-ed in June. Among the players' de-mands has been elimination of the



Steffi Graf exults after beating Martina Navratilova, 6-3, 6-2, in a semifinal of the International Players tournament. the one here, Navranilova's net ter, it wasn't a dream."

Navratilova Beaten By Graf in Florida

By Peter Alfano

New York Times Service KEY BISCAYNE, Florida -The International Players tournament is an accurate measure of how Steffi Graf has grown on the women's tennis tour in three years. She made the fourth round in 1985 and the final last year, and on Thursday, she gained a convincing victory over Martina Navratilova in the semifinals and emerged as the favorite to win the tournament on

According to Navratilova, the No. I player in the world, the 17year-old Graf can no longer be described in terms of potential. "Today she was the best player in the world," Navratilova said. "And she will be until I play her again."

Graf, who moved up to No. 2 in the computer ranking last week, beat Navratilova, 6-3, 6-2. The match was played in a gusting wind that played havoc with Navratilova's serve-and-volley game but barely rustled the determined West German's skirt. Graf practiced for an hour in the morning and then for 10 minutes a half-hour before the match, gauging the conditions. She won in only 56 minutes.

Graf will face Chris Evert Lloyd, the winner of Thursday night's semifinal against Hana Mandlikova. A year ago, Lloyd defeated Graf in the final, exploiting her one-dimensional, slice backhand.

Twelve months and nine tournament victories later, Graf displayed

game is usually sufficient to pick off enough forehands to win. She had beaten Graf in five of their six previous matches, with Graf's only victory coming on slow red clay in

the German Open last spring. But Navranilova did not look sharp Thursday. She was often late getting to the ball and she volleyed inconsistently. She was playing in only her second tournament this year, after losing in the Australian Open final to Mandlikova.

For a teen-ager, Graf is remarkably composed on the court. Navratilova held 5 break points against her during the match, but Graf saved them all. In contrast, she broke Navratilova three times. Thefirst time was in the fourth game of the opening set when she forced three errors on three different shots — a volley, a midcourt half-volley and a forehand from the backcourt. At break point, Graf smacked a backhand return-of-serve winner

to go ahead, 3-1. She held her own serve easily the last three games of the set, losing only 2 points.

Graf broke again at 2-2 in the second set, reaching break point on another backhand return winner, then forcing an error when she pinned Navratilova to the baseline with a forehand. She broke again in the seventh game to lead, 5-2.

She walked out for what was to be the final game unable to suppress a smile.

"A man was talking to me in a much improved and varied back-hand against Navratilova. She can slice it or drive it for winners on No. 1 player is one of my biggest victories ever. I had a dream last The backhand made her ripping night that I was on an island riding topspin forehand look that much a dolphin. It was so nice I didn't more imposing. On hard courts like want to wake up. But this was bet-

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NBA Standings 17-29 5-6 27, Price 7-7-9-9 14. Research: Cleve-land 49 (Daisherty 18); Phoesis 44 (Nance 18), Assists: Cleveland 39 (Price 7); Phoesis

U.S. College Results

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1 5 1-7 r 75, Statson 66 Wastern Athletic Conference Brigham Young & Air Force 29, OT New Maxico 92, Coloredo St. 77 Texas-El Paso 85, San Diego St. 45

Transition

BASEBALL BALTIMORE—Signed Kan Gerbort, outfletder? Mark williamson. Eric Beil. John Hobyon. Triny Armete, and Mise Kinnomen. pitchors; Ricky Janes. shortstee, and Rene
Genzates. Rax Hudler, and Jim Traber, isfletders. to one-year contracts. Renewed the
methods of Ken Dixon. pitcher, and Larry
opposed the merger plan.

Officials of back all to contracts of Ken Dixon, elicher, and Larry Sherts, cutfielder.
CALIFORNIA—Signed Wally Jayner, first reich auffielder, to a minor-league contract, NEW YORK—Signed John Mitchell, silgh-

er, to a one-year contract.

Phil Niekro, the 47-year-old knuckleballer of the Indians, is shown pitching for his previous chib, the Yankees.

SPORTS BRIEFS

German Soccer Team Bans Goalie

FRANKFURT (UPI) — The goalkeeper Harald (Toni) Schumacher was permanently banned Friday from the West German national soccer team because of his allegations that many German players take drugs to improve their performance.

The ban was announced by the German Soccer Federation. Schu-macher, 33, has played 76 games for the national team. His club, Cologne, had already failed to renew his contract, which expires in June, and the federation had removed him as captain of the national team after the publication of excerpts from his book, "Kickoff," due out this mouth.

Sullivan Leads Windy Florida Golf

CORAL SPRINGS, Florida (Renters) - Mike Sullivan, playing in the morning before the wind whipped up, shot a seven-under-par 65 to take a four-stroke lead in the first round of the Coral Springs golf tournament. Bruce Lietzke, Brad Faxon and Mark Calcavecchia were tied for

second at 69 after Thursday's round. Five players were tied at 70.
Sullivan's group started before winds gasting up to 30 mph (48 kph)
started to sweep across the course. Sullivan, who had seven birdies and no
bogies, managed to save par four times with good chip shots after missing the greens after the winds kicked up during his final nine holes.

Canadians Reject U.S. Football Link

OTTAWA (UPI) - Canada's sports minister has termed "unacceptable" the prospect of a North American football league created from an affiliation of the Canadian Football League with mine new U.S. clubs.

The minister, Otto Jelinek, was responding Thursday in Parliament to published reports that the CFL had rejected overtures from a group of American investors led by Charles O. Finley, former owner of baseball's Oakland A's.

The financially troubled CFL announced Wednesday it failed to reach agreement with the CTV network on a 1987 television package that was expected to produce about \$2.2 million in revenue. Jelinek said the government was trying to bring together CFL officials and governmentowned corporations that were interested in advertising on television. U.S. investors proposed an affiliation with the nine-club Canadian league that would include an interlocking schedule and possibly a Canada-U.S. showdown at the end of the season.

London Soccer Merger Abandoned

LONDON (AP) - A plan to merge two south London soccer teams, Wimbledon and Crystal Palace, has been dropped after Palace fans voted overwhelmingly against it. In a poll of 2,000 fans, 90 percent said they Officials of both clubs said they reluctantly accepted the fans' position

and would not pursue plans to merge next season. Wimbledon, which climbed into the first division this year, plays in a tosemon, to a one-year contract.

Wimbledon, which climbed into the first division this year, plays in a kansas city-staned chartle there small stadium. Club officials say they need larger facilities such as the Crystal Palace ground, five miles (eight kilometers) away.

U.S. Amateurs Outbox Soviet Team

National Businested League

PHOENIX—Activated Benard Thompson.

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Annel (24): Mesostrer (16). Shots on soot:

Battload Football League

CHICAGO—Promoted Bill Tobin to vice

Annel (25): It was the first time since 1983 that the U.S. squad had defeated the

Soviet team. The teams tied in 1985 in the series, which began in 1969.

In the crowd-pleaser of Thursday night, the light heavyweight Bornani

Parker whipped the favored Andrei Karavaev by knocking him to the

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Parker whipped the favored Andrei Ka

Phil Niekro: 47 and Still in There Pitching By Dave Anderson

New York Times Service

TUCSON, Arizona — In the sunny chill, the red wool collar of his Cleveland Indians windbreaker was turned up around the back of his neck below his gray-streaked black hair. Phil Niekro will be 48 on April 1 but he hopped up the steps of the dugout and loped toward the outfield as easily as any of the Indians' rookies. Another sprint across the outfield grass, another spring across time for this knuckleball righthander with 311 victories who first went to training camp in 1959 before 17 of his Indians

"The Milwaukee Braves had their minor league base in Waycross, Georgia, then, near the Okefenokee swamp," he was saying now at his locker. "We stayed in an old Army barracks with cots, 80 guys to a barracks. We ate in a mess hall. I was the only guy there who threw a

Nearly three decades later, Niekro is still throwing that knuckleball. But he's not resting on his Hall of Fame credentials. On the matur-Indians, who should be an American League East contender this season after an 84-78 record for fifth place last year, he remains in the starting rotation. Instead of wondering if this will be his last season, Niekro is already looking ahead to next year.

"I don't know if there's a limit," he said. "Why not go to 52 or 53 or 54 or 55? It depends

That outlook is a big factor. No question about it. No team will say that, but it's there. I'll never understand that. But if I can continue to feel the way I do now, I know I can continue to

If Niekro pitches next year at 49, he and Hovt Wilhelm, another knuckleballer and the first relief pitcher in the Hall of Fame, will have been the oldest regulars in major league history. Wilhelm appeared in more games, 1,070, than any other pitcher. But with 88 innings this season, Niekro will move ahead of Gaylord Perry into fourth place on the career list with 5,353 innings, behind Cy Young, Pud Galvin (a 360-game winner nearly a century ago) and Walter Johnson. Wilhelm, in contrast, pitched only 2.254 innings

"People say, 'He's going to be 48, can he hold up?" Niekro said, annoyance in his voice. "But why do they worry about my physical condition. The best young bodies, they have prob-lems, they go on the disabled list all the time. But people assume it's going to happen to me. I've been on the DL once in my life. But it Atlanta.

Phil Niekro has only two surgical scars, one Indians worked out well for me, I made more

from an appendix operation and one from a money. But the Yankees never thought how it cyst on his back.

money. But the Yankees never thought how it would affect Joe; the Yankees don't seem to cyst on his back. Phil Niekro had an 11-11 record with a 4.32 understand the human element in baseball."

after the Yankees released him on March 28, a decision he thinks cost the Yankees the American League East title.

"My brother Joe would've been better and I would've won in double figures, I really think we would've won the pennant," he said. "Men-tally, Joe was hurt when I was released." Joe Niekro, blueprinted in the Yankee rots

tion again this year at age 42, struggled to a 9-10 record with a 4.87 earned run average. "Joe and I," Phil Niekro said, "are six wins away from passing the Perrys for the most wins by brothers. That's another thing we wanted to

The Perry brothers, Gaylord and Jim, combined for 529 victories. The Niekros, with 311 for Phil and 213 for Joe, will open the season

In his two Yankee seasons, Phil Niekro had

records of 16-8 and 16-12.
"I won 32 in two years," he said. "But when they let me go, the story I heard was that they thought I faltered going for my 300th win the wasn't my arm. I got hit with a ball in the ribs in game, but I pitched well in the others. And my father was on his deathbed, I was going back As he awaits his 22d major league season, and forth to Ohio to see him. Coming to the

Spinks May Be Better Off Without IBF Crown

He wants to be heavyweight champ, but not their heavyweight

The IBF's contractual link with the Home Box Office unification series may have left Spinks better off without the IBF's title.

When the they stripped the ti-tle from him late last month, Spinks's complaints resembled the efforts of some fighters brief and ineffective. He at least resisted the temptation to say thank you, which would have been appropriate.

His promoter, Butch Lewis, has a big closed circuit payday cooking from a Spinks-Gerry Cooney fight, a bout barred by an injunction granted the HBO ca-ble TV network in December.

If Spinks is no longer the IBF champ, the injunction's bold on him becomes questionable.

That is the argument Spinks's attorney will make Monday before New York State Supreme Court Justice Elliott Wilk, who issued the original injunction barring the Cooney bout. HBO, how-ever, will not simply accept the inevitability of a Cooney-Spinks match and wait for the survivor of an IBF elimination between Tony Tucker, Buster Donglas and Carl (The Truth) Williams to qualify for its final series fight. Instead, it will argue for the judge

to maintain the injunction. "HBO is in a counterpunching dent for sports. With the injunc-

HBO's unification series calls tion in force, "there can't be a NEW YORK — Michael for the IBF champ to meet the Spinks's dealings with the International Boxing Federation are a study in paradoxical intentions. and James (Bonecrusher) Smith.

Or maybe Saturday night's winner - Tyson is a 61/2-1 favorite — fights unbeaten Tyrell Biggs as a holding action while the IBF unscrambles Tucker-Douglas-Williams. Spinks, of course, still refers to

Cooney match as a title fight. Whose title it is not clear, hardly an unusual condition in the business of boxing.

All of this could have been avoided if Cooney had agreed to go into the HBO tournament, should he beat Spinks. He balked, though, earning handsome fees position," said Seth Abraham, for an army of attorneys engaged the network's senior vice presi- in fighting this battle in the courts.

wanted a Cooney-Tyson fight," assuming both men won and advanced, "for maybe four percent of the true value that fight represents," said Cooney's manager. Dennis Rappaport.

So now Rappaport talks about Cooney fighting for T-H-E title, an appellation manufactured to describe whatever it is that Spinks now owns. "That's the himself as heavyweight champion, the IBF notwithstanding, and Lewis said he would bill the WBA, WBC was created by people in boxing. Spinks is the only man with the true championship. That is the title that Louis, Marciano, Ali and Holmes had."

> what Spinks will wind up with after Monday's hearing. "What if the judge doesn't lift the injunction?" he said. "Then Spinks would be beltless and Cooney-less."

Abraham wonders, though,

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Scene from "Basic Training," filmed by Frederick Wiseman (right).

By Elizabeth Ayre International Herald Tribune

PARIS — It was a little more than 30 years ago that a young lawyer named Frederick Wiseman was darting back and forth on Paris streets, brandishing an 8mm camera and shooting la vie quoti-dienne — shops on Rue Mouffetard, cafes on Rue des Martyrs, fish markets at Les Halles.

"At the time, they were big, lower-class shopping streets full of the odds and ends of everyday life," said Wiseman, who at 57 may be the United States's bestknown documentary filmmaker, "Along with going to see all the great classics, I gave myself a nice little movie education

The lawyer-cum-filmmaker, who re-turned to the United States in 1958 and now lives in Cambridge, Massachusetts, was in Paris recently to attend a tribute at the Palais de Chaillot Cinémathèque for the films be has made since his first documentary was distributed in 1967. His latest, "Deaf and Blind," a four-

part series on handicapped people, is scheduled for broadcast on U.S. public television this fall, (Most of Wiseman's works have been shown on PBS, the public broadcasting network.)

His works, usually shot in black and white and always devoid of the classic voice-of-god narration, zero in on both familiar and unwonted aspects of "every-day life" in the United States. Viewers accompany him into places such as the depths of a prison for the criminally insane, the waiting room of a welfare office, the world of a police barracks, the

corridors of a center for the handicapped, or a clinic where federally-supported re-search is conducted on primates. "I thought it would be interesting to make movies in which the place would be the star, and to follow different people and different aspects of this place."

Wiseman, who produces, directs and edits his films, founded his own distribution company, Zipporah Films (named after his wife) in 1970. In addition to funding by U.S. public television, he has benefited from grants and endowments. The idea for his first documentary

film, "Titicut Follies," grew out of a trip to the Bridgewater State Hospital for the Criminally insane in Massachussetts that be arranged in 1958 as a law professor at Boston University. Named for an annual revue staged at the prison, "Titicut Fol-lies" is Wiseman's starkest film in its portrayal of the individual's struggle against institutional dehumanization. It has been under partial injunction since 1969, although Wiseman assiduously edited the film to attain a balanced por-trait of both the immates and the authorities. "I don't like to pick a place which is a so-called sitting duck. I like to take a place where people are really trying and doing their best—it's more interesting."

Wiseman's cinema veries is free of

heavy-handed statements. "I try not to overlay the film with some kind of ideological blinder. Which is not to say that I may not have one, but I resist applying it.
If I've changed my approach to filmmaking in any way over the years, it's that I'm less susceptible to some trendy explana-tion of events."

Wiseman Scenario



Wiseman is intrigued by the idea of following unstaged events to chronicle 20th-century experiences. "If someone made a movie following Walt Whitman as he went around a hospital in Washington, it would be a real winner now, wouldn't it?"

This wizard with the knowing eyes and eccentric shocks of hair has an uncanny knack of putting one at ease. His quiet dynamism soothes; he is as unpretentious with people as he is in his approach to a new film: "I make one tilm per year and it's like taking a course in adult educa-tion. I'm the alleged adult and I have a new subject to study every year."

Wiseman's latest "course" took him on a sensory journey to the Alabama Institute for Deaf and Blind. "It started out as a film about blind people, because movies are about sight, to say the obvious, but expanded to the multi-handicapped when I discovered that the institute had facilities for them as well.
"I did 'Deaf and Blind' in color be-

cause I thought it was important to give a sense of what the natural world looked like, and what these kids were missing out on," said the director, who has won several awards, including three Emmys. To date, the only other films he has

shot in color have been "Seraphita's Dia-

ry" (1982), which was his first fiction film, and "The Store" (1983), which ex-plores the relationship of wealthy to poor, and the consumer choices made by people with money.

"Being given permission to shoot in the main store at Neiman-Marcus in Dallas

is like being given a \$20 million set. You want to see what the goods look like."
The richness of visual material available at a Colorado meatpacking plant entered into Wiseman's decision to shoot "Meat" in 1976. "You have a chance of getting some pretty good pictures in a place like that. Making a hamburger from a cow is like making a car, only in reverse: You start out with a Cadillac and end up with a lug nut. Every part of the cow is used. I guess people expect me to be a vegetarian, but I had steak every night I was there and it was probably a cow that I had met earlier in the day."
Although Wiseman has had little tronble over the years gaining access to shoot,

at least three of his films have met with flak following completion.
"High School," a 1968 film in which students' self-effacement and obedience to authority emerge as the ultimate goals of the secondary-educational system, drew protests from the Philadelphia

school board after reviews were published in the national press. The board had loved the film upon first viewing. "Primate," a 1974 film about animal research, was at first extolled by those who had given Wiseman permission to film. But after press reviews critical of experiments on the electronic control of

sexual and aggressive behavior appeared,

the laboratory threatened to sue. "By implication, if they were doing it on orangutans, they weren't doing it because they wanted to control the orangutan population of the world."
Titicut Follies" is the only American

"Deaf and Blind" will be a four-part TV series.

. . 14 5 57.

film — other than for reasons of national security or obscenity — that a U.S. court has barred from the general public. Al-though Bridgewater officials had permitted Wiseman to shoot, they later changed their minds and took legal action against the film. Currently, "Titiont Follies" may be shown to professional andiences— legislators, judges, lawyers, sociologists, social workers, doctors, psychiatrists and the like. "The practical effect is that the movie can't be shown on television or in movie theaters, since there's no way of controlling who's seeing it."

It is rare that someone objects to being filmed while Wiseman is shooting. Relying on what he calls his finely tuned "bullshit meter," Wiseman winnows out footage in which people are putting it on for the camera.

Despite the camera's presence, the director has captured scenes ranging from a vice squad officer choking a prostitute in "Law and Order" — a film about the Kansas City police force shot in 1969 to intimate confessions of brothers in a monastery ("Essene," 1972). "If you hang around long enough, you stumble onto sequences that are funnier, more dramatic, and sadder than anything you can find, except in really great novels. You're not inventing them. You're just hucky enough to be there when they hap-

PEOPLE

Manet Export Delayed

"La Rue Mosnier aux Paveurs," the latest phase in a lively debate in the "La Rue Mosnier aux Paveurs," the painting by Edocard Manet that sold for £7.7 million in December (about \$11 million at the time). Arts Minister Richard Lace's decision gives British institutions six weeks to show serious interest and six months to match the bid. Manet's 1878 painting was sold at Christie's auction house in London on Dec. I by James Butler, grandson of the art collector Samuel on Dec. I by James Butler, grand-son of the art collector Samuel Courtand, to an unidentified European buyer. The National Gallery in London already has declined to purchase the work, and the Tale Gallery has an annual purchasing budget of around £3 million.

Valentina Tereshkova, the first woman in space, turned 50 Enday and was decorated with one of the Soviet Union's top awards for her work in state-sanctioned social organizations. The former cosmonaut recently became head of the Union of Soviet Societies for Friendship with Foreign Countries after serving for nearly 20 years as chairman of the Soviet Women's Committee. She is also a member of the Communist Party's Central Committee. Tass news agency said Tereshkova was awarded the Order of the Red Banner of Labor for her "active and fruitful social work." Tereshkova orbited the earth 48 times June 16-19, 1963, aboard Vostok 6.

The film stars Andrey Hepburn and Sean Connery were made Commanders of Arts and Letters Friday by French Deputy Culture Minister Philippe de Villiers. The award is one of France's most presnigious honors for excellence in the arts. De Villiers congramated both for "having managed to escape storeotypes despite their worldwide

Vatican's Sistine Chapel and Leonardo da Vinci's fresco "The Last Supper." Signed by Jacob Lawrence, Robert Motherwell, Christo,
Robert Ranschenberg, James Rosenquist and George Segal, the letter to the pope proposed the panse
"to allow a thorough analysis of the

The British government has re-fused to grant an export license for time Chapel. The letters were the

> Dick Rates and Jeana Yeager, who flew the Voyager around the world in nine days without refuel-ing, have sold film rights for their story. Heritage Entertainment sayffith has bought the rights for an amount the company president, Skip Steloff, described as in the "very high six figures." He said he sees it as more of a love story than an adventure. Rutan, 49, and Yeager, 34, were already sharing a home when they climbed into the bathtub-size cockpit of their air-craft at Edwards Air Force Bese in December. "He found her in a rodeo. He had just come back from Vietnam after flying 320 missions. Steloff said. It's an incredibly beautiful love story — somebody who gets in there and drives A to do this one last mis

The singer-composer Richard Carpenser plans to release a new-album in May and may make his first national tour since the death of his sister Karen four years ago.
Dioune Warwick, Dusty Springfield
and Herb Alpert also perform on
the album, "Time," on which Carpenter sings all the male solos, a spokesman for A&M Records said Thursday, Carpenter, 41, wants to see how the album does before deciding on a four, the spokesman said, although the singer has made arusts sent letters this week to John death and has appeared as a guest Paul II and an Italian art curator artist with orchestras. Karen Carrequesting "a pause" in the restoration of Michelangelo's work in the effects of anorexis. psychological disorder characterized by the avoidance of food and severe weight loss. She and her brother broke into the pop music scene in 1970 with hits that included "We've Only Just Begun," "Close to You," and "Rainy Days

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